

# TRADE FACILITATION IMPLEMENTATION GUIDE

## TF Domains



# TF Domains

Business, Approaches and Methodologies

# Overview of TF Domains

Approaches & Methodologies Domains

## Business Domains



Purchasing



Transport



Customs



Payment



The generic approach to Trade Facilitation Implementation



E-business solutions

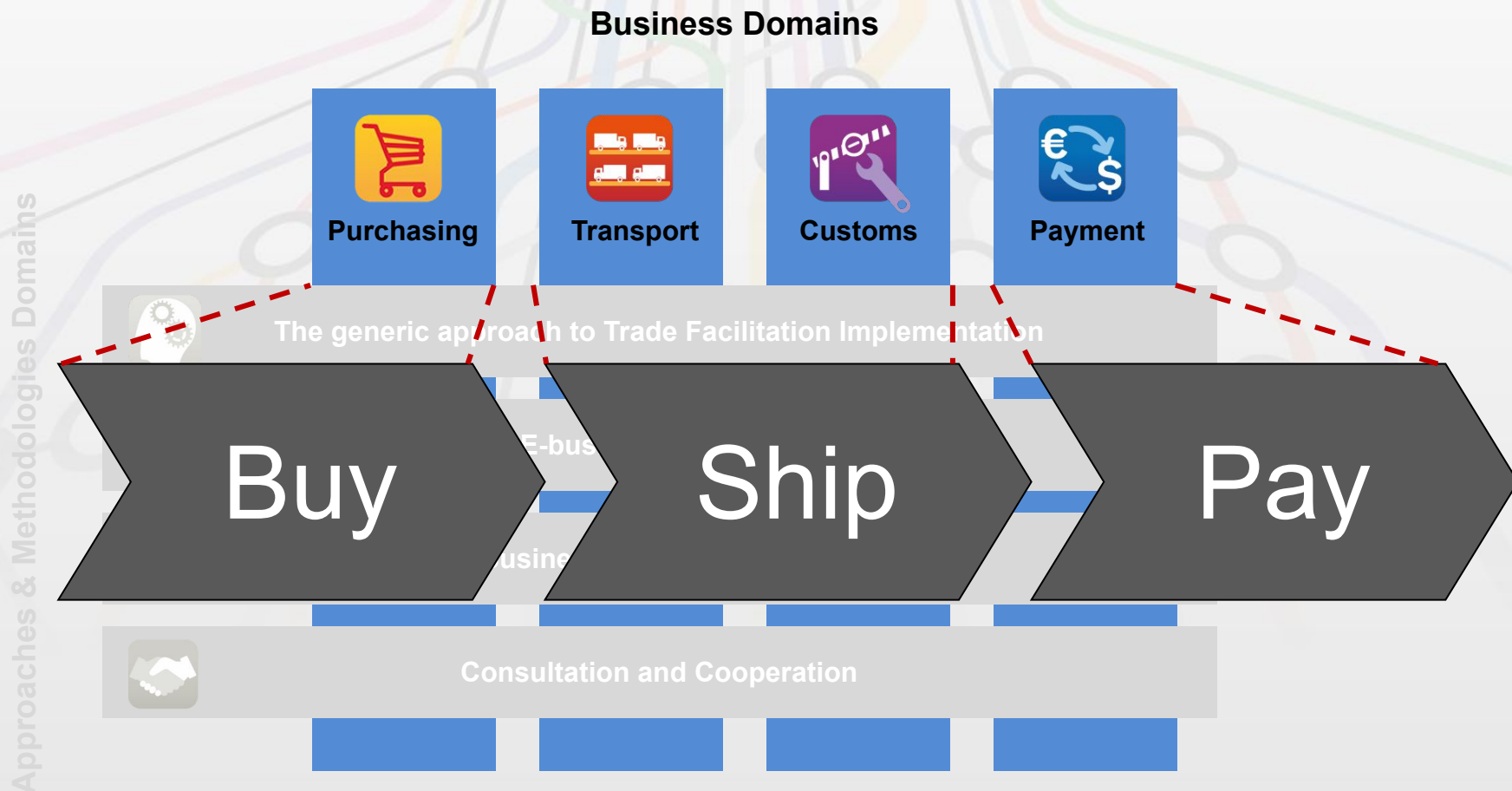


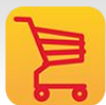
Business Process Analysis



Consultation and Cooperation

# Business Domains Reflect Supply Chain Model





## Purchasing & Payment Domains

- **Order processes**
- **Procurement; government procurement (WTO)**
- **Delivery terms – Incoterms**
- **Pre-shipment inspection**
- **ICC Model Sales Contract**
- **Payment methods; e-payment**
- **Banking; insurances (letters of credit; guarantees)**
- **Invoicing**
- **E-signatures**





# Shipping and Transport Domain

- **Model transport contracts and documentation** ►►►
  - IMO – sea
  - ICAO and IATA – air
  - IRU – road
  - UIC – rail
  - FIATA – multi-modal
- **Cargo handling, shipping instructions**
- **Dangerous Goods**
- **Port and airport management/interfaces**



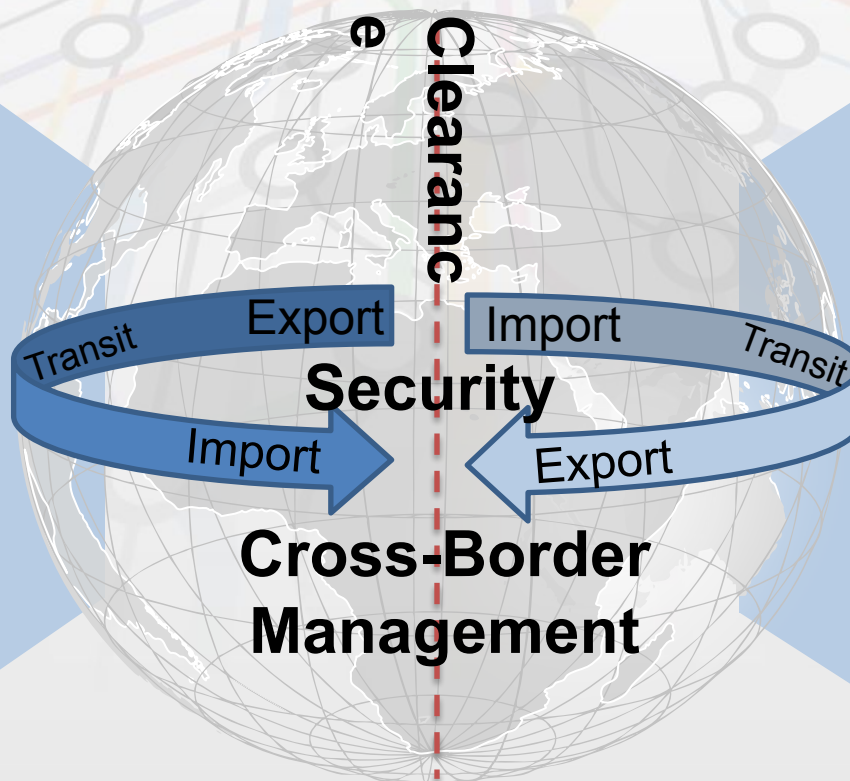
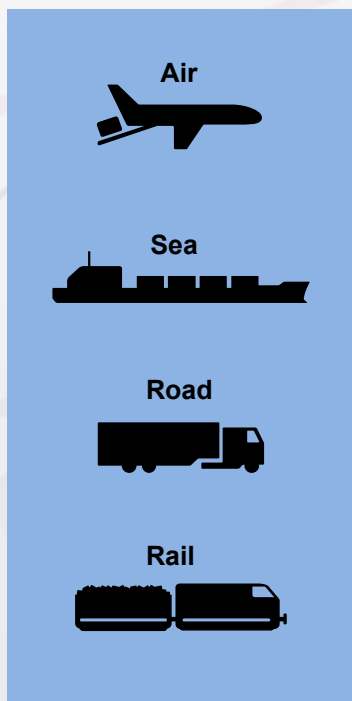


# Customs Domain



## Scope of CBM & Customs Domain in Itinerary

### Modes of Transport



### Stakeholders



# Measures Were Selected Along TF Principles...

## Trade Facilitation Principles



- **Effectiveness**
- **Efficiency**
- **Transparency**
- **Predictability**
- **Consistency**



## Trade Facilitation Indicators: Impact on Trade Cost<sup>1</sup>

Highest Impact on Trade Flows		Highest Impact on Trade Cost	
#	TF Measure	#	TF Measure
1.	Advance Rulings	1.	Streamline Procedures (5.4%)
2.	Information Availability	2.	Advance Rulings (3.7%)
3.	Streamline Fees and Charges	3.	Automation (2.7%)
4.	Simplification and Harmonization of Documents	4.	Streamline Fees and Charges (1.7%)
5.	Co-operation between border agencies, internally and externally		

# ... And Highest Effect On Trade Flows and Cost

<sup>1</sup> - OECD Trade Policy Working Papers No. 118, 2011



# A&M Domains Underpin TF Efforts

Approaches & Methodologies Domains

## Business Domains



Purchasing



Transport



Customs



Payment



The generic approach to Trade Facilitation Implementation



E-business solutions



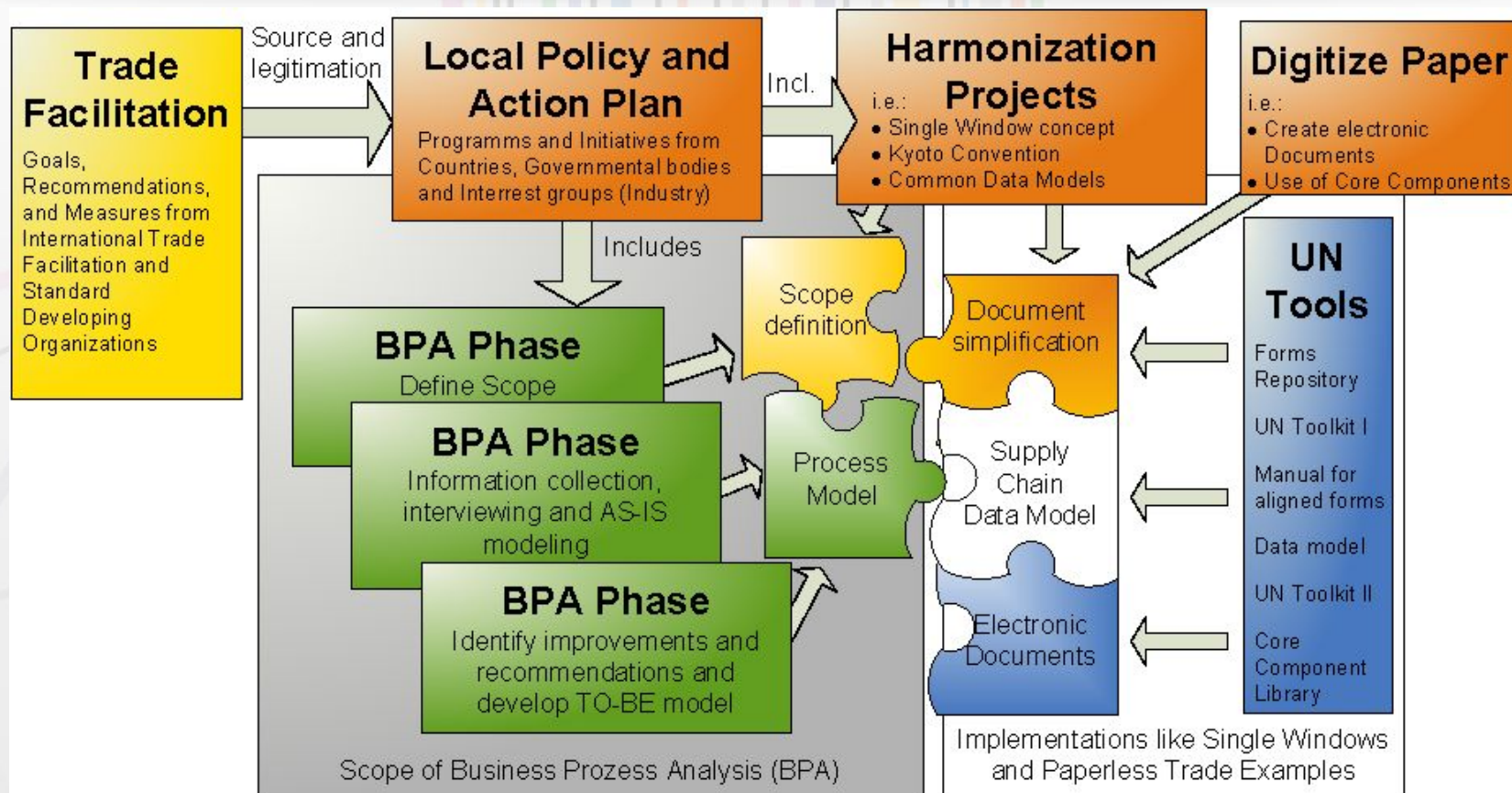
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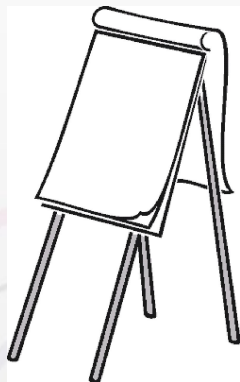


# Business Process Analysis Domain

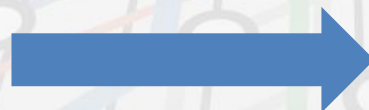


- **Trade Facilitation projects typically have an inter-organizational scope**
- **Many parties are involved, communication within the project's scope and projects themselves are complex, manifold and highly important**
- **BPA provides the structured approach to such projects**

# Session 3 Approach



**1. Introduction**



**2. Group Work – 2 Domains per Group**



**3. Plenary – Presentation of Group Results**

## Guiding Questions

- **What is the domain about?**
- **What is the relevance for Trade Facilitation?**
- **What are the key challenges**
- **Does the TF Implementation Guide point out any recommendations or solutions?**
- **Based on your own country development, which trade facilitation measure from which domain were applied?**