# **KEEPING BRANDS STRONG**

by Igor Polyanskiy Group 4102 NSAU

# KEEPING BRANDS STRONG

- Great value of corporate name
- Google as an example of outstanding brand
- Brands damaged by strategic mistakes
- How brands cross borders
- Challenges and advantages of brands

#### Corporate brands = Human reputation





#### But the reputation of the brand can be damaged easily if the company

 Reduces the quality of services and products or

Stretches the brand unwisely.

# GOOGLE'S SUCCESS

# Google.com was registered in 1997.

# What is the secret of its success? There is no secret: Google doesn't put any display advertisement on its homepage.

Google!				
Search the web using Google!				
10 results  Google Search I'm feeling lucky Index contains ~25 million pages (soon to be much bigger)				
About Google!				
Stanford Search Linux Search				
Get Google! updates monthly!				
your e-mail Subscribe Archive				
Copyright ©1997-8 Stanford University				

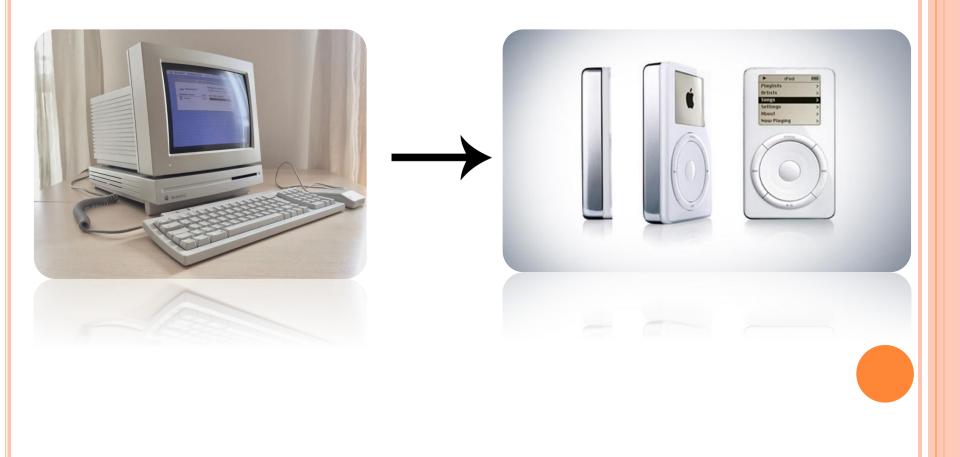
Google				
1		•		
	Поиск в Google	Мне повезёт!		

### BRANDS DAMAGED BY STRATEGIC ERROS

#### Levi's Company decided to produce suits.

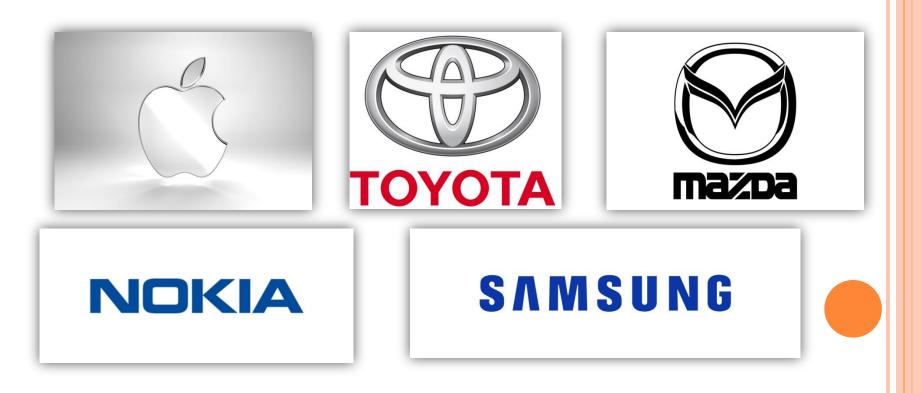


# Apple moved into audio and visual products. It saved the brand's reputation.



#### WHAT CAN HELP BRANDS CROSS BORDERS?

- Globalization
- Lowering of trade barriers
- Advances in technology



# CHALLENGES

Certainly all brands face challenges. What are they? Challenges can be:

 Global: pirating of brand products
 Phone, motor, textile companies, film and entertainment companies can't stop their products being illegally copied





# CHALLENGES

### Local: generic competition

# This kind of challenge is extremely painful for food and pharmaceutical industries





## $\mathbf{S}$ trong brands mean big advantages

- To increase profit
- To recruit the best graduates from universities and business schools
- To make use of the innovations





# CONCLUSION

- In the modern world the reputation of corporate brands is more important than ever before.
- It really protects companies from illegal generic competition and global challenges.

# Thank you for your attention.