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- *Вы - каково Ваше глубокое ведущее **Желание**,*
- *Какое Ваше желание - такое Ваше **Повеление**,*
- *Какое Ваше повеление - такой Ваш **закон**,*
- *Какой Ваш закон, такова Ваша **Судьба**.*

Upanishads

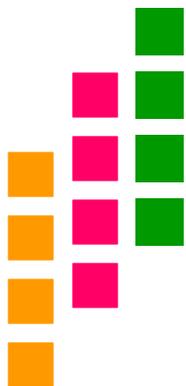


Welcome

Ipsa

Ipsa Laboratories Limited

Глобальное содействие здравоохранению





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Принципы бизнес-процесса





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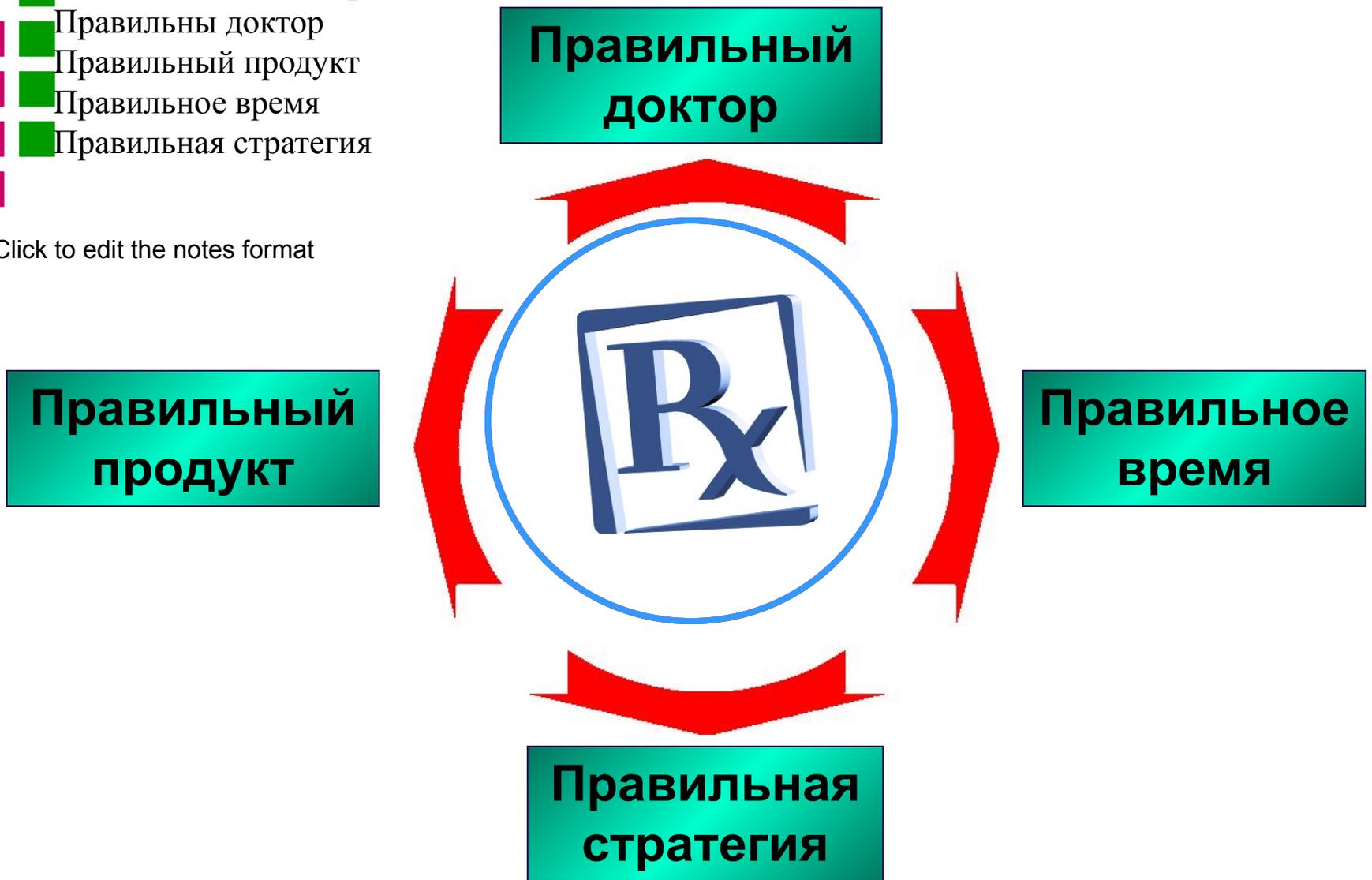
Предписывающая мантра



Предписывающая мантра

- Правильны доктор
- Правильный продукт
- Правильное время
- Правильная стратегия

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Многие знают это на
Хотели бы вы бы быть одним из тех кто это
практикует ?

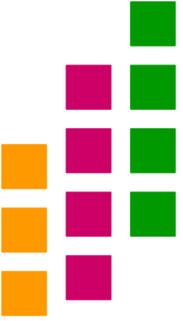




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Правильный доктор





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Кто правильный доктор? Дебаты



Классификация врачей

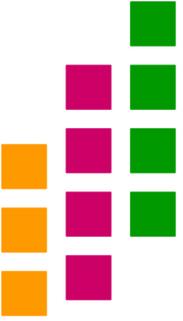


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Категория	Бизнес-потенциал для нас (за месяц)	Бизнес-потенциал для индустрии (за месяц)
P1		
P2		
P3		

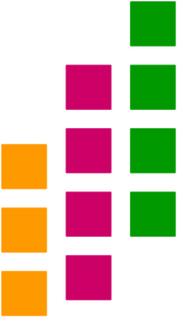
Любой клиент, у которого нет потенциала, чтобы предложить бизнес _____ \$ или _____ Rx / мес не может быть включен в лист

Как выбрать?



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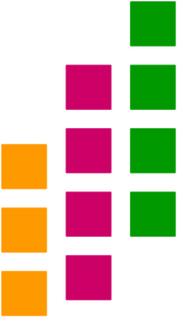
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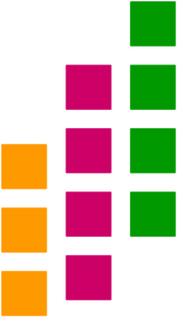
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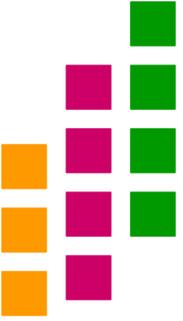
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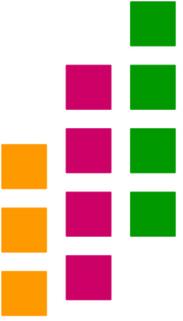
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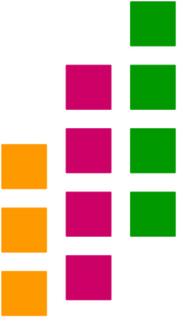
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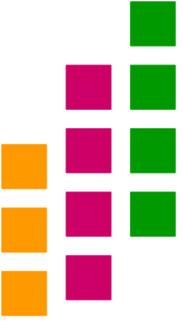
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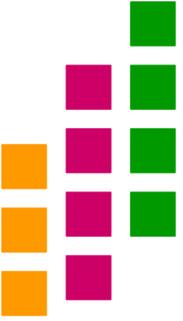
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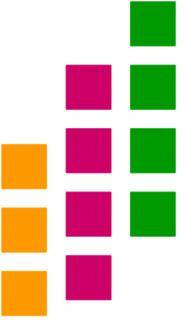
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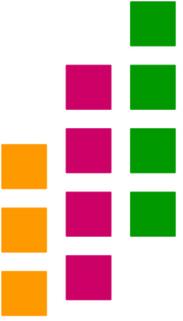
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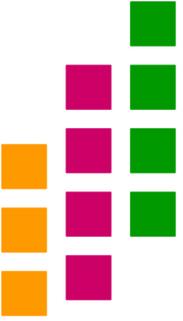
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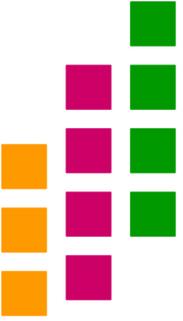
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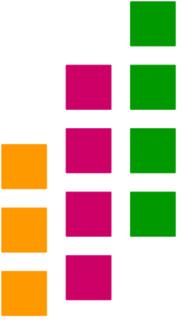
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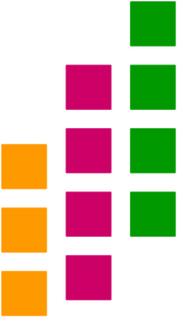
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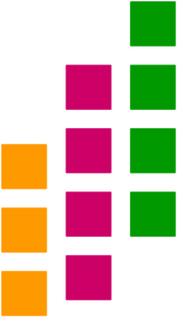
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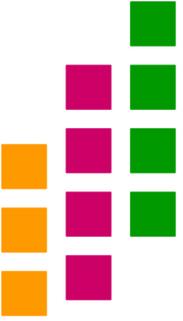
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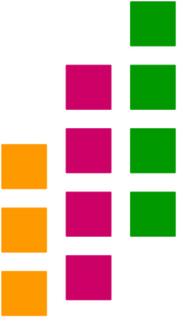
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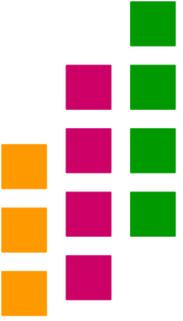
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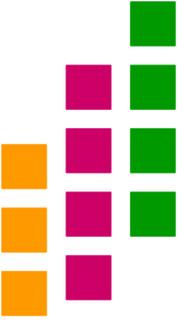
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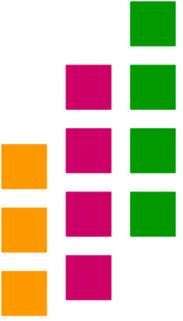
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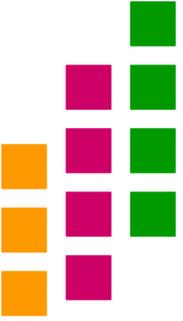
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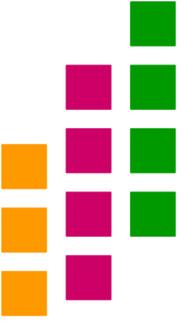
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