Market Share

HOW NOT TO LOSE IT?

Plan

Prepare real plan sales

Locate the source of the problem

Analyze training your salespeople, if they really fit the profile that your company requires Review the product or service you are selling and, consequently, make decisions, either change products, make changes, have additional products

Design a strategy of selling



Locate the source of the problem







Fix the problem and reduce the chance of it occurring again



Products or services



Strategy



Strategy





Analytics



Prepare real plan sales



Conclusion

