PRESENTATION STYLE



Presentation Skills by J Ford, Department of Petroleum Engineering. Heriot-Watt University, Edinburgh, Scotland

Have a Good Start and Finish:

-Good Morning, I'm ... and I will ...

-Thank you for your attention...happy to answer any questions

- Be Aware of Physical Aspects of Delivery:
 - -Gestures
 - -Eye Contact
 - -Body Language
 - -Voice
 - -Mannerisms

- **Decide Upon Mode of Delivery:**
- -Impromptu
- -Manuscript/Reading
- -Memorized
- -Extemporaneous

- Crib Sheets are acceptable, but use:
 - –Large Typeface
 - **Double Spaced**
 - **Bullet Points and Phrases**
 - -Highlights/Circles for Main Points
 - **Numbered Pages**

 Maintain Interest by: -Good Opening/Closing -Good Structure -Be Specific/Avoid Generalization -Speak with Facts Demonstrate Enthusiasm -Not Telling Jokes

Review Your Narration:
–Length of sentences
–Continuity
–Unpleasant Jolts

 Consider the 4-S's: -Shortness -Simplicity -Strength -Sincerity

 Practice Your Presentation: -Write a script Practise in front of the mirror Practise in front of friends or groupmates Memorize structure Not all content

Handling Questions

- Receive Cordially
- Listen Carefully
- Confirm a Question
- Don't Shoot from the Lip
- Rehearse
- Remember Body Language

Always answer with a 'KISS'