

TRADE FACILITATION IMPLEMENTATION GUIDE

TF Domains



TF Domains

Business, Approaches and Methodologies

Overview of TF Domains

Approaches & Methodologies Domains

Business Domains



Purchasing



Transport



Customs



Payment



The generic approach to Trade Facilitation Implementation



E-business solutions



Business Process Analysis



Consultation and Cooperation

Business Domains Reflect Supply Chain Model

Approaches & Methodologies Domains

Business Domains



Purchasing



Transport



Customs



Payment

The generic approach to Trade Facilitation Implementation

Buy



Ship

Pay

Consultation and Cooperation



Purchasing & Payment Domains

- **Order processes** 
 - **Procurement; government procurement (WTO)**
 - **Delivery terms – Incoterms**
 - **Pre-shipment inspection**
 - **ICC Model Sales Contract**
-
- **Payment methods; e-payment** 
 - **Banking; insurances (letters of credit; guarantees)**
 - **Invoicing**
 - **E-signatures**



Shipping and Transport Domain

- **Model transport contracts and documentation** 
 - IMO – sea
 - ICAO and IATA – air
 - IRU – road
 - UIC – rail
 - FIATA – multi-modal
- **Cargo handling, shipping instructions**
- **Dangerous Goods**
- **Port and airport management/interfaces**



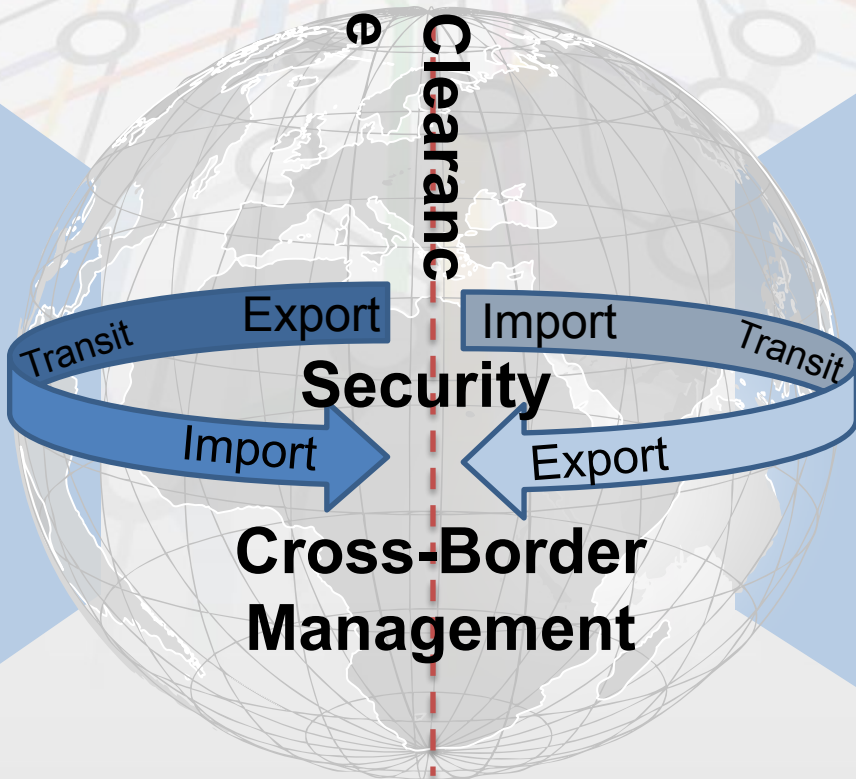
Customs Domain



Scope of CBM & Customs Domain in Itinerary

Modes of Transport

- Air**
- Sea**
- Road**
- Rail**



Stakeholders

- Governments**
- Citizens/Consumers**
- Business/Industry**

Measures Were Selected Along TF Principles...

Trade Facilitation Principles



- Effectiveness
- Efficiency
- Transparency
- Predictability
- Consistency



Trade Facilitation Indicators: Impact on Trade Cost¹

Highest Impact on Trade Flows		Highest Impact on Trade Cost	
#	TF Measure	#	TF Measure
1.	Advance Rulings	1.	Streamline Procedures (5.4%)
2.	Information Availability	2.	Advance Rulings (3.7%)
3.	Streamline Fees and Charges	3.	Automation (2.7%)
4.	Simplification and Harmonization of Documents	4.	Streamline Fees and Charges (1.7%)
5.	Co-operation between border agencies, internally and externally		

... And Highest Effect On Trade Flows and Cost

¹ - OECD Trade Policy Working Papers No. 118, 2011

A&M Domains Underpin TF Efforts

Approaches & Methodologies Domains

Business Domains



Purchasing



Transport



Customs



Payment



The generic approach to Trade Facilitation Implementation



E-business solutions



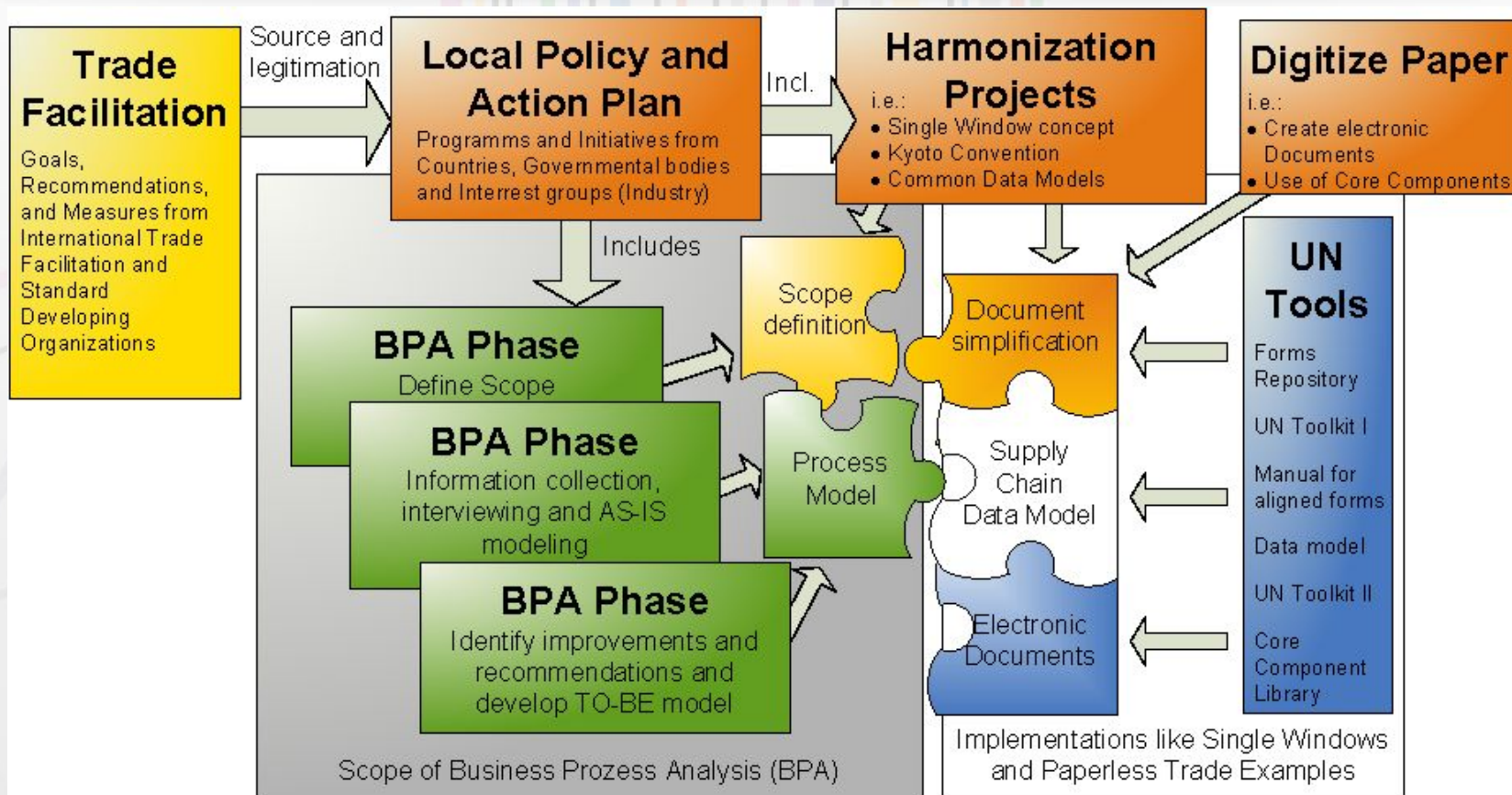
Business Process Analysis



Consultation and Cooperation

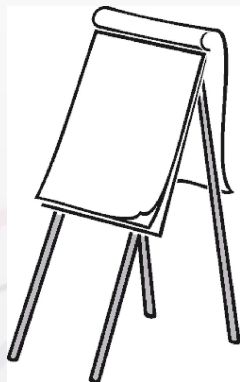


Business Process Analysis Domain



- Trade Facilitation projects typically have an inter-organizational scope
- Many parties are involved, communication within the project's scope and projects themselves are complex, manifold and highly important
- BPA provides the structured approach to such projects

Session 3 Approach



1. Introduction



2. Group Work – 2 Domains per Group



3. Plenary – Presentation of Group Results

Guiding Questions

- **What is the domain about?**
- **What is the relevance for Trade Facilitation?**
- **What are the key challenges**
- **Does the TF Implementation Guide point out any recommendations or solutions?**
- **Based on your own country development, which trade facilitation measure from which domain were applied?**