EVERGREEN

# Evergreen Real Income Fund, LP

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# **FUND OBJECTIVES**

Invest in REITs and real estate related securities to:

- 1. Delivery world-class income yields every month
- 2. Protect our assets (from permanent loss & inflation)
- 3. Benefit from long term appreciation potential of our real estate holdings

### **Income Enhancement - Tactics**

Objective: Attempt to boost current income and reduce return volatility through tactical strategies

#### **Covered Call-Premiums**

- Typically written on 15-30% of the portfolio's assets depending on market volatility
- Near term contracts (30-60 days to expiration)
- Potential to reduce portfolio volatility and risk through income premiums – helps investors "stay the course" in down markets
- No leverage or naked call writing
- Works best in flat or down markets with above average volatility

#### Preferred REIT Shares

- Mispriced equity / debt hybrid. Cumulative cash dividends that must be paid in entirety before any common share dividends can be paid
- Distinguished by high current yield and almost no historical defaults (total credit loss for all equity REITs = <1% over last 25 years).
- Trim preferred shares in attractive markets, overweight when real estate is expensive relative to other asset classes

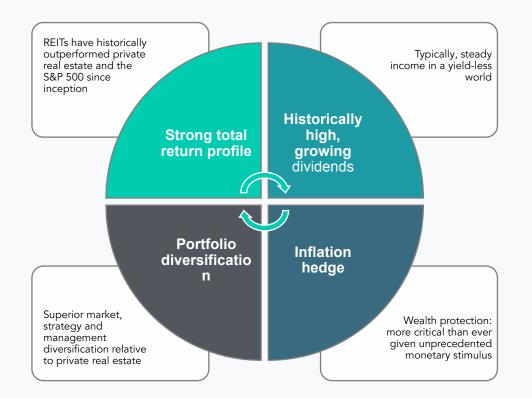
#### **Dividend Capture**

- Overweight high-conviction REIT holdings prior to their ex-dividend date
- Trim position if / when stock increases (post ex-dividend date) and rotate to other holdings
- REITs are ideal targets for this strategy as cash flowing assets are easier to value and hold if market moves against us
- Works best with undervalued holdings or in rising markets (relative to covered call strategy)

## **REITs Fly Under The Radar**

REITs are a major, \$1 Trillion asset class, yet they are underappreciated by both Wall Street & Main Street

#### **REIT Benefits:**



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### **Fund Terms**

Fund Executive Summary	
lssuer	Evergreen Real Estate Income Fund, LP
Minimum Investment	\$200,000
Subscriptions	Monthly
Lock-Up	None
Eligible Investors	Qualified Clients
Accounting Controls	3rd Party Fund Administrator & Yearly Audit
Leverage?	No
Assets	Diversified portfolio of REITs and real etsate related securities
Distributions	Monthly
Reporting	Quarterly
Liquidity	Quartertly

Fund Fees	
Management Fee	1.0%
Performance Fee	10.0%
High-water Mark	Yes
Hurdle Rate	5.0%
Billing	Management fee = Quarterly Performance Fee = Annual