KEEPING BRANDS STRONG

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KEEPING BRANDS STRONG

- Great value of corporate name
- Google as an example of outstanding brand
- Brands damaged by strategic mistakes
- How brands cross borders
- Challenges and advantages of brands

Corporate brands = Human reputation





But the reputation of the brand can be damaged easily if the company

 Reduces the quality of services and products or

Stretches the brand unwisely.

GOOGLE'S SUCCESS

Google.com was registered in 1997.

What is the secret of its success? There is no secret: Google doesn't put any display advertisement on its homepage.

Google!				
Search the web using Google!				
10 results Google Search I'm feeling lucky Index contains ~25 million pages (soon to be much bigger)				
About Google!				
Stanford Search Linux Search				
Get Google! updates monthly!				
your e-mail Subscribe Archive				
Copyright ©1997-8 Stanford University				

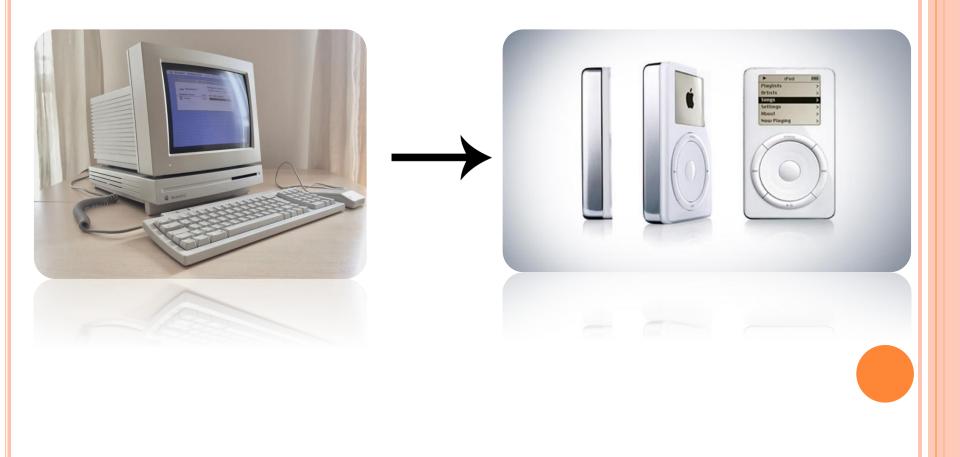
Google				
1		•		
	Поиск в Google	Мне повезёт!		

BRANDS DAMAGED BY STRATEGIC ERROS

Levi's Company decided to produce suits.

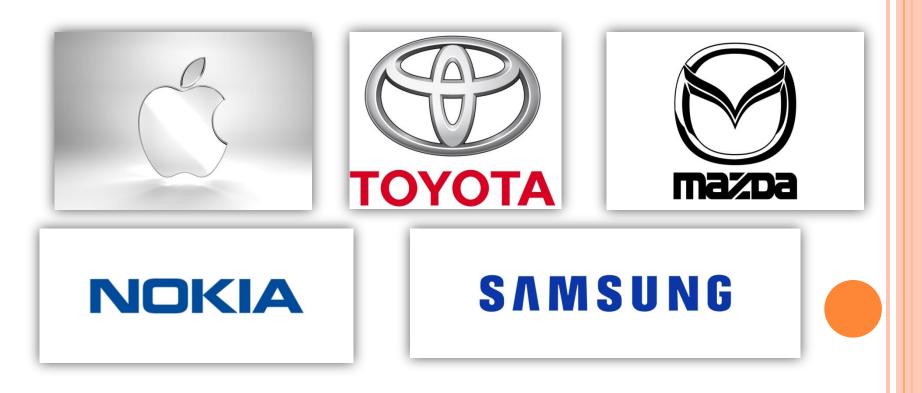


Apple moved into audio and visual products. It saved the brand's reputation.



WHAT CAN HELP BRANDS CROSS BORDERS?

- Globalization
- Lowering of trade barriers
- Advances in technology



CHALLENGES

Certainly all brands face challenges. What are they? Challenges can be:

 Global: pirating of brand products
 Phone, motor, textile companies, film and entertainment companies can't stop their products being illegally copied





CHALLENGES

Local: generic competition

This kind of challenge is extremely painful for food and pharmaceutical industries





\mathbf{S} trong brands mean big advantages

- To increase profit
- To recruit the best graduates from universities and business schools
- To make use of the innovations





CONCLUSION

- In the modern world the reputation of corporate brands is more important than ever before.
- It really protects companies from illegal generic competition and global challenges.

Thank you for your attention.