# Political Propaganda

## Propaganda

- Propaganda- ideas that may involve misleading messages designed to manipulate people
- What do you know about political advertising?
- Do you remember any of the pictures, words, or phrases from the last election?
- Can you think of examples of political propaganda?

## Mass Media

 Mass Media- communicates to many people at one time

- Print Media
  - Newspapers, Magazines, Books
- Electronic Media
  - TV, Radio, Internet

# 7 Types of Political Propaganda

- Bandwagon
- Name-Calling
- Endorsement
- Stacked Cards
- Glittering Generality
- Just Plain Folks
- Fear

## Bandwagon



### Definition:

Convincing people that everyone agrees with a view or candidate

- Widespread support
- Winning team
- Don't be left behind



## Bandwagon cont.

- Wolverine (Bush, 8)
- http://www.livingroomcandidate.org/commer cials/1992

- I Like Ike (Eisenhower, 1)
- http://www.livingroomcandidate.org/commer cials/1952

# Name-Calling



### Definition:

 The use of derogatory language or words that negatively portray the opponent

- Label the target
- Uses sarcasm and ridicule



# Name Calling

- Maverick No More (Obama, 3)
- http://www.livingroomcandidate.org/commercials/ 2008
- Strong (McCain, 12)
- http://www.livingroomcandidate.org/commercials/ 2008
- Any Questions (Bush, 9)
- http://www.livingroomcandidate.org/commercials/ 2004

### Endorsement





- Definition:
  - Connects a liked person or group to a candidate
- Characteristics:
  - Verbal, physical, or monetary support

## Endorsement

- Yes We Can (Obama, 2)
- http://www.livingroomcandidate.org/commer cials/2008

- Mamie (Nixon, 7)
- http://www.livingroomcandidate.org/commer cials/1972

## Stacked Cards

#### Definition:

Presenting only one side of an issue



- Makes the candidate look really good and the opponent really bad
- Alter and distort facts and statistics

## Stacked Cards

- Down (Gore, 3)
- http://www.livingroomcandidate.org/commercials/ 2000
- Arkansas 2 (Bush, 2)
- http://www.livingroomcandidate.org/commercials/ 1992
- Mondale (Ticket, 1)
- http://www.livingroomcandidate.org/commercials/ 1984

# Glittering Generality



#### Definition:

A statement that sounds good but is essentially meaningless

- Vague
- Positive and upbeat
- Slogans or catchphrases



# Glittering Generality

- Hopeful (Bush, 8)
- http://www.livingroomcandidate.org/commer cials/2000

- Train (Reagan, 1)
- http://www.livingroomcandidate.org/commer cials/1984

## Just Plain Folks

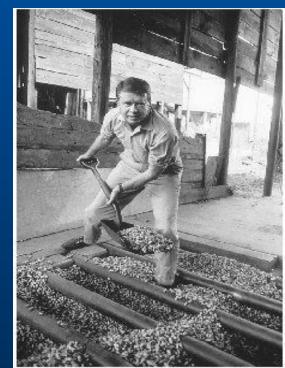




#### Definition:

Make the average person think the candidate is just like them

- Characteristics:
  - Using family,background, and hard work

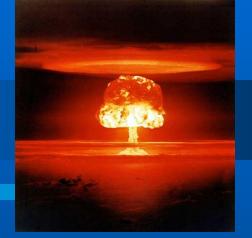


## Just Plain Folks

- Journey (Clinton, 2)
- http://www.livingroomcandidate.org/commer cials/1992

- South (Carter, 5)
- http://www.livingroomcandidate.org/commer cials/1976

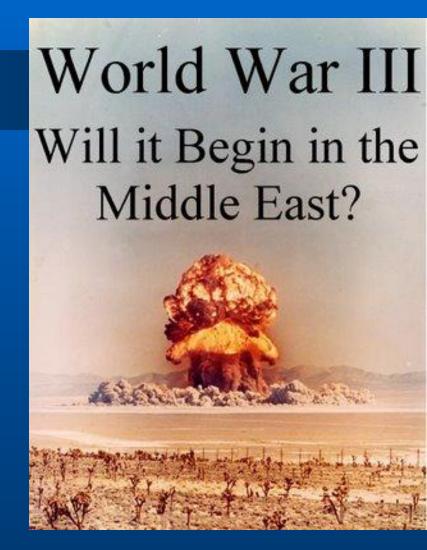
## Fear



#### Definition:

Scare people into
voting for one candidate
and not the other

- Your way of life is in danger
- Use pictures, sounds, words to arouse fear



### Fear

- Finish It (Bush, 17)
- http://www.livingroomcandidate.org/commercials/ 2004
- Revolving Door (Bush, 7)
- http://www.livingroomcandidate.org/commercials/ 1988
- Peace Little Girl (Johnson, 2)
- http://www.livingroomcandidate.org/commer cials/1964

#### THE BANDWAGON



"Polls show our candidate is pulling ahead, and we expect to win in a landslide."

### STACKED CARDS



"Candidate C has the best record on the environment."

#### NAME-CALLING



"Candidate A is a dangerous extremist."

### **GLITTERING GENERALITY**



"Candidate B is the one who will bring us peace and prosperity."

#### ENDORSEMENT



Popular beauty queen says, "I'm voting for Candidate B and so should you."

### JUST PLAIN FOLKS



"My parents were ordinary, hardworking people, and they taught me those values."