



# NIVIRO

**N** Connecting technology and  
business

# We work for



State universities,  
institutes and centers



Private scientific  
organizations



Private independent  
laboratories and research  
groups



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O

**NIVIRON**  
cancer immunotherapy

# Main services



## TLO/TTO outsourced

- search for the legal successor of technology
- legal support of the transaction
- marketing activities to promote technology (at own expense)
- preparation of technology for transfer (packaging, legal issues. Format)

## Promotion of university services

- contract research
- clinical trials
- joint development

## Finding funding for research activities

Search for a sponsor among:

- state funds and corporations (preparation of documents for filing an application)
- charitable trust funds
- private sponsors
- private and corporate investors



# Additional services



## Market research and analytics

- competitor analysis
- market volume analysis
- determining the potential future value and value of the technology
- determination of the budget for bringing the technology to the market

## Protection of intellectual property \*

- literary property
- licensing and strategic alliances
- patent
- privacy and data security
- trademark

\* we use third-party contactors - professionals in their field

# Our opportunities

## **We have direct access:\***

- > 1.500 managers of biotech companies (oncology) (your target audience) including Bayer AG, etc.
- > 1.000 investors in the biotech industry

## **We have indirect access:\*\***

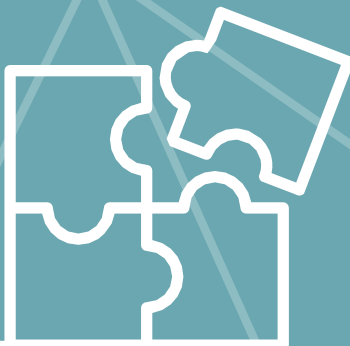
- > 60.000 CEOs of other tech companies
- > 15.000 biotech investors and sponsors

## **We can send up to 200 requests per day to the target audience**

\* already established contact

\*\* there are all contacts in the database, but we did not have a precedent to refer to them earlier  
!!! We do not declare that we have partnerships with all our contractors, but we can directly contact the key persons of the company

**NIVIRON**  
cancer immunotherapy



# Our partners



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# About our company

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**The company is based on** 27 Drydock Avenue, 8th floor, Boston, Massachusetts 02210877.HACK.DNA / 877.422.5362

**The mission of our company is** to extend the qualities and life of a person by promoting new technologies to the market.



# Our team



**I**

Founder



**Vitaly**

Founder



**Bessarion**

Founder



**Lena**

Founder



**Liza**

Founder



**Olya**

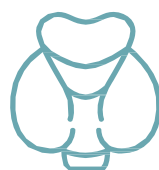
Founder



# As part of our services, we focus on:



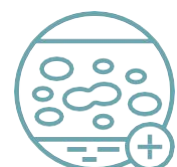
Oncology (main focus)



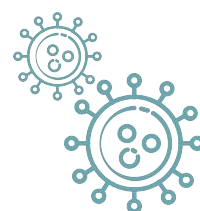
Endocrine diseases



Cardiovascular diseases



Autoimmune diseases



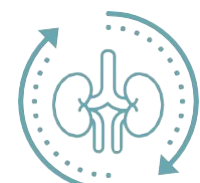
Infectious diseases



Aging



Diseases of the central nervous system



Tissue Engineering / Transplantology

Connect with us if you need our help. Let's speed up the process of bringing technologies to practical use together

# Business model

## Technology licensing

- intellectual property protection
- registration of the company's rights to the technology
- selection of necessary team members
- search for an investor of the series A financing

## Series A Financing

technology development

- preclinical trials
- submission of clinical trials application
- search for an investor of the series B financing

## Series B Financing

phase I clinical trials

**Sale of  
technology  
/ company  
(! +  
royalties  
from sales)**

## Series C Financing

phase II clinical trials

**Sale of  
technology  
/ company  
(! +  
royalties  
from sales)**

**Profit**

!!! This is an optimistic plan for the company's development. We understand there is a high probability that the technology will not be able to reach the market for many reasons.

We are ready for such a development of events. We are ready to start the process again and again until we achieve the main goal that we have set for our company - to increase the duration and quality of human life by promoting technologies aimed at solving the problems facing modern oncology.

# The process of collecting a contact base

Market analysis

**Creation of a list of companies promoting similar technology, the search is carried out in the patent database, the catalog of clinical trials and the database of companies (crunch base, biotech gate)**

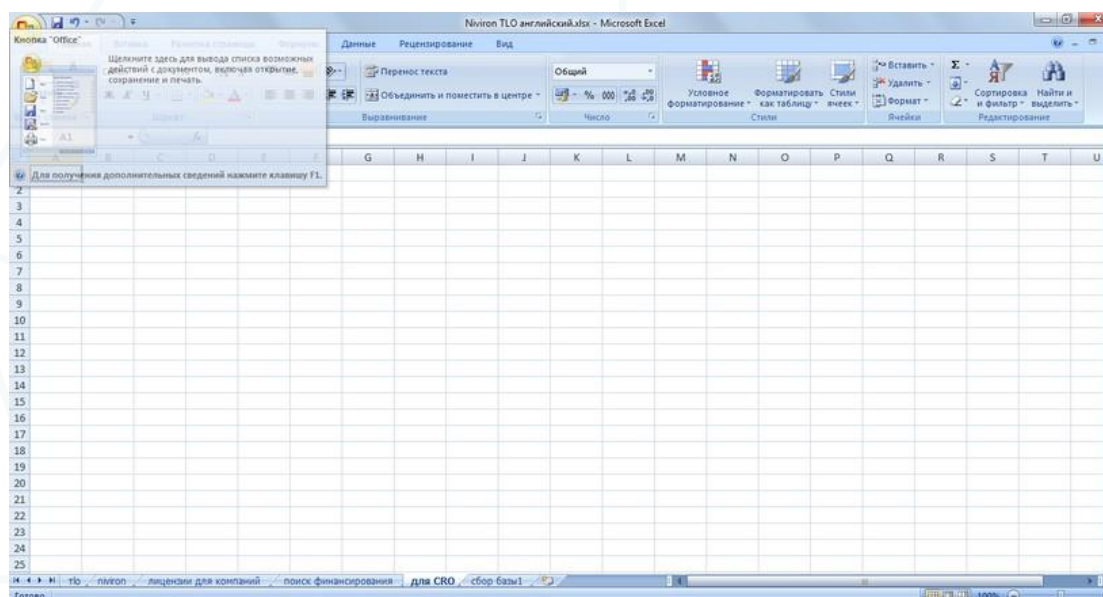
- screen
- patent base

- clinical trials

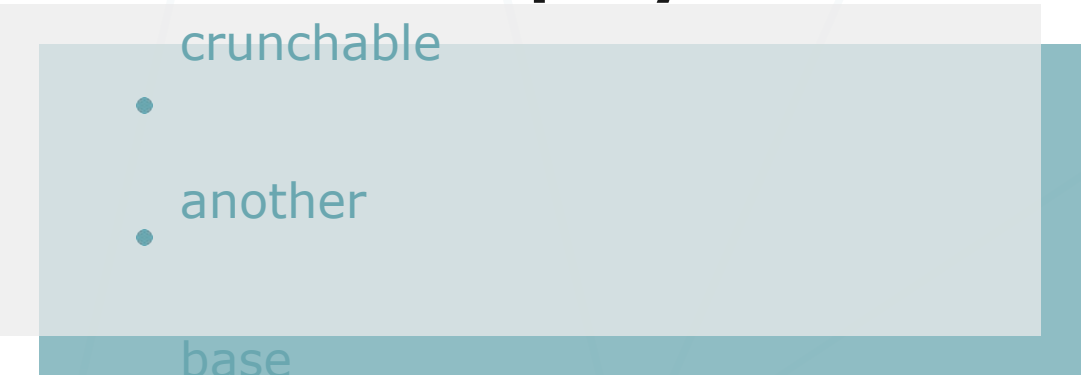
biotech

- base

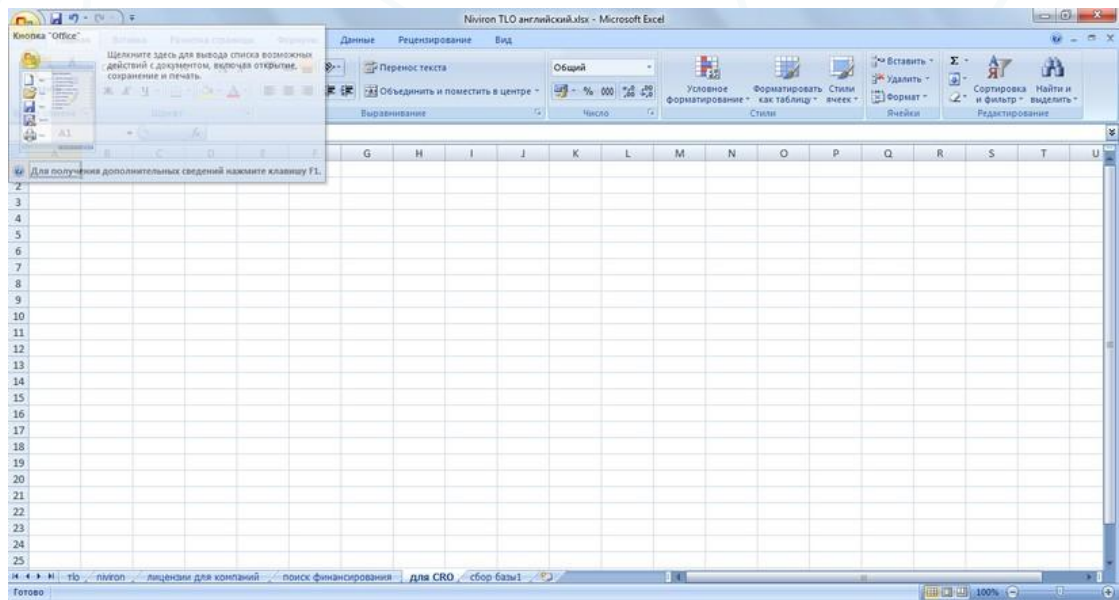
crunch base



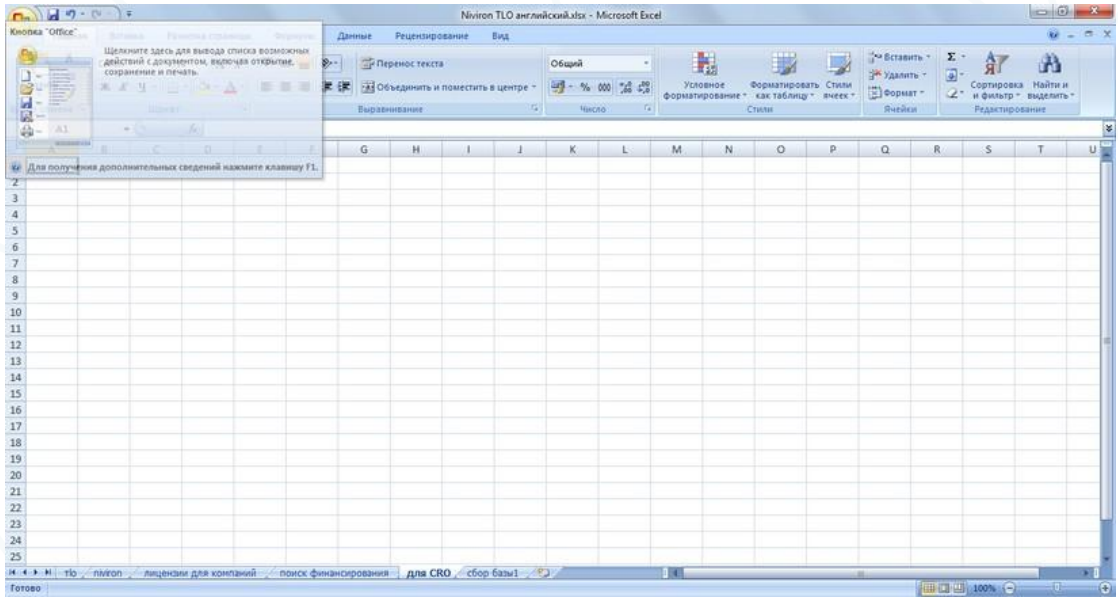
**We go to the profiles of each company and find information about the investors who financed this company**



**Finding contacts of key employees and collecting them into a final file**



**Creating a list of investors**



**Sending a database of contacts to the client**



# Requisites and contacts

Company's  
name

Company  
address

Phone  
number

E-mail  
address

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## Contact us

