

Topic: Human resources of enterprise

- 1. Labor market, definition of human resources
- 2. The planning of human resources
- 3. Productivity and motivation of labor
- 4. Wages as payment of labor on enterprise



Types of unemployment

Natural

**Frictional
Voluntary
Institutional**

Forced

**Structural
Technological
Regional
Hidden**

Human resources – it is capable of working part of population, which by its physical and intellectual capabilities can perform working activity

Personnel (staff) of enterprise – it is set of constant

workers which have received necessary professional training and have practical experience

Categories of the staff of the enterprise:

Managers; Specialists;
Office staff; Workers

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graph TD; PERSONELL --> INDUSTRIAL; PERSONELL --> NON-INDUSTRIAL; INDUSTRIAL --> WORKERS; INDUSTRIAL --> OFFICE_STAFF[OFFICE STAFF]; NON-INDUSTRIAL --> OFFICE_STAFF; NON-INDUSTRIAL --> SECURITY; WORKERS --> BASIC; WORKERS --> AUXILIARY; OFFICE_STAFF --> MANAGERS[MANAGERS, SPECIALISTS, TECHNICAL EXECUTIVES];
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PERSONELL

INDUSTRIAL

NON-INDUSTRIAL

WORKERS

**OFFICE
STAFF**

SECURITY

BASIC

AUXILIARY

**MANAGERS,
SPECIALISTS,
TECHNICAL
EXECUTIVES**

Classification of personnel

industrial
Non-industrial

Workers, office staff,
managers, specialists,

3. According to the professions and specialization

Trade - the kind of activity demanding certain knowledge and labor skills which are got by the general or the professional education and practical experience

Speciality - a kind of activity within the limits of particular trade which has specific features and demands from workers of additional special knowledge and skills.

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Qualification defines level of knowledge and labor skills of the worker on a speciality which is displayed in qualifying (tariff) categories and categories.

Workers:

Highly qualified

Qualified

Low qualified

Non qualified

Office workers:

The highest category

Upper intermediate

Intermediate

Practical

Ordering to a young man's work

Man
(up to 30 years; from 30 to 60; more than 60)
Woman
(up to 30 years; from 30 to 60; more than 60)

Up to 1 year
1-3 years
3-10 years
More than 10 years

Planning of human resources

1. Evaluation of current human resources	⇒	2. Evaluation of future need for human resources	⇒	3. Development of the program of the growth of human resources
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Selection of staff

Testing

Interview

Training centers


Measures on selecting of human resources:

1. To find out, what categories of labor force must be picked up
2. Making a decision about forming necessary personnel
3. Selection of personnel



Functions of employment

1. Informational
2. Motivational
3. First-stage selection



Methods of employment

Passive

Active
Non-direct forms
Direct forms

Indexes of description of personnel



1. By number:

- registration; on call;
average quantity

2. By Quality:

economic; personality;
organizationally technical

3. Structural

Fund of human resources

$$F_{hr} = Q_{av} \times T_{wp}$$

Q_{av} – average number of employees

T_{wp} – average duration of working period

Indexes of presence of labour force and its motion

- **Coefficient of necessary turn**

$$K_{nt.} = \frac{F_{nt}}{F} \times 100\%$$

F_{nt} – fired on production reasons

F- all fired personnel

Coefficient of surplus turn, or coefficient of personnel fluidity

$$K_f = \frac{Q_f}{Q} \times 100\%$$

Coefficient of personnel leaving

$$K_{p.l} = \frac{W_f}{W} \times 100\%$$

Coefficient of personnel employed

$$K_e = \frac{W_e}{W} \times 100\%$$

Level of usage of working day

$$K_{us} = \frac{T_f}{T_n},$$

T_f – average actual duration of working day in
hours;

T_n – normative duration of working day in hours

Calculation of the necessary quantity of workers

$$Q_{planned} = \frac{t}{T_{wp} \times K_{cn}}$$

t – time of production

T_{wp} – normative time for work performance

K_{cn} – coefficient for completing the planned parameters

Norms of work:

- 1. Norm of time

$$N_t = T_{os} + T_{dop} + T_{ob} + T_v$$

- 2. A norm of production:

$$N_p = T_d / N_t$$

- 3. Norm of service

$$N_{ob} = T_d / T_{ob}$$

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Methods of measurement

direct

reverse

productivity of work (B) =
Volume of products
Quantity of workers

Labor intensiveness (Tp)=
Quantity of workers
Volume of products

$$B = \frac{Q}{\psi_{cn}}; T_p = \frac{t}{Q},$$

Methods of measurement of productivity

- *Natural method*
- *Cost method*
- *Work method*

individual index of the productivity

$$I_w = \frac{Q_1}{T_1} \div \frac{Q_0}{T_0},$$

Index of the productivity of seasonal staff

$$I_{nep} = \frac{\sum Q_1}{\sum T_1} \div \frac{\sum Q_0}{\sum T_0}.$$

human
resources
under
influence of
technical and

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Increase of technical level of production

$$E_{\text{техн.р}} = \frac{(t_1 - t_2) \cdot N_{\text{пл}}}{\Phi_{\text{д}} \cdot K_{\text{вн}}} \cdot K_{\text{ч}}$$

t_1 t_2 – Labour intensiveness of one unit production
before and after implementing of technical improvements

$N_{\text{пл}}$ – planned volume of production

$K_{\text{ч}}$ – coefficient of time, that is calculated by division of
quantity of month of work on 12

2

Structural changes in production

$$E_{стр.зр} = \frac{(T_{\delta} - T_{пл}) \cdot Q_{пл}}{\Phi_{\delta} \cdot K_{вн}}$$

T_{δ} $T_{пл}$ - labor intensiveness in finished product

3

Improvement of management in the organization of production and work

$$E_{усов.упр} = \sum \Sigma ЧС_{\delta} - \sum \Sigma ЧС_{нор}$$

$\Sigma ЧС$ - total quantity of managers, specialists, office workers

Improvement of work time usage

$$E_{\text{роб.ч}} = \frac{D_{\text{пл}} - D_{\text{б}}}{D_{\text{б}}} \cdot \mathcal{C}'_{\text{ПВП}} \cdot \Pi_{\text{роб}}$$

D – average number of days worked by 1 employee

$\mathcal{C}_{\text{ПВП}}$ – number of industrial personnel, corrected on the influence of structure changes factors

$\Pi_{\text{роб}}$ – percent of employee in basic number of industrial personnel

Change of production volume

Relative decrease of workers number altogether with increase of production volume

$$E_{об.пр} = Чб.ум-пост - пост(\Delta Q - \Delta Чум-пост - пост) / 100$$

$Чб.ум-пост$ – basic number of conditionally-constant industrial personnel

ΔQ – gain of production volumes, %

$\Delta Чум-пост$ – gain of number of conditionally-constant industrial personnel, %

Branch factors

Relative economy of labor on this group of factors

$$E_{\text{отр.}\phi} = \frac{(t_{\text{б}} - t_{\text{пл}})}{\Phi_{\text{пл}}} \bullet N_{\text{пл}}$$

$t_{\text{б}}$, $t_{\text{пл}}$ – labor input of unit of production in basic and planned production conditions, norm hours;

$N_{\text{пл}}$ – planned volume of production, natural items

$\Phi_{\text{пл}}$ – planned fund of working time of one employee, hours

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Average number of personnel

Calculated as:

$$\bar{P} = \frac{\frac{1}{2}P_1 + P_2 + \dots + P_{11} + \frac{1}{2}P_{12}}{12}$$

$P_{1..12}$ – month number of employees

$$\Delta Пп.пл = \frac{Еобщ}{Чвих - Еобщ} \cdot 100 \quad Чвих = \frac{Чбаз \cdot Ко}{100}$$

Чвих – number of industrial personnel in planned period, persons

Ко – rate of growth of production volumes in planned period, %

Еобщ – total economy on number of personnel

Change of labor productivity as result of change in the labour intensiveness of production program

$$\Delta\Pi_n = \frac{\Delta T_{\text{нрор}}}{100 - \Delta T_{\text{нрор}}} 100 \quad \Delta T_{\text{нроргр}} = \frac{E_{\text{роб.час}}}{T_{\text{нрор.б}}} 100$$

$\Delta\Pi_n$ – possible increase or decrease of labor productivity in basic period, %

$\Delta T_{\text{нроргр}}$ – percent of increase or decrease of labor intensiveness of production program in basic period

$E_{\text{роб.час}}$ – economy on working time expenditures on execution of production program in basic period, norm hours.

$T_{\text{нроргр.б}}$ – labour intensiveness of production program in basic period, norm hours.

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Production gain on increase of work productivity


$$\Delta Q_{nn} = 100 - \frac{\Delta \Psi}{\Delta Q} \bullet 100$$

$\Delta \Psi$ – gain of personnel number, %

ΔQ – gain of production volume, %



4



Wages are a size of the monetary compensation paid to the hired worker for performance of the certain task, amount of works or execution of the official duties during appointed time

Nominal

Types of wages

Real

$$I_{p3n} = I_{n3n} / I_{ц}$$

I_{p3n} – index of real wage
 I_{n3n} – index of nominal wage
 $I_{ц}$ – price index



Functions of wage

Restoration
Stimulation
Regulation
Social

FORM OF WAGES

HOURLY PAYMENT

PRICE-WORK
PAYMENT

HOURLY WAGE

Simple time wage

$$Зп.п = \Phi_M * C$$

Φ_M – quantity of fulfilled time

C – tariff rate of the worker , hrn

Time and premium wage

$$Зп.прем = Зпп + P$$

P - premium

Per item payment -direct

$$3d = \sum_{i=1}^n P_i * N$$

$$P_i = T_{\text{шт}} * C$$

P_i – price-work price for production of one item
 N – quantity of actually produced items by one employee

$$P_i = \frac{C_{\text{ч}}}{H_{\text{в}}}$$

$T_{\text{шт}}$ – time of production of one item
 C – cost of time according to tariff
 $H_{\text{в}}$ – norm of production

Time and premium per item payment

$$3tp = 3tar + P$$

3tar – payment by tariff of employee within
direct
price-work system

Progressive system:

payment for work is within the norm paid for the basic price-work quotations, and its excess - on raised.

$$\text{Зс.прог} = \text{Нвих} * \text{Р}_д + (\text{Nф} - \text{Нвих}) * \text{Рпов}$$

Нвих – number of produced items within set norm of production

Р_д - basic tariff

Nф - number of actually produced items

Рпов – raised tariff for excess volume of production

Indirect per item payment:

is applied as payment for the auxiliary workers serving the basic workers. Size of wage of this workers depends on rate and productivity of the basic workers.

$$\text{Зпод} = (N\phi_i * P_{ci}) / n$$

$$P_{ci} = \frac{C_{cm}}{n * N_{ппл}}$$

P_{ci} – indirect price-work payment
 n – number of workers in basic production,
served by auxiliary worker
 $N_{ппл}$ – volume of production, produced by
basic workers
 C_{cm} – shift tariff of auxiliary worker

Earning of the auxiliary worker
is calculated:

$$Звсп = Тф * С * Квн$$

Тф – actually worked time by auxiliary worker

С – hourly tariff rate of the auxiliary worker

Квн – average coefficient of norm fulfilling on area, which is
served by auxiliary worker