

# *Management Decision Making*

☆

*Submitted by Dr. Vladlena E.  
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# Technological Functions of Management

## *Decision making*

*Choice of alternative*

*Conclusion about doing  
some certain deeds,  
fixed in someone's  
(managing subject and  
object) mind and  
documents*

## Requirements

*Task orientation*

*Validity*

*Timeliness*

*Competence*

# Technological Functions of Management

## Decision making

*by participation in business*

*Organizational*

*Day-to-day*

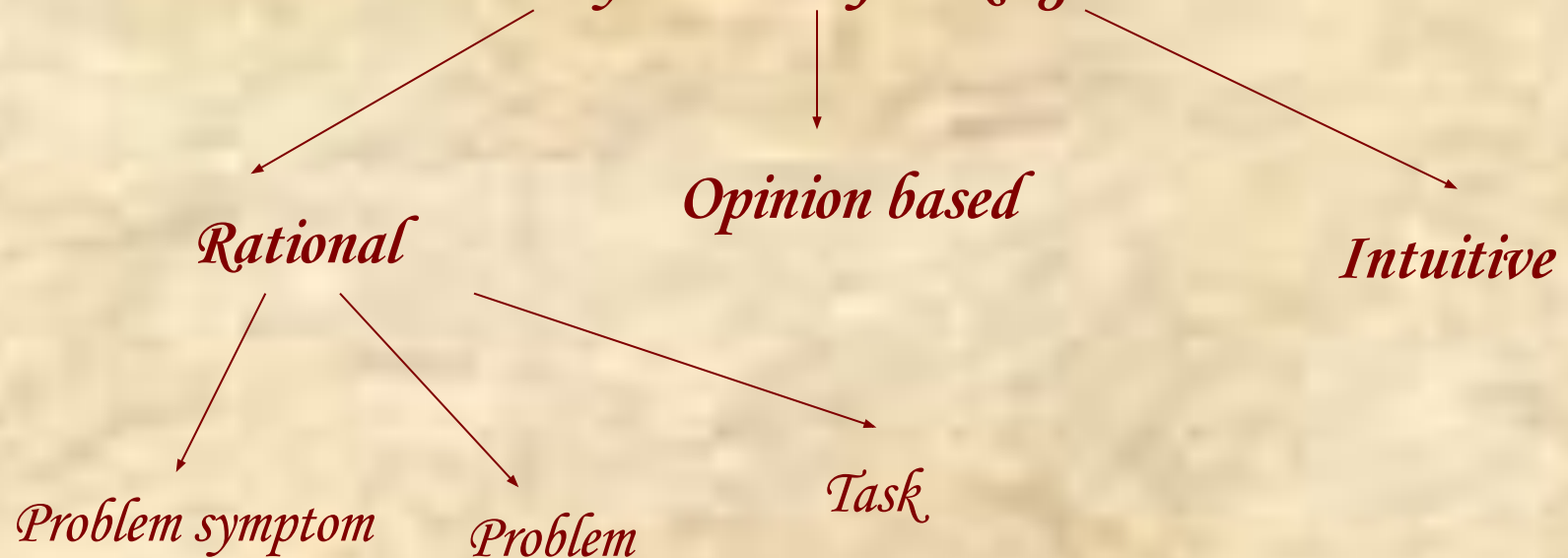
*Programmed*

*Non-programmed*

*Compromises*

# Technological Functions of Management

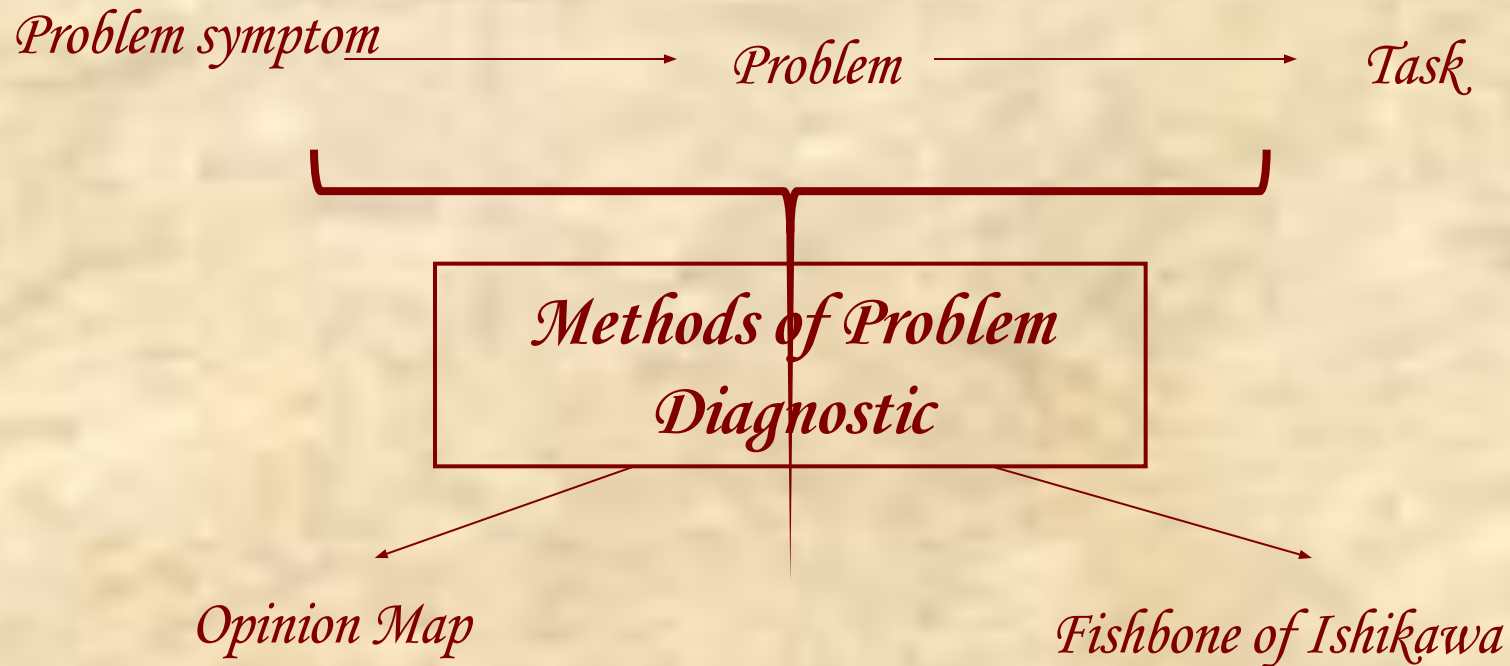
Decision making  
by manner of making



# Technological Functions of Management

## Decision making stages

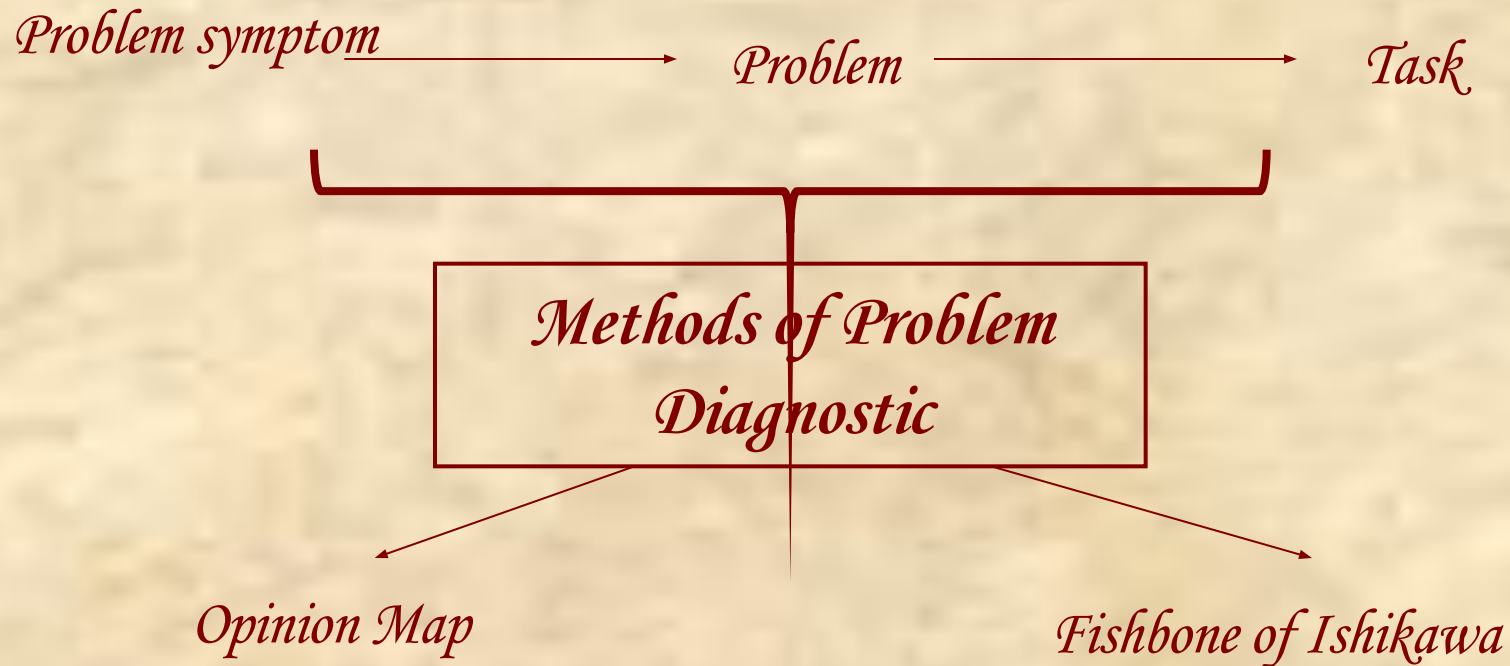
### 1. Problem diagnostic



# Technological Functions of Management

## Decision making stages

### 1. Problem diagnostic



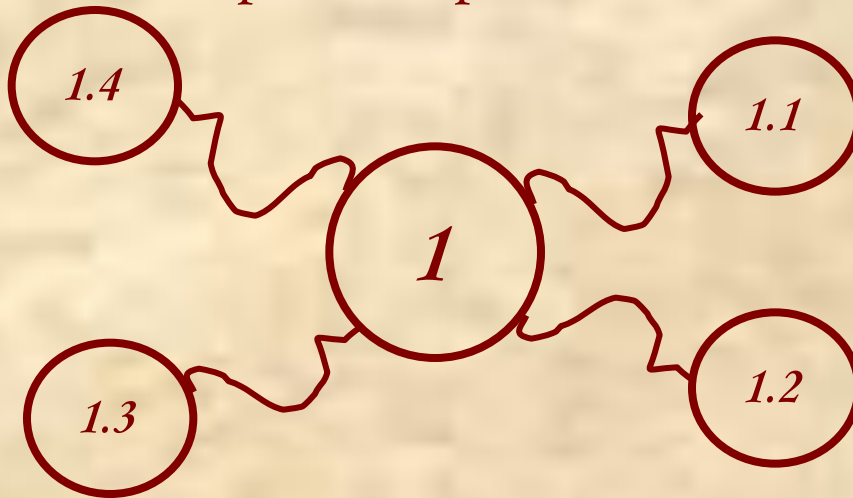
# Technological Functions of Management

## Decision making stages

*Methods of Problem  
Diagnostic*

*Opinion Map*

*Fishbone of Ishikawa*

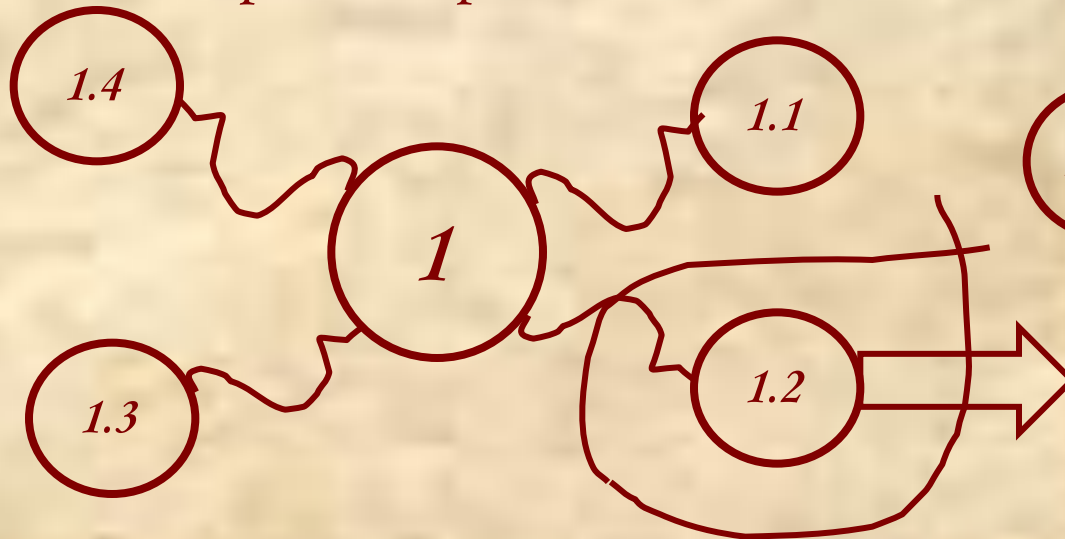


# Technological Functions of Management

## Decision making stages

*Methods of Problem  
Diagnostic*

*Opinion Map*



*Fishbone of Ishikawa*



*And so on...*

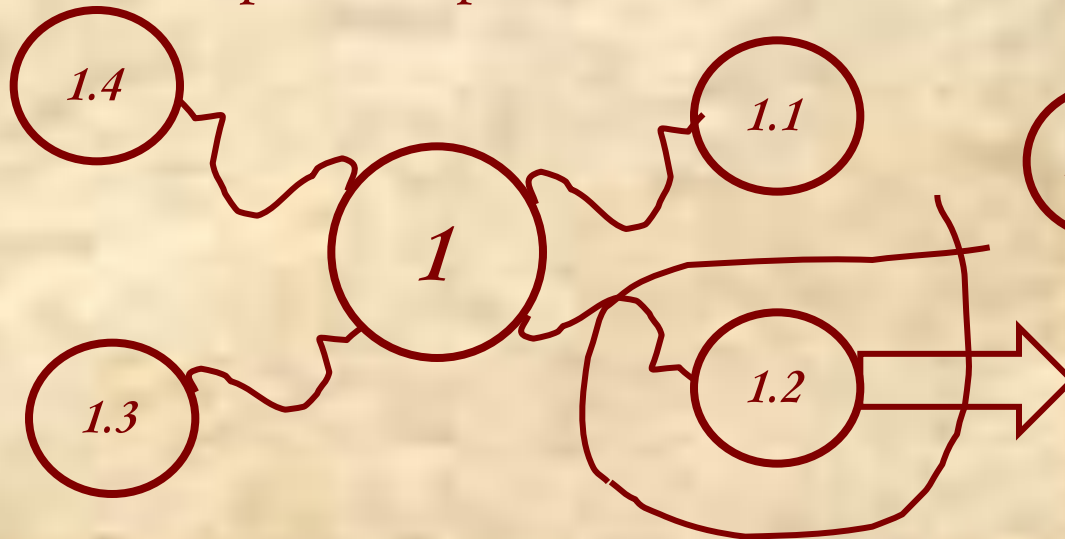


# Technological Functions of Management

## Decision making stages

*Methods of Problem  
Diagnostic*

*Opinion Map*



*Fishbone of Ishikawa*



*And so on...*

# Technological Functions of Management

## Decision making stages

*Methods of Problem  
Diagnostic*

```
graph TD; A[Methods of Problem Diagnostic] --> B[Opinion Map]; A --> C[Fishbone of Ishikawa]; C --> D[For your own consideration];
```

*Opinion Map*

*Fishbone of Ishikawa*

*For your own consideration*

# Technological Functions of Management

## Decision making stages

1. *Problem diagnostic*



2. *Establishing limits and criteria  
for the decision making*



3. *Establishing alternatives and their  
evaluation*



4. *Choosing alternatives*



5. *Control and Feedback*

*Technological Functions of Management*  
*Decision making stages*

*3. Establishing alternatives and their  
evaluation*



*4. Choosing alternatives*

# Technological Functions of Management

## Decision making stages

3. *Establishing alternatives and their evaluation*

4. *Choosing alternatives*

Are influenced by additional factors

Personal  
evaluation of  
manager

Environment

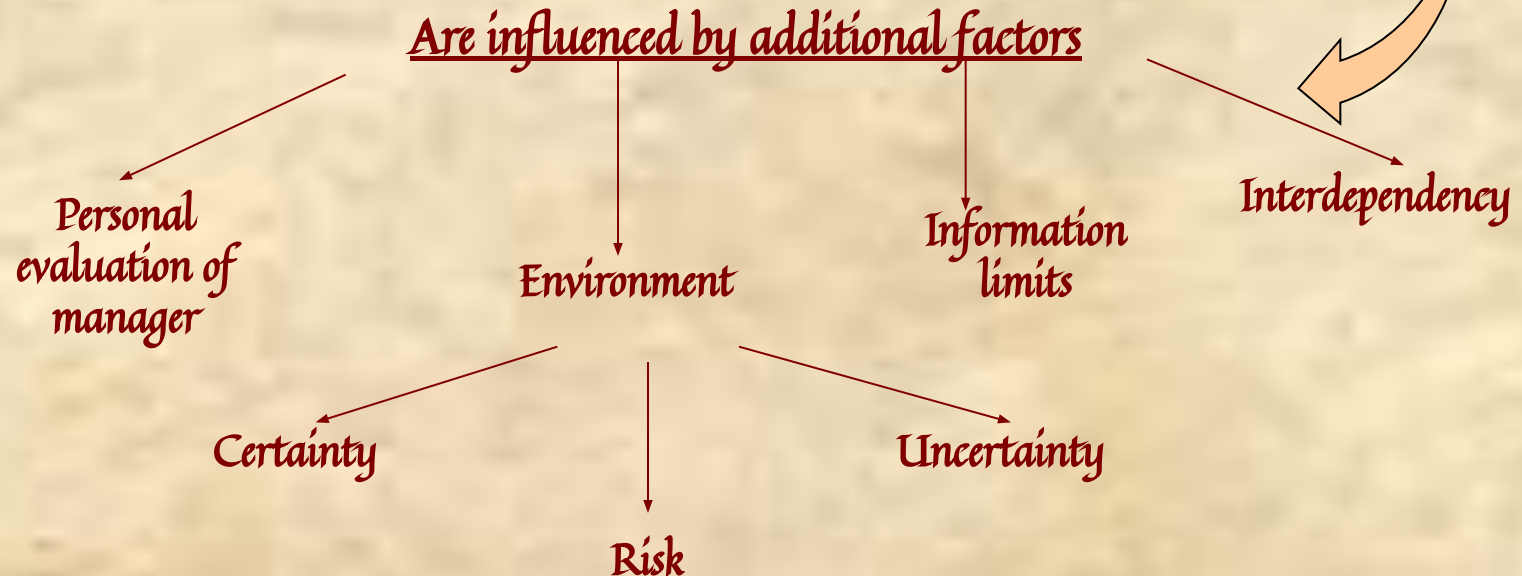
Information  
limits

Interdependency

Certainty

Uncertainty

Risk



# *Communication*

*Communication*

*Communication*

# *Communication*

*Stable connection between the participants  
of the managing process, which means the  
correspondence of the information  
processing / treatment stages*

*Belonging*

*Competence for effectiveness*



# *Communication Elements*

*Symbols*



*Action manner*



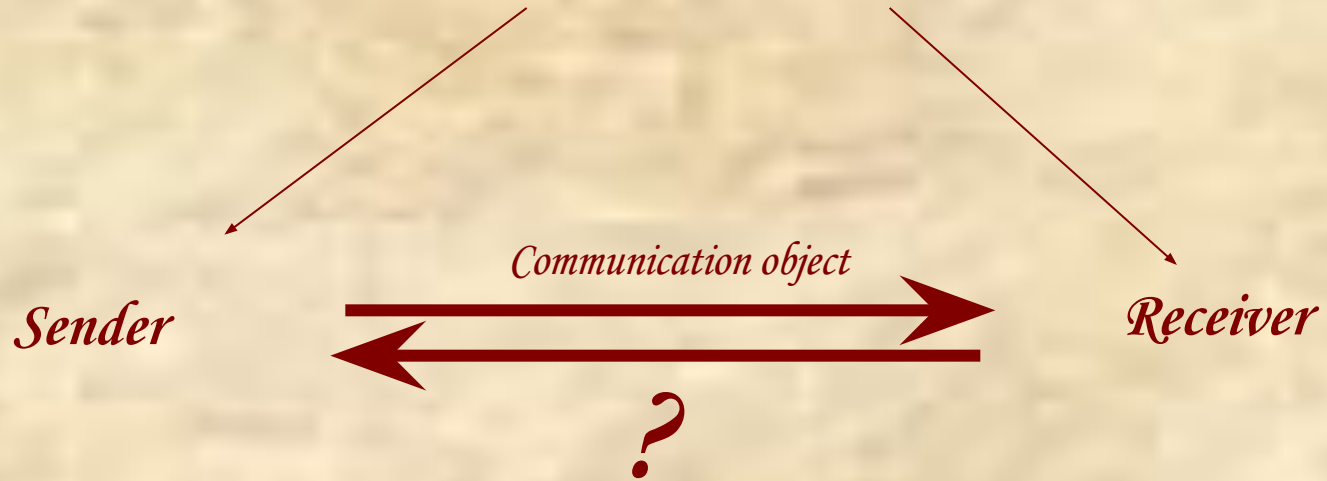
# *Communication Elements*

*Symbols*

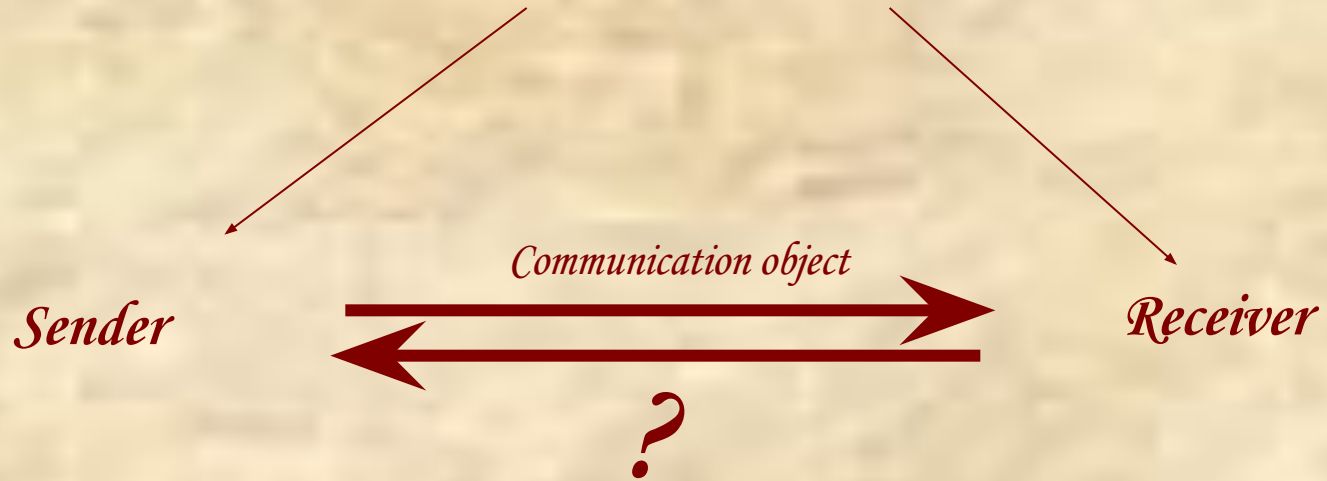
*Action manner*



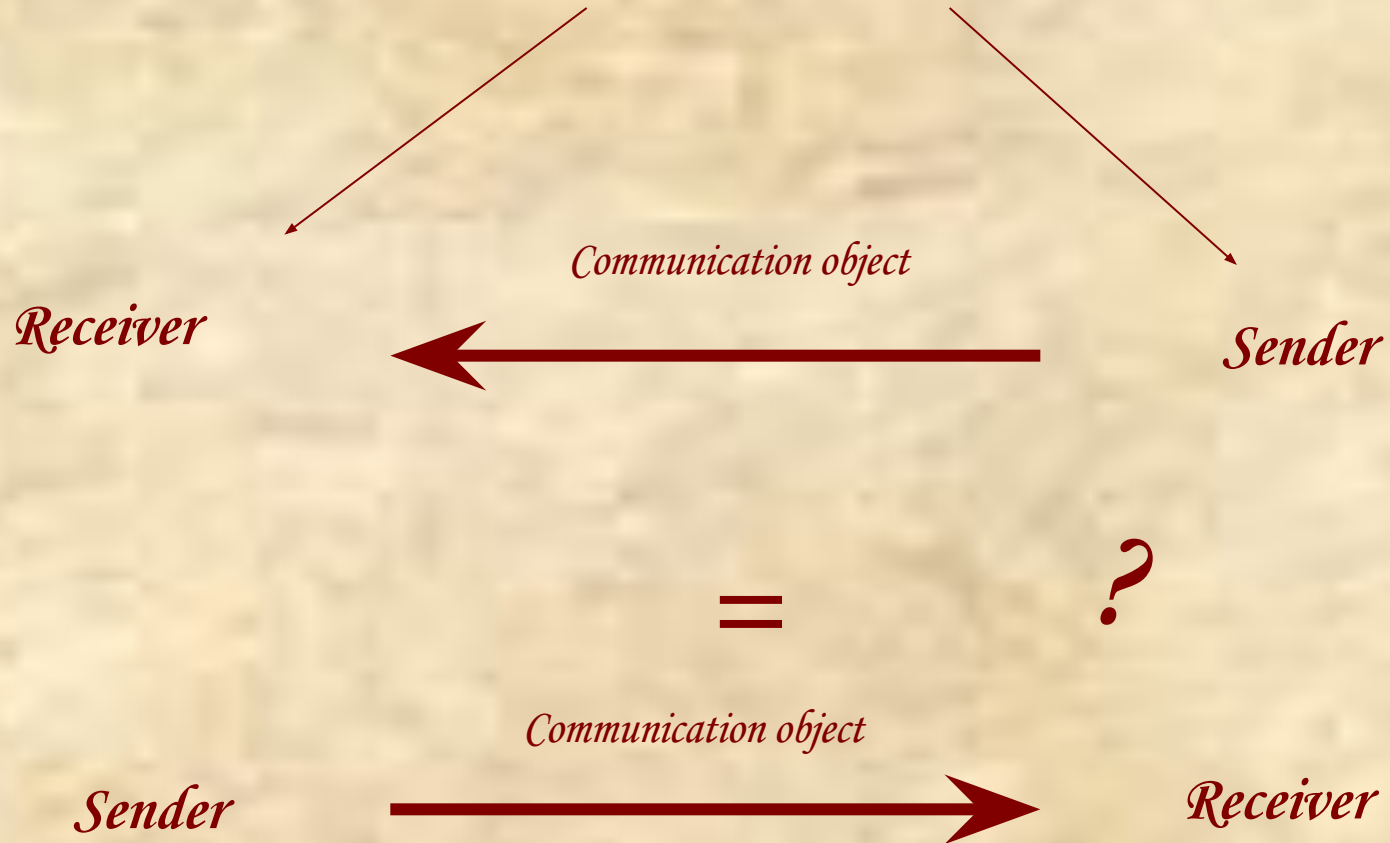
# *Communication Elements*



# *Communication Elements*



# Communication Elements



*That's it for today. Take care, have fun!*

*Sincerely yours,  
Vladlena Zarembo*