

# Topic: Human resources of enterprise

- 1. Labor market, definition of human resources
- 2. The planning of human resources
- 3. Productivity and motivation of labor
- 4. Wages as payment of labor on enterprise



1

# Types of unemployment

**Natural**

**Frictional  
Voluntary  
Institutional**

**Forced**

**Structural  
Technological  
Regional  
Hidden**

**Human resources** – it is capable of working part of population, which by its physical and intellectual capabilities can perform working activity



**Personnel (staff) of enterprise** – it is set of constant



workers which have received necessary professional training and have practical experience

**Categories of the staff of the enterprise:**

Managers; Specialists;  
Office staff; Workers



```
graph TD; PERSONELL --> INDUSTRIAL; PERSONELL --> NON-INDUSTRIAL; INDUSTRIAL --> WORKERS; INDUSTRIAL --> OFFICE_STAFF[OFFICE STAFF]; INDUSTRIAL --> SECURITY; NON-INDUSTRIAL --> OFFICE_STAFF; NON-INDUSTRIAL --> SECURITY; WORKERS --> BASIC; WORKERS --> AUXILIARY; OFFICE_STAFF --> MANAGERS[MANAGERS, SPECIALISTS, TECHNICAL EXECUTIVES];
```

PERSONELL

INDUSTRIAL

NON-INDUSTRIAL

WORKERS

OFFICE  
STAFF

SECURITY

BASIC

AUXILIARY


MANAGERS,  
SPECIALISTS,  
TECHNICAL  
EXECUTIVES

# Classification of personnel

industrial  
Non-industrial

Workers, office staff,  
managers, specialists,

3. According to the professions and specialization



**Trade** - the kind of activity demanding certain knowledge and labor skills which are got by the general or the professional education and practical experience

**Speciality** - a kind of activity within the limits of particular trade which has specific features and demands from workers of additional special knowledge and skills.

**Qualification** defines level of knowledge and labor skills of the worker on a speciality which is displayed in qualifying (tariff) categories and categories.

**Workers:**

Highly qualified

Qualified

Low qualified

Non qualified

**Office workers:**

The highest category

Upper intermediate

Intermediate

Practical

Ordering to a young man's life work

Man  
(up to 30 years; from 30 to 60; more than 60)  
Woman  
(up to 30 years; from 30 to 60; more than 60)

Up to 1 year  
1-3 years  
3-10 years  
More than 10 years



## Planning of human resources

1. Evaluation of current human resources	⇒	2. Evaluation of future need for human resources	⇒	3. Development of the program of the growth of human resources
--	---	---	---	---



# Selection of staff



```
graph TD; A[Selection of staff] --> B[Testing]; A --> C[Interview]; A --> D[Training centers];
```

**Testing**

Interview

Training centers


# Measures on selecting of human resources:

1. To find out, what categories of labor force must be picked up
2. Making a decision about forming necessary personnel
3. Selection of personnel



# Functions of employment

1. Informational
2. Motivational
3. First-stage selection



# Methods of employment

**Passive**

**Active**  
**Non-direct forms**  
**Direct forms**

# Indexes of description of personnel



## **1. By number:**

- registration; on call;  
average quantity

## **2. By Quality:**

economic; personality;  
organizationally technical

## **3. Structural**

# ***Fund of human resources***

$$F_{hr} = Q_{av} \times T_{wp}$$

*Q<sub>av</sub> – average number of employees*

*T<sub>wp</sub> – average duration of working period*

# Indexes of presence of labour force and its motion

## ■ Coefficient of necessary turn

$$K_{nt.} = \frac{F_{nt}}{F} \times 100\%$$

$F_{nt}$  – fired on production reasons

$F$ - all fired personnel



# Coefficient of surplus turn, or coefficient of personnel fluidity

$$K_f = \frac{Q_f}{Q} \times 100\%$$

# Coefficient of personnel leaving

$$K_{p.l} = \frac{W_f}{W} \times 100\%$$

# Coefficient of personnel employed

$$K_e = \frac{W_e}{W} \times 100\%$$

# Level of usage of working day

$$K_{us} = \frac{T_f}{T_n},$$

$T_f$  – average actual duration of working day in  
hours;

$T_n$  – normative duration of working day in hours

# Calculation of the necessary quantity of workers

$$Q_{planned} = \frac{t}{T_{wp} \times K_{cn}}$$

$t$  – time of production

$T_{wp}$  – normative time for work performance

$K_{cn}$  – coefficient for completing the planned parameters

## Norms of work:

- 1. Norm of time

$$N_t = T_{os} + T_{dop} + T_{ob} + T_v$$

- 2. A norm of production:

$$N_p = T_d / N_t$$

- 3. Norm of service

$$N_{ob} = T_d / T_{ob}$$

3

## Methods of measurement

direct

***productivity of work*** (B) =  
Volume of products  
Quantity of workers

reverse

***Labor intensiveness*** (Tp)=  
Quantity of workers  
Volume of products

$$B = \frac{Q}{\psi_{cn}}; T_p = \frac{t}{Q},$$



# Methods of measurement of productivity

- *Natural method*
- *Cost method*
- *Work method*

individual index of the  
productivity

$$I_w = \frac{Q_1}{T_1} \div \frac{Q_0}{T_0},$$

# Index of the productivity of seasonal staff

$$I_{nep} = \frac{\sum Q_1}{\sum T_1} \div \frac{\sum Q_0}{\sum T_0}.$$

1

## Increase of technical level of production

$$E_{\text{техн.р}} = \frac{(t_1 - t_2) \cdot N_{\text{пл}}}{\Phi_{\partial} \cdot K_{\text{вн}}} \cdot K_{\text{ч}}$$

$t_1$   $t_2$  – Labour intensiveness of one unit production  
before and after implementing of technical improvements

$N_{\text{пл}}$  – planned volume of production

$K_{\text{ч}}$  – coefficient of time, that is calculated by division of  
quantity of month of work on 12

2

## Structural changes in production

$$E_{стр.зр} = \frac{(T_{\delta} - T_{пл}) \cdot Q_{пл}}{\Phi_{\delta} \cdot K_{вн}}$$

$T_{\delta}$   $T_{пл}$  - labor intensiveness in finished product

3

## Improvement of management in the organization of production and work

$$E_{усов.упр} = \sum \text{ЧС}_{\delta} - \sum \text{ЧС}_{нор}$$

$\Sigma \text{ЧС}$  - total quantity of managers, specialists, office workers

$$E_{\text{роб.ч}} = \frac{D_{\text{пл}} - D_{\text{б}}}{D_{\text{б}}} \bullet \psi'_{\text{ПВП}} \bullet \Pi_{\text{роб}}$$

$D$  – average number of days worked by 1 employee

$\psi_{\text{ПВП}}$  – number of industrial personnel, corrected on the influence of structure changes factors

$\Pi_{\text{роб}}$  – percent of employee in basic number of industrial personnel

## Change of production volume

Relative decrease of workers number  
altogether with increase of production volume

$$E_{об.пр} = Чб.ус - ном(\Delta Q - \Delta Чус - ном)/100$$

$Чб.ум-пост$  – basic number of conditionally-constant industrial personnel

$\Delta Q$  – gain of production volumes, %

$\Delta Чум-пост$  – gain of number of conditionally-  
constant industrial personnel, %

## Branch factors

Relative economy of labor on this group of factors

$$E_{omp.\phi} = \frac{(t_{\phi} - t_{nl})}{\Phi_{nl}} \bullet N_{nl}$$

$t_{\phi}$ ,  $t_{nl}$  – labor input of unit of production in basic and planned production conditions, norm hours;

$N_{nl}$  – planned volume of production, natural items

$\Phi_{nl}$  – planned fund of working time of one employee, hours



6

## Average number of personnel

Calculated as:

$$\bar{P} = \frac{\frac{1}{2}P_1 + P_2 + \dots + P_{11} + \frac{1}{2}P_{12}}{12}$$

$P_{1..12}$  – month number of employees

$$\Delta Пн.пл = \frac{Еобщ}{Чвих - Еобщ} \bullet 100 \qquad Чвих = \frac{Чбаз \bullet Кo}{100}$$

Чвих – number of industrial personnel in planned period, persons

Кo – rate of growth of production volumes in planned period, %

Еобщ – total economy on number of personnel

## Change of labor productivity as result of change in the labour intensiveness of production program

$$\Delta\Pi n = \frac{\Delta T_{npoz}}{100 - \Delta T_{npoz}} 100 \quad \Delta T_{npozp} = \frac{E_{pob.час}}{T_{npoz.б}} 100$$

$\Delta\Pi n$  – possible increase or decrease of labor productivity in basic period, %

$\Delta T_{npzrp}$  – percent of increase or decrease of labor intensiveness of production program in basic period

$E_{pob.час}$  – economy on working time expenditures on execution of production program in basic period, norm hours.

$T_{npozp.б}$  – labour intensiveness of production program in basic period, norm hours.

# Production gain on increase of work productivity

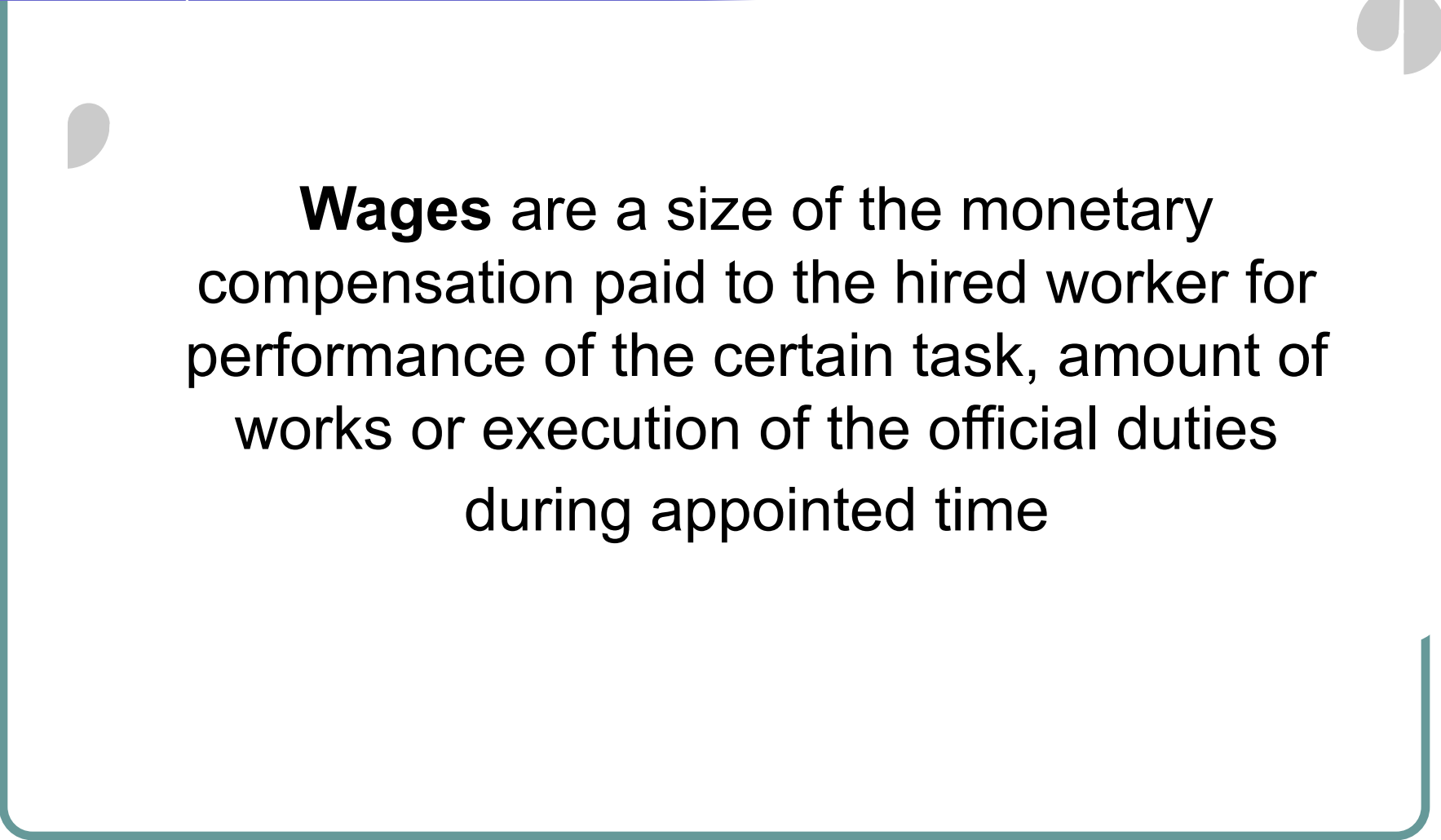
$$\Delta Q_{nn} = 100 - \frac{\Delta \Psi}{\Delta Q} \bullet 100$$

$\Delta \Psi$  – gain of personnel number, %

$\Delta Q$  – gain of production volume, %



4



**Wages** are a size of the monetary compensation paid to the hired worker for performance of the certain task, amount of works or execution of the official duties during appointed time

Nominal

Types of wages

Real

$$I_{p3n} = I_{n3n} / I_{ц}$$

$I_{p3n}$  – index of real wage  
 $I_{n3n}$  – index of nominal wage  
 $I_{ц}$  – price index



# Functions of wage

Restoration  
Stimulation  
Regulation  
Social

# FORM OF WAGES

HOURLY PAYMENT

PRICE-WORK  
PAYMENT



# HOURLY WAGE

## Simple time wage

$$Зп.п = \Phi_M * C$$

$\Phi_M$  – quantity of fulfilled time

$C$  – tariff rate of the worker , hrn

## Time and premium wage

$$Зп.прем = Зпп + P$$

$P$  - premium

# Per item payment -direct

$$3d = \sum_{i=1}^n P_i * N$$

$$P_i = T_{\text{шт}} * C$$

$P_i$  – price-work price for production of one item  
 $N$  – quantity of actually produced items by one employee

$$P_i = \frac{C_{\text{ч}}}{H_{\text{в}}}$$

$T_{\text{шт}}$  – time of production of one item  
 $C$  – cost of time according to tariff  
 $H_{\text{в}}$  – norm of production



## Time and premium per item payment

$$3tp = 3tar + P$$

3tar – payment by tariff of employee within  
direct  
price-work system

## **Progressive system:**

payment for work is within the norm paid for the basic price-work quotations, and its excess - on raised.

$$\text{Зс.прог} = \text{Нвих} * \text{Р}_\text{д} + (\text{Нф} - \text{Нвих}) * \text{Рпов}$$

**Нвих** — number of produced items within set norm of production

**Р<sub>д</sub>** - basic tariff

**Нф** - number of actually produced items

**Рпов** – raised tariff for excess volume of production

**Indirect per item payment:**

**is applied as payment for the auxiliary workers serving the basic workers. Size of wage of this workers depends on rate and productivity of the basic workers.**

$$\text{Зпод} = (N\phi_i * P_{ci}) / n$$


$$P_{ci} = \frac{C_{cm}}{n * N_{ппл}}$$

$P_{ci}$  – indirect price-work payment

$n$  – number of workers in basic production,  
served by auxiliary worker

$N_{ппл}$  – volume of production, produced by  
basic workers

$C_{cm}$  – shift tariff of auxiliary worker



# Earning of the auxiliary worker is calculated:

$$\mathbf{Звсп = Тф * С * Квн}$$

Тф – actually worked time by auxiliary worker

С – hourly tariff rate of the auxiliary worker

Квн – average coefficient of norm fulfilling on area, which is  
served by auxiliary worker