

SPSS PROJECT

Comparing Turkey and Bulgaria

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14 - How do you manage your supply chain? (Bulgaria)

	Responses		Percent of Cases
	N	Percent	
close partnerships with suppliers	89	16,1%	86,4%
close partnerships with customers	92	16,7%	89,3%
JIT supply	13	2,4%	12,6%
e-procurement	14	2,5%	13,6%
EDI	50	9,1%	48,5%
Outsourcing	4	0,7%	3,9%
Subcontracting	17	3,1%	16,5%
3PL	5	0,9%	4,9%
Plan strategically	50	9,1%	48,5%
Supply chain benchmarking	24	4,3%	23,3%
Vertical integration	8	1,4%	7,8%
Few suppliers	54	9,8%	52,4%
Many suppliers	32	5,8%	31,1%
Holding safety stock	79	14,3%	76,7%
Use of external consultants	21	3,8%	20,4%
Total	552	100,0%	535,9%

14 - How do you manage your supply chain? (Turkey)

	Responses		Percent of Cases
	N	Percent	
close partnerships with suppliers	62	7,3%	31,0%
close partnerships with customers	50	5,9%	25,0%
JIT supply	98	11,6%	49,0%
e-procurement	45	5,3%	22,5%
EDI	25	3,0%	12,5%
Outsourcing	53	6,3%	26,5%
Subcontracting	73	8,6%	36,5%
3PL	52	6,2%	26,0%
Plan strategically	63	7,5%	31,5%
Supply chain benchmarking	38	4,5%	19,0%
Vertical integration	11	1,3%	5,5%
Few suppliers	70	8,3%	35,0%
Many suppliers	89	10,5%	44,5%
Holding safety stock	86	10,2%	43,0%
Use of external consultants	29	3,4%	14,5%
Other	1	0,1%	0,5%
Total	845	100,0%	422,5%

15. - How successful do you think is your company in managing its supply chain in general? (Bulgaria)

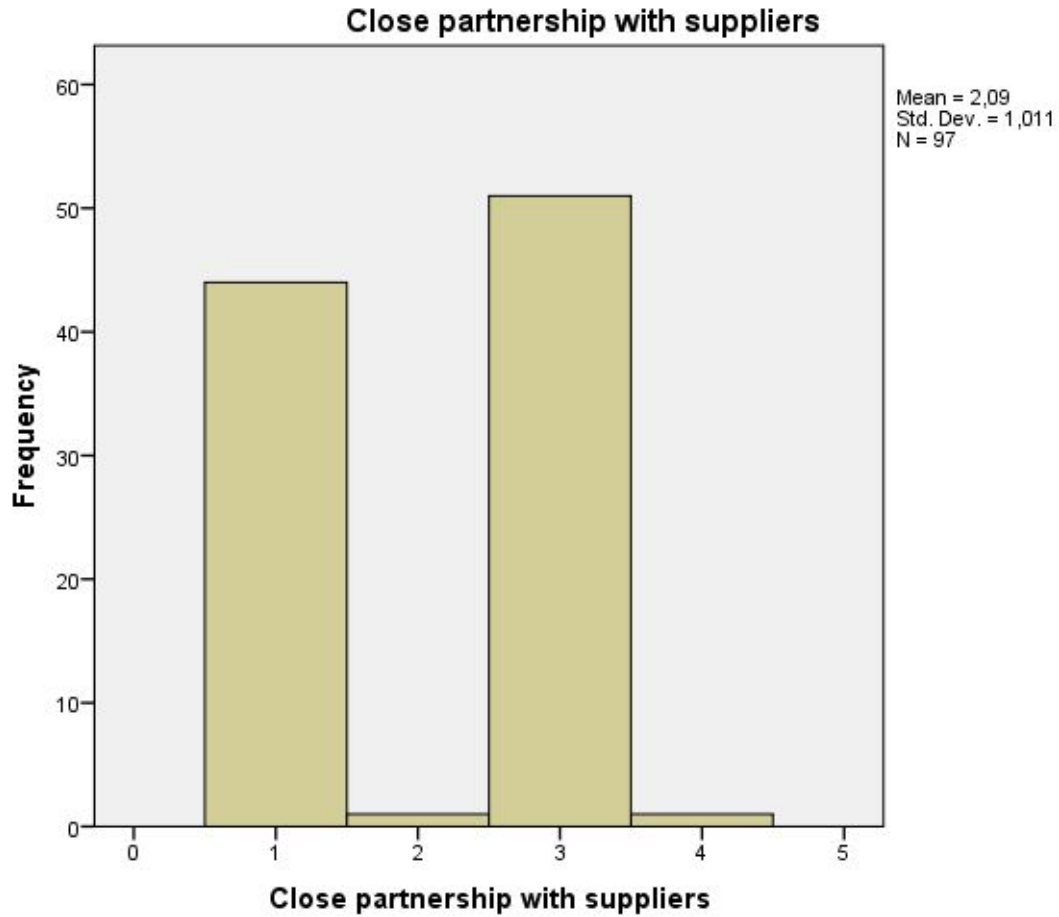
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Not at all	1	1,0	1,0	1,0
	Not successful	2	1,9	2,0	2,9
	Somewhat	21	20,4	20,6	23,5
	Successful	65	63,1	63,7	87,3
	Very successful	13	12,6	12,7	100,0
	Total	102	99,0	100,0	
Missing	0	1	1,0		
Total		103	100,0		

15. - How successful do you think is your company in managing its supply chain in general? (Turkey)

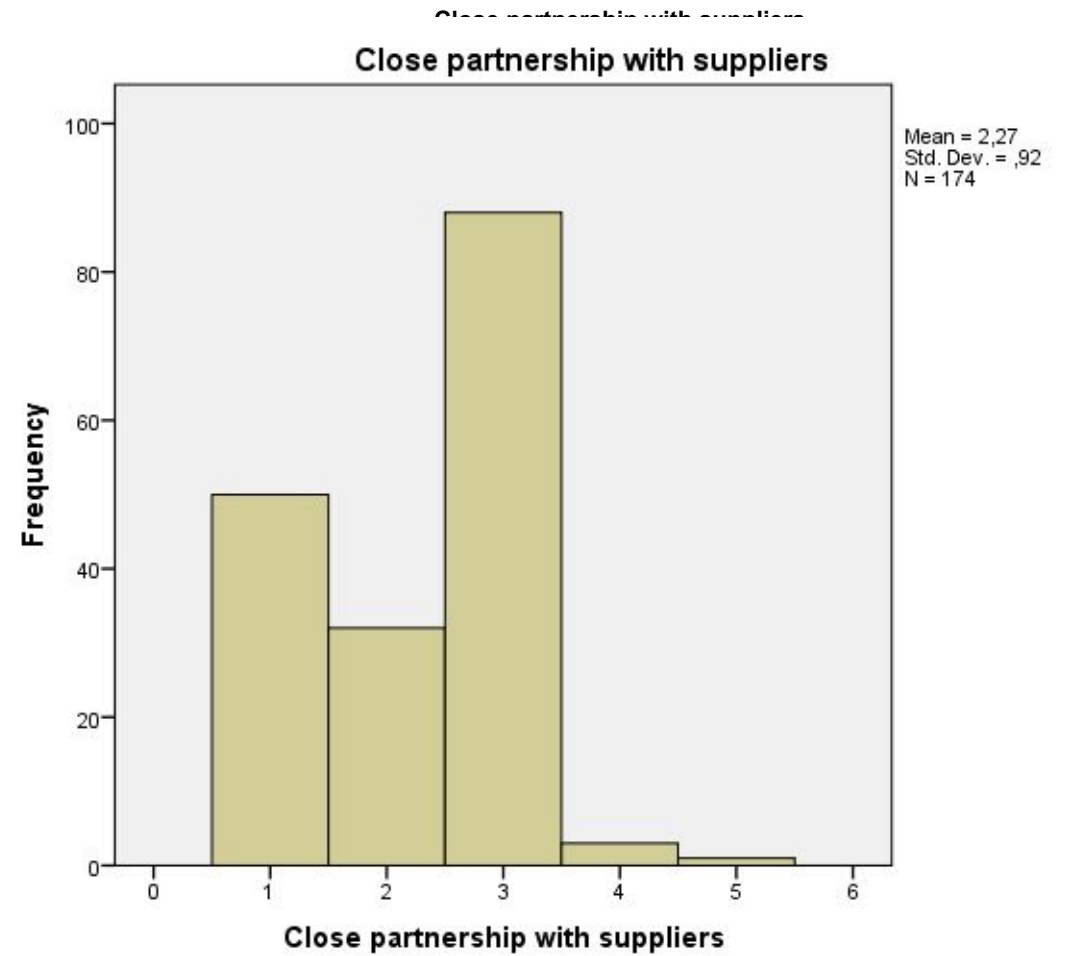
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Not at all	1	,5	,5	,5
	Not successful	7	3,4	3,5	4,0
	Somewhat	59	29,1	29,8	33,8
	Successful	108	53,2	54,5	88,4
	Very successful	23	11,3	11,6	100,0
	Total	198	97,5	100,0	
Missing	System	5	2,5		
Total		203	100,0		

16 - Which of the following you think that your company needs to do in order to manage its supply chain better?

Bulgaria

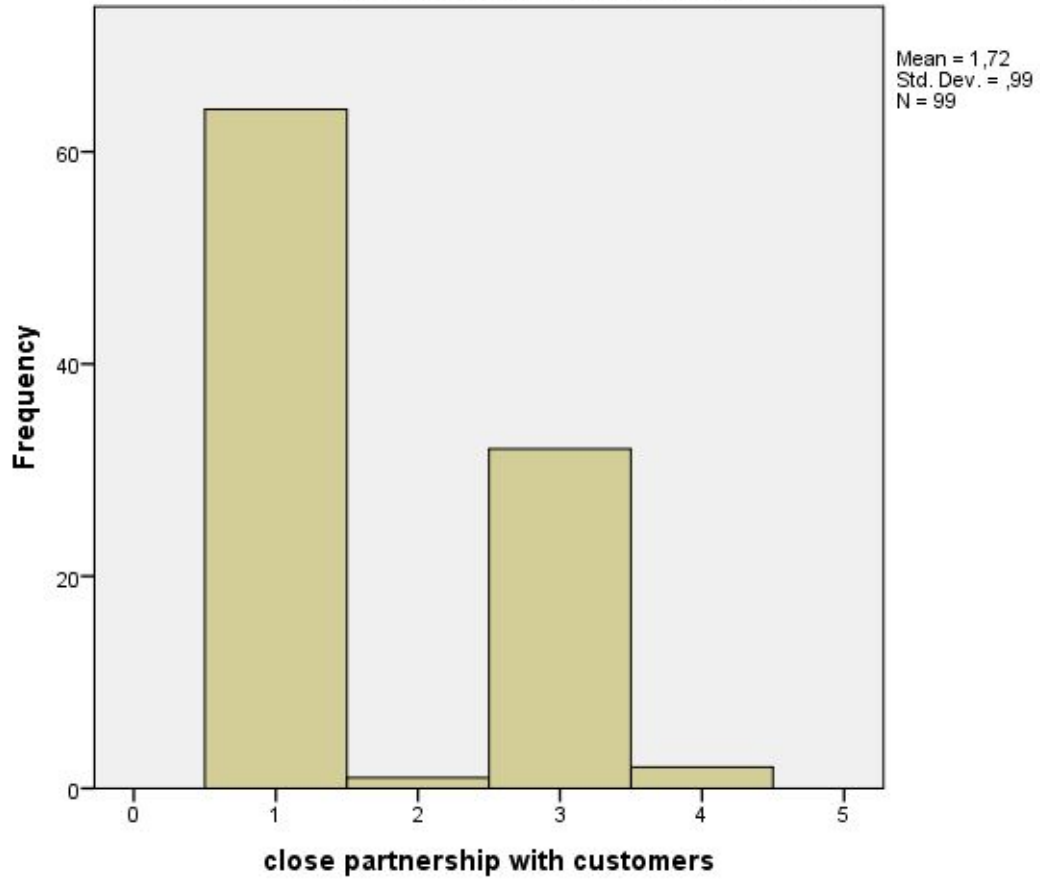


Turkey



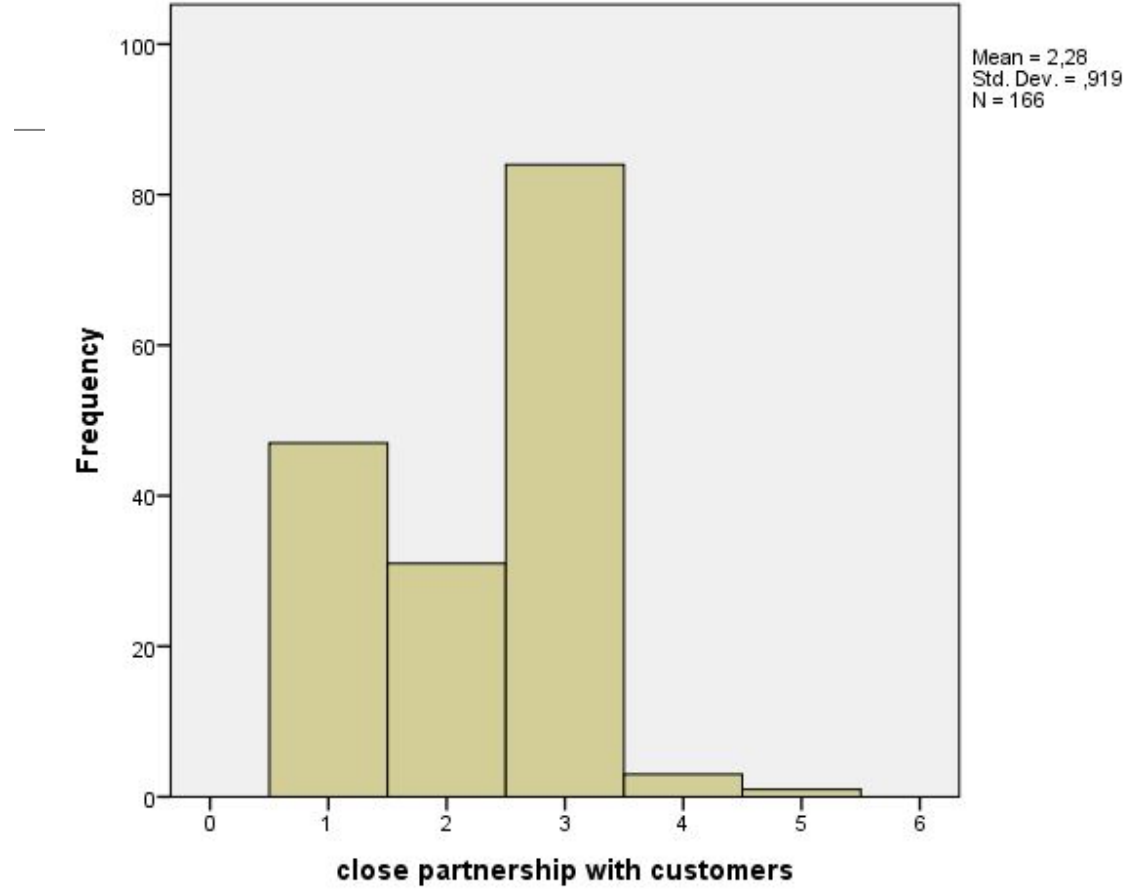
Bulgaria

close partnership with customers



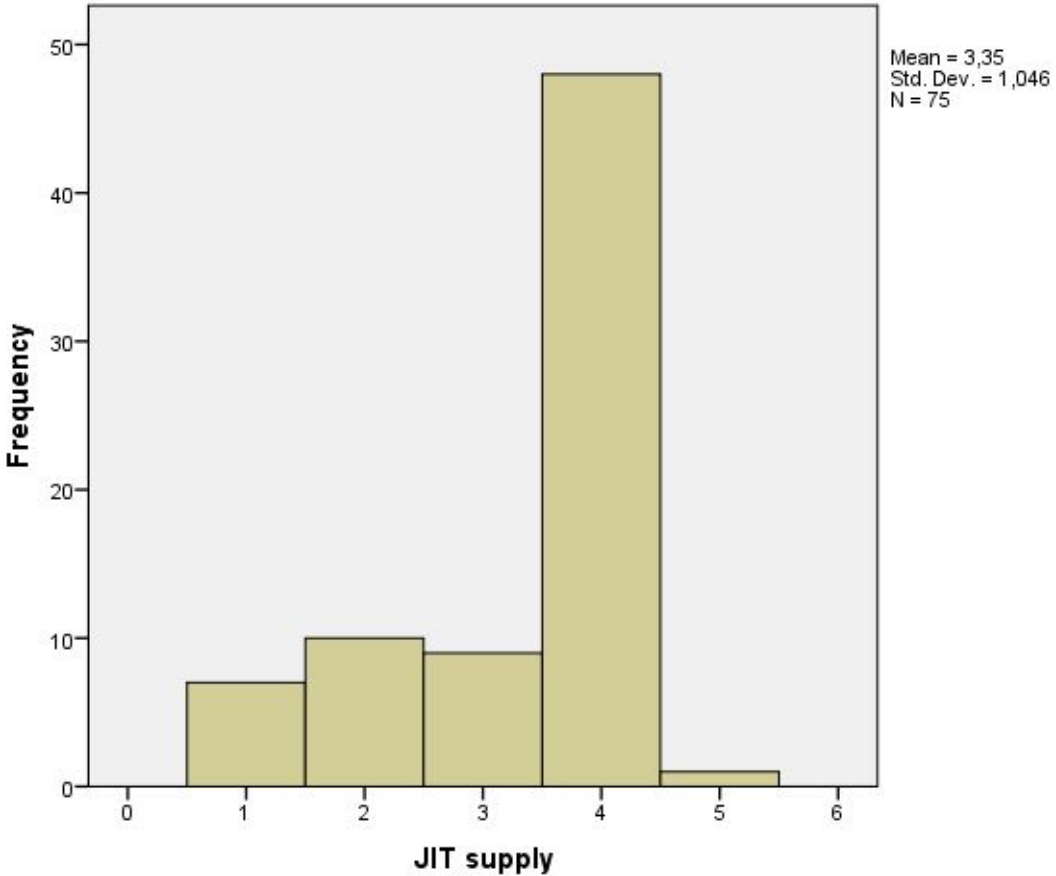
Turkey

close partnership with customers



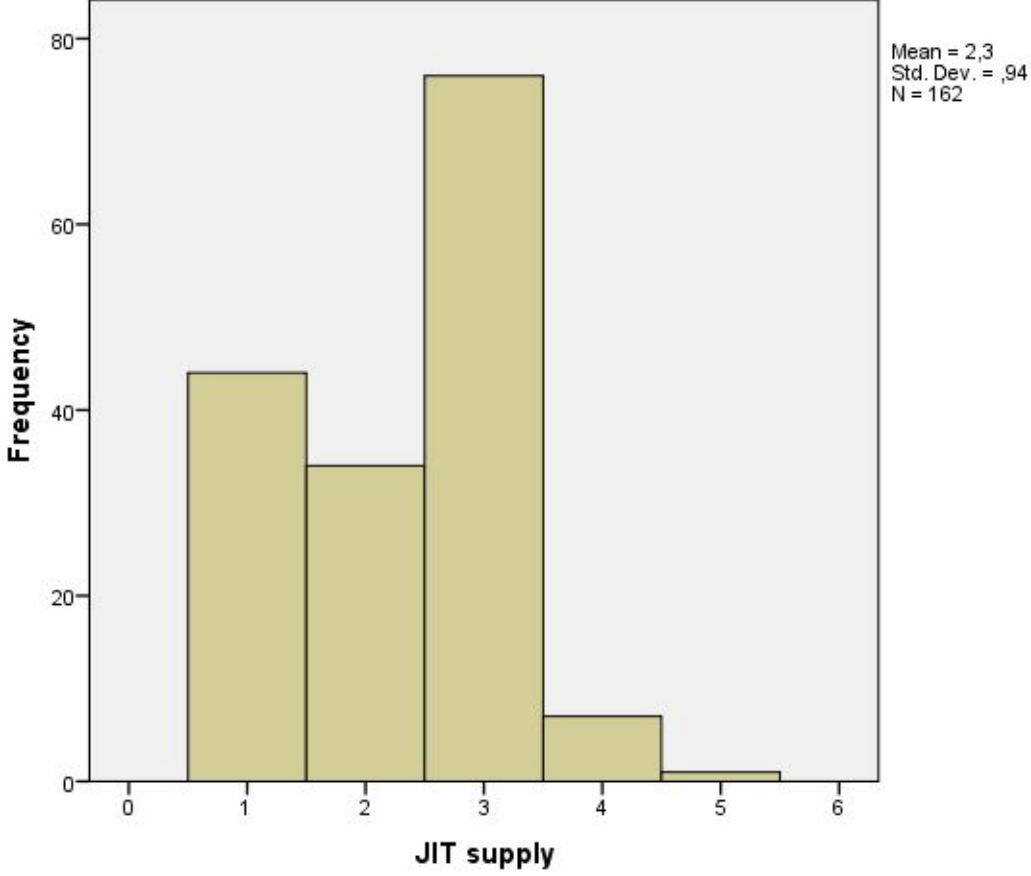
Bulgaria

JIT supply



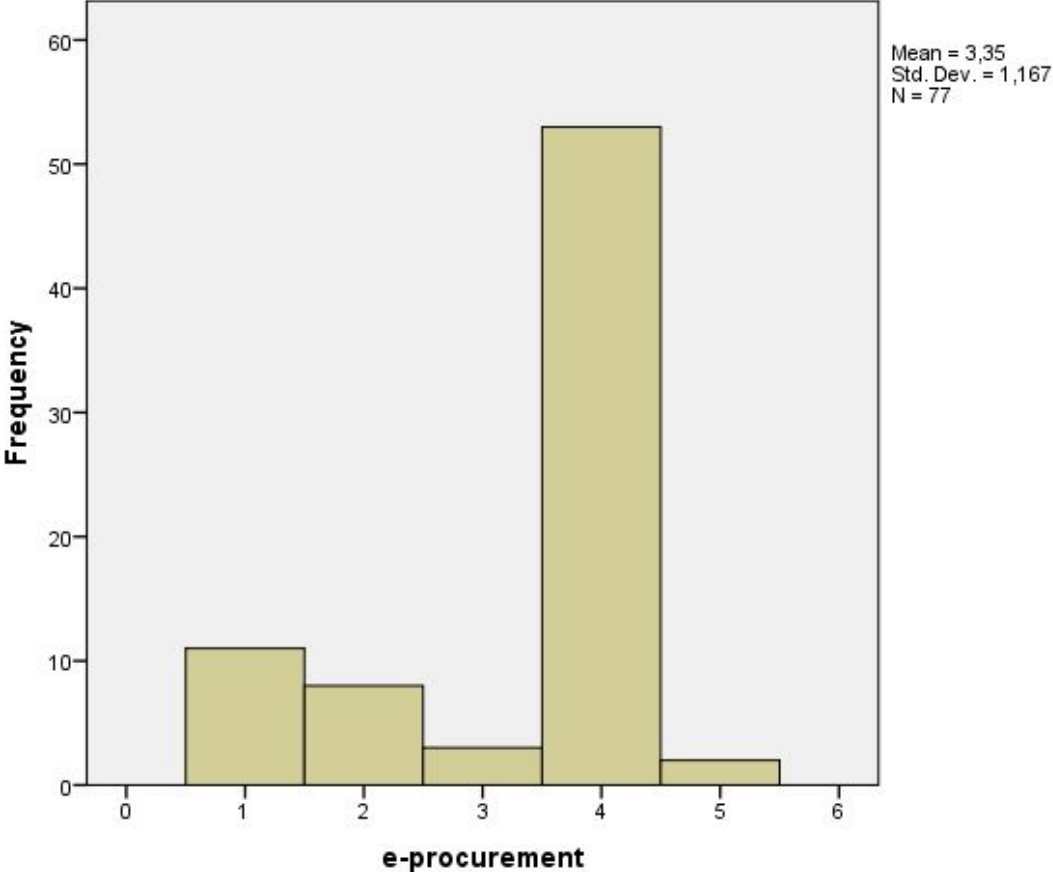
Turkey

JIT supply



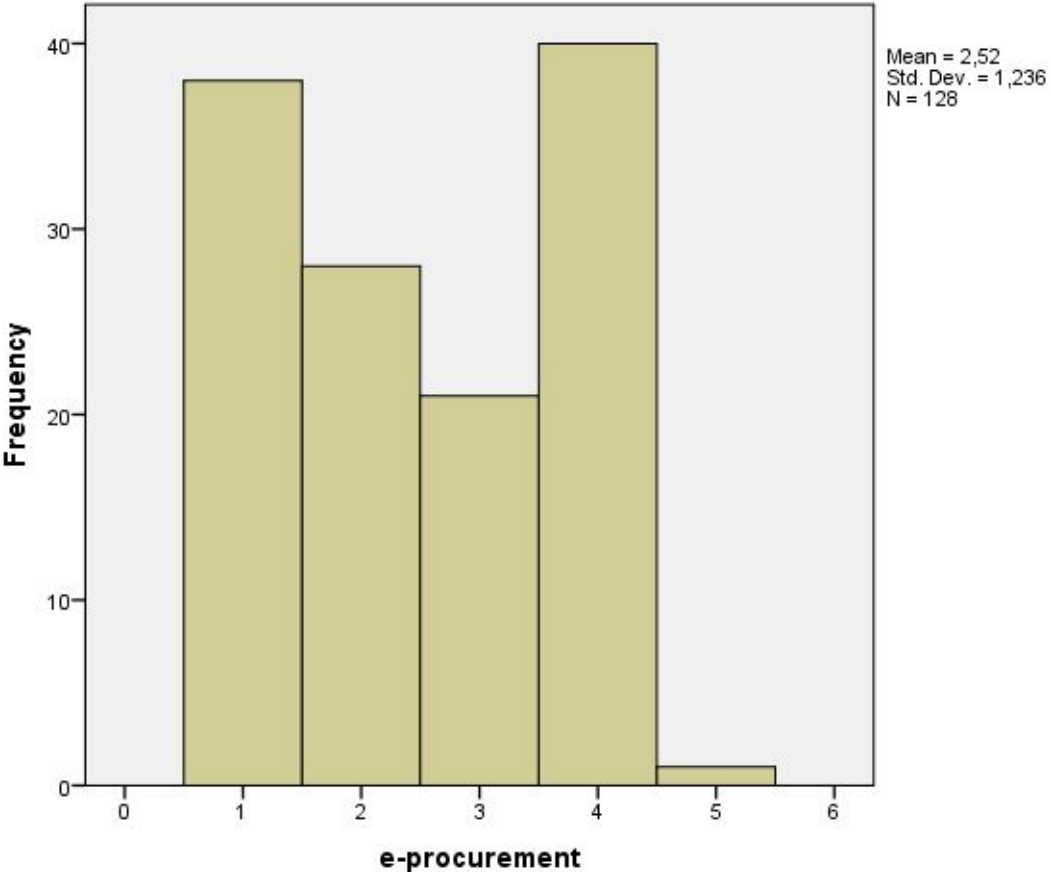
Bulgaria

e-procurement

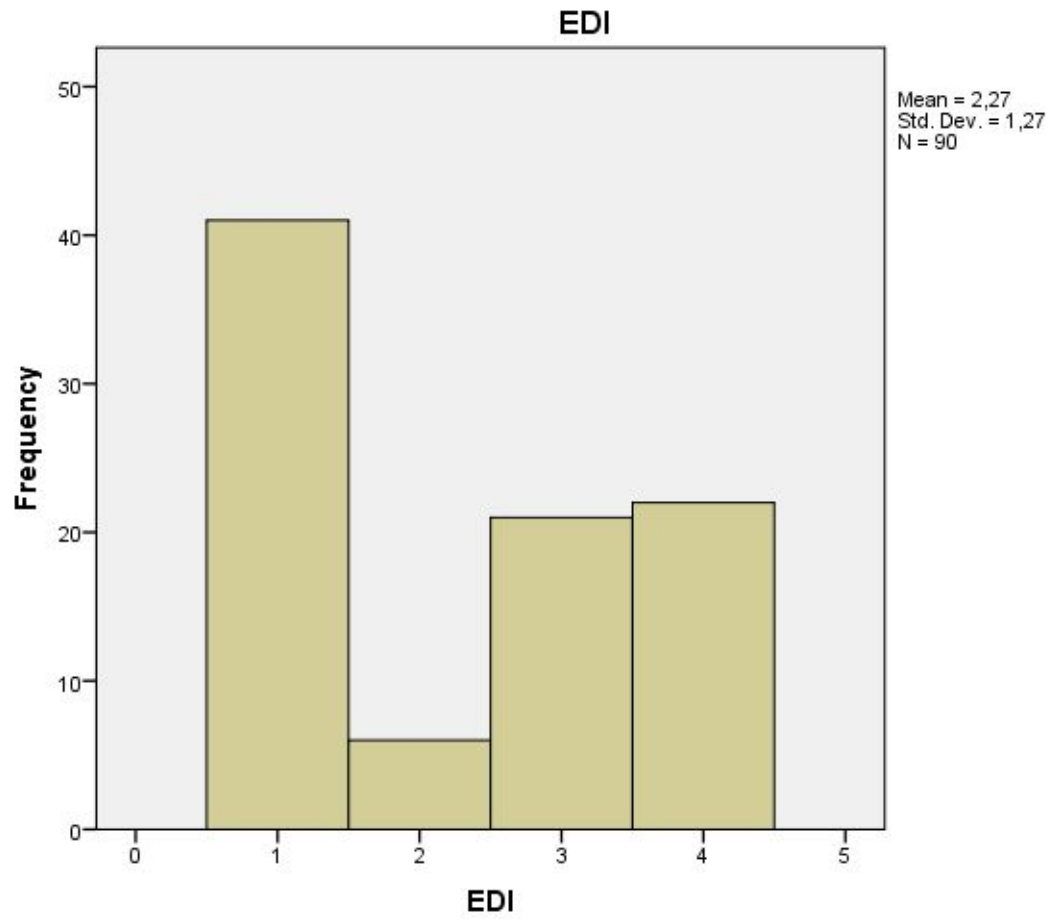


Turkey

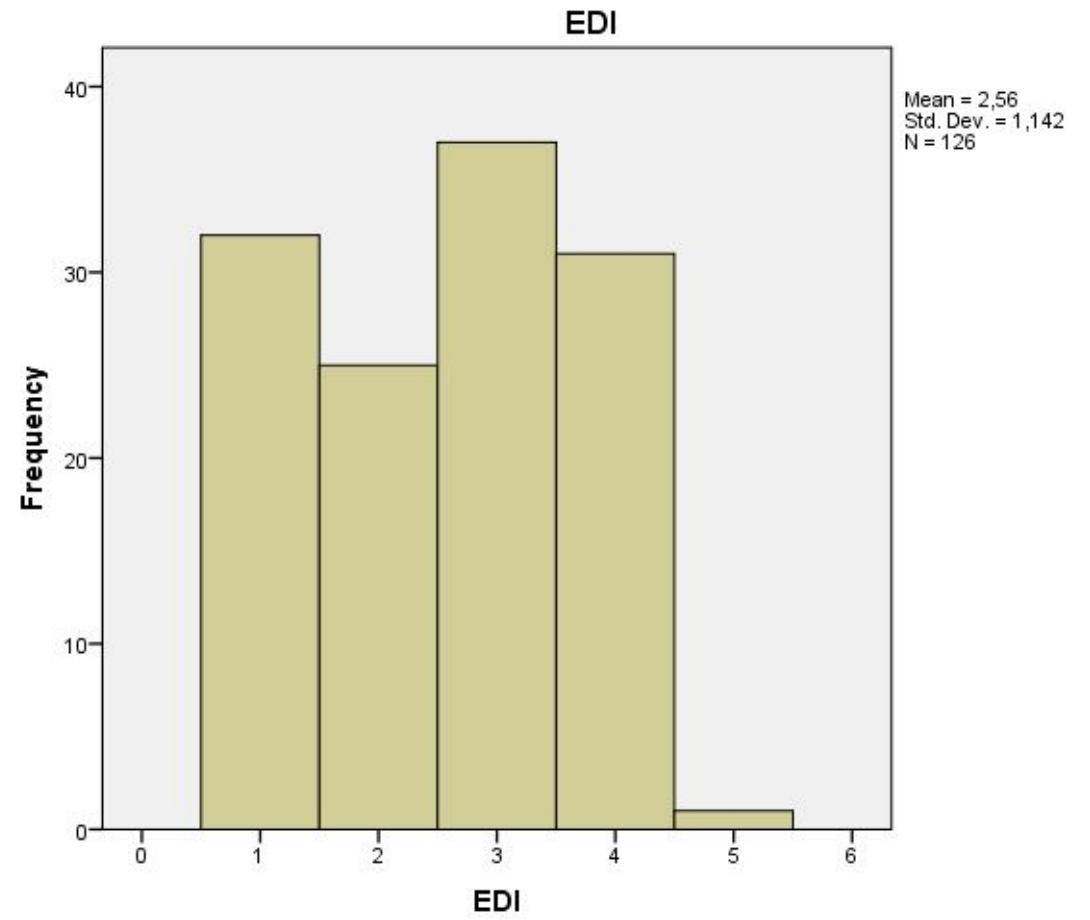
e-procurement



Bulgaria

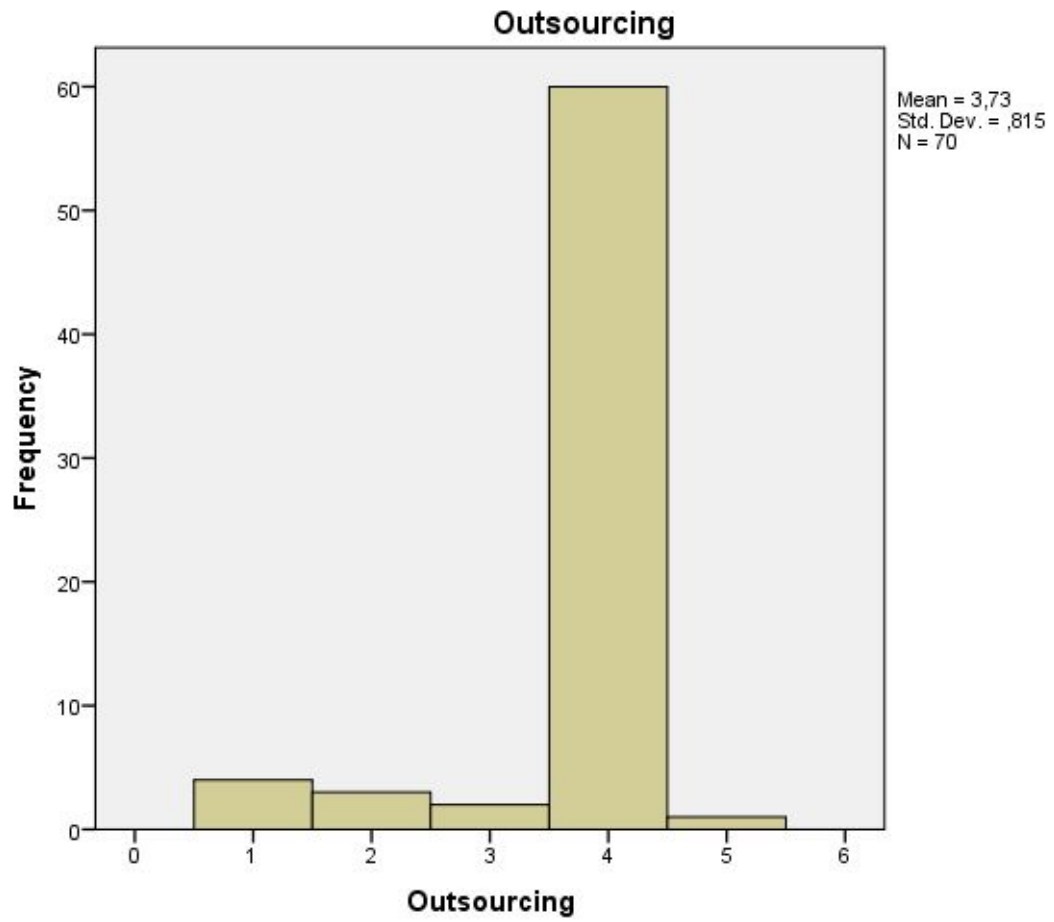


Turkey



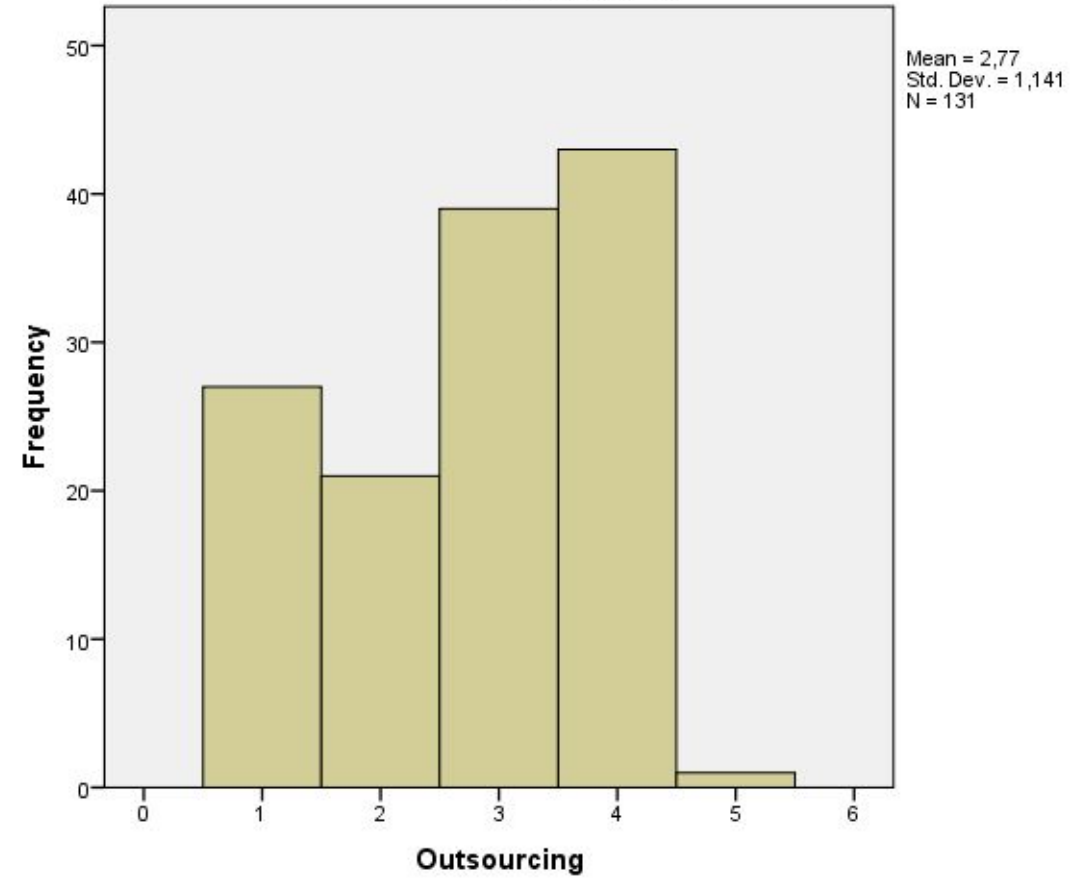
Bulgaria

Outsourcing



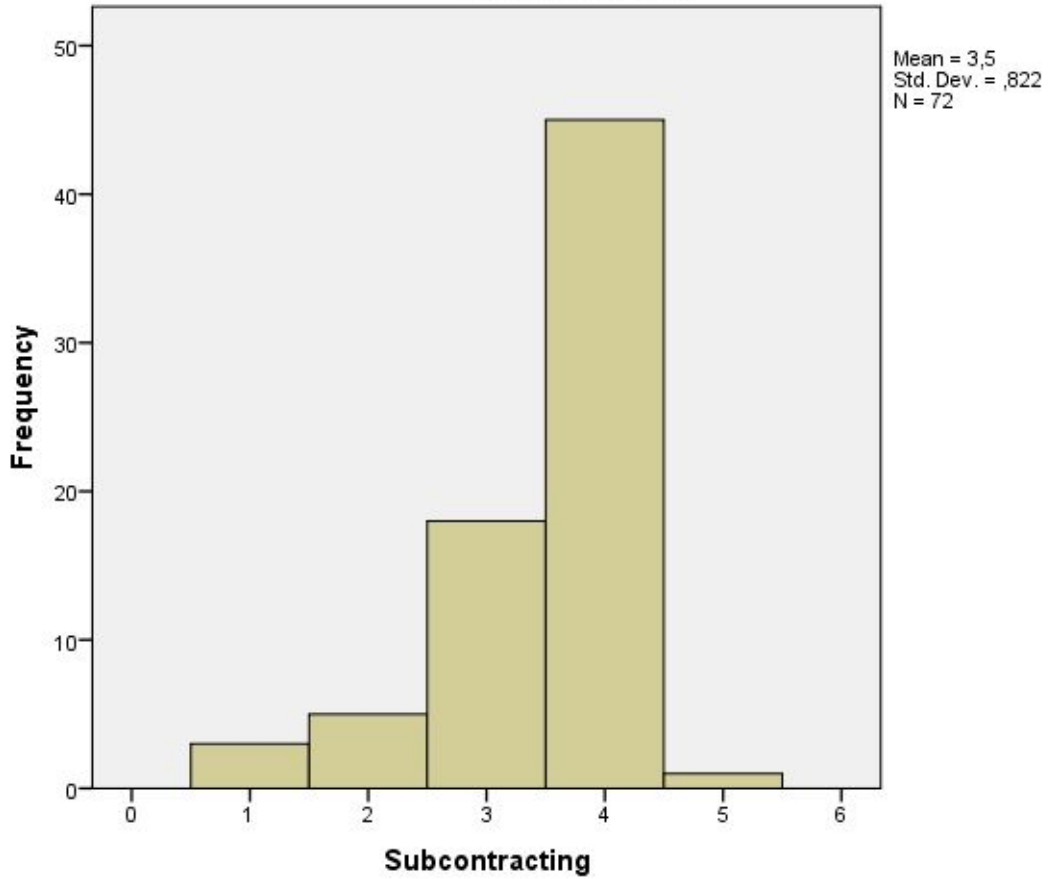
Turkey

Outsourcing



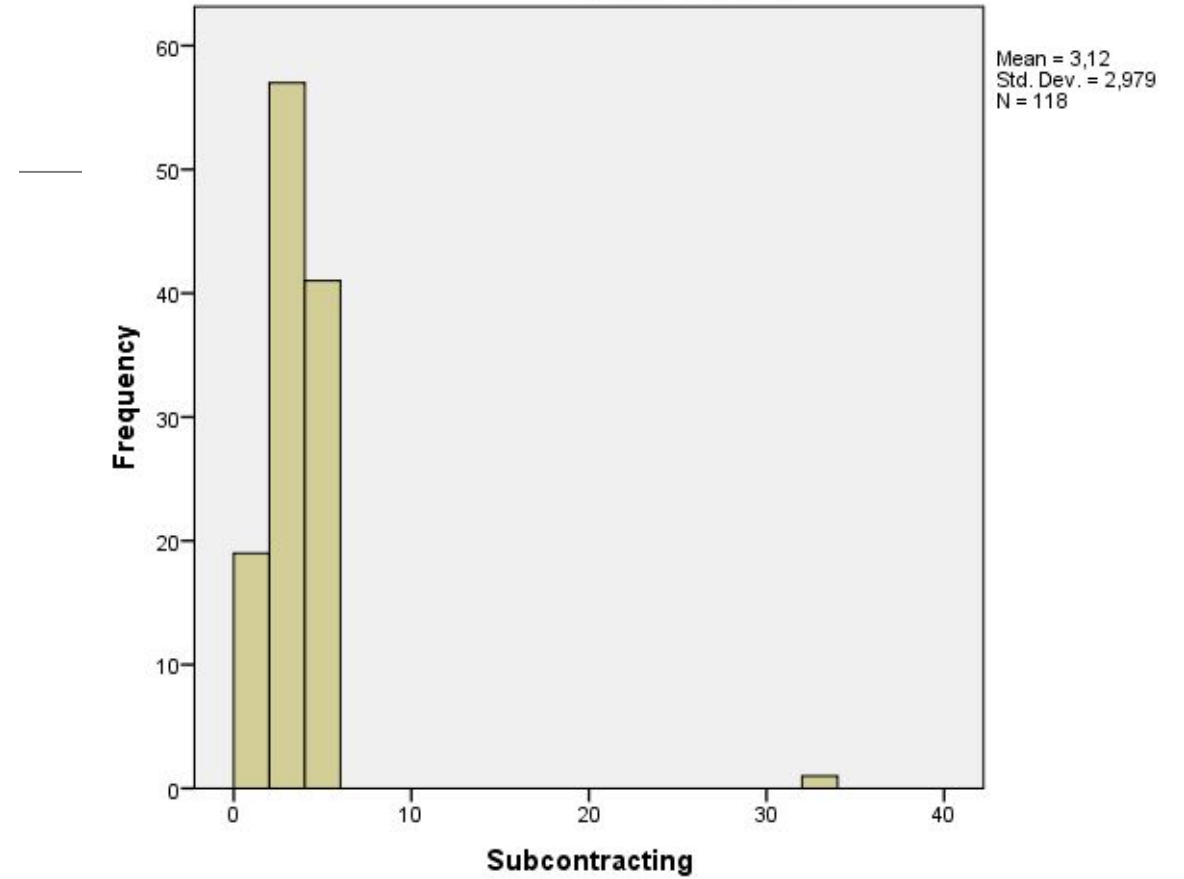
Bulgaria

Subcontracting

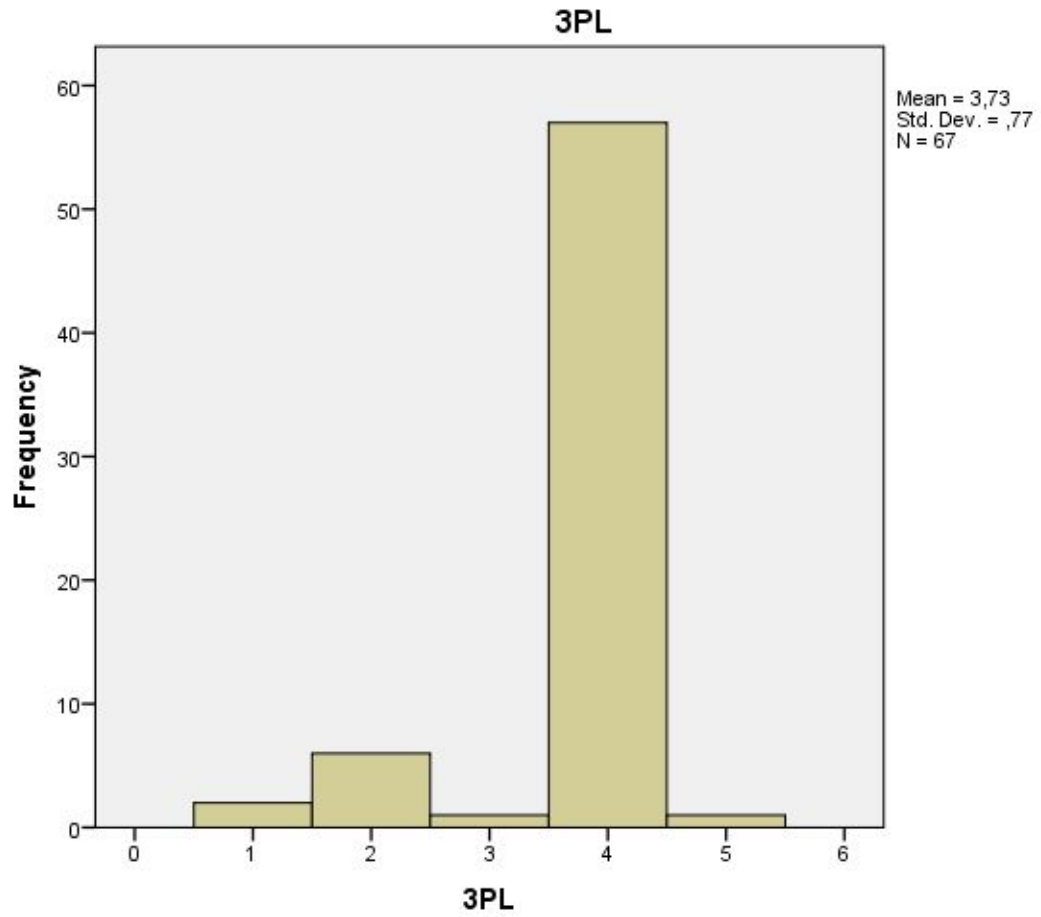


Turkey

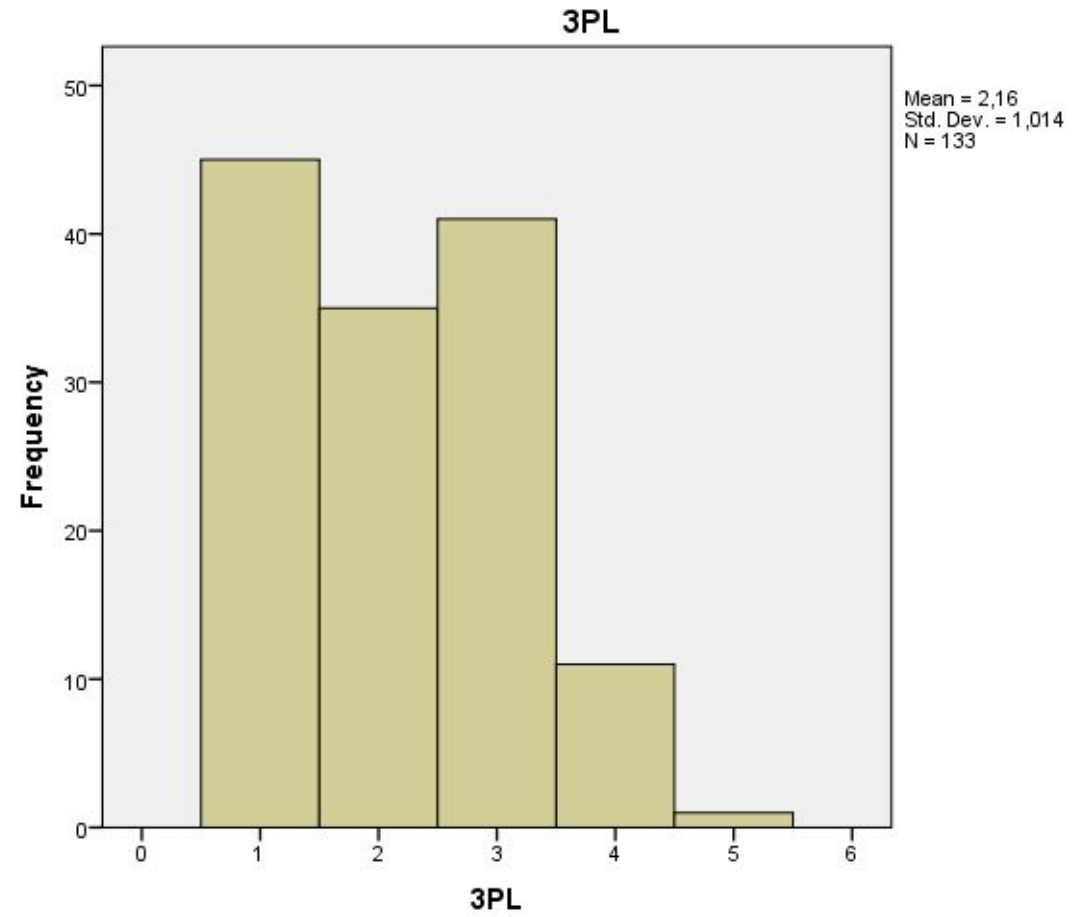
Subcontracting



Bulgaria

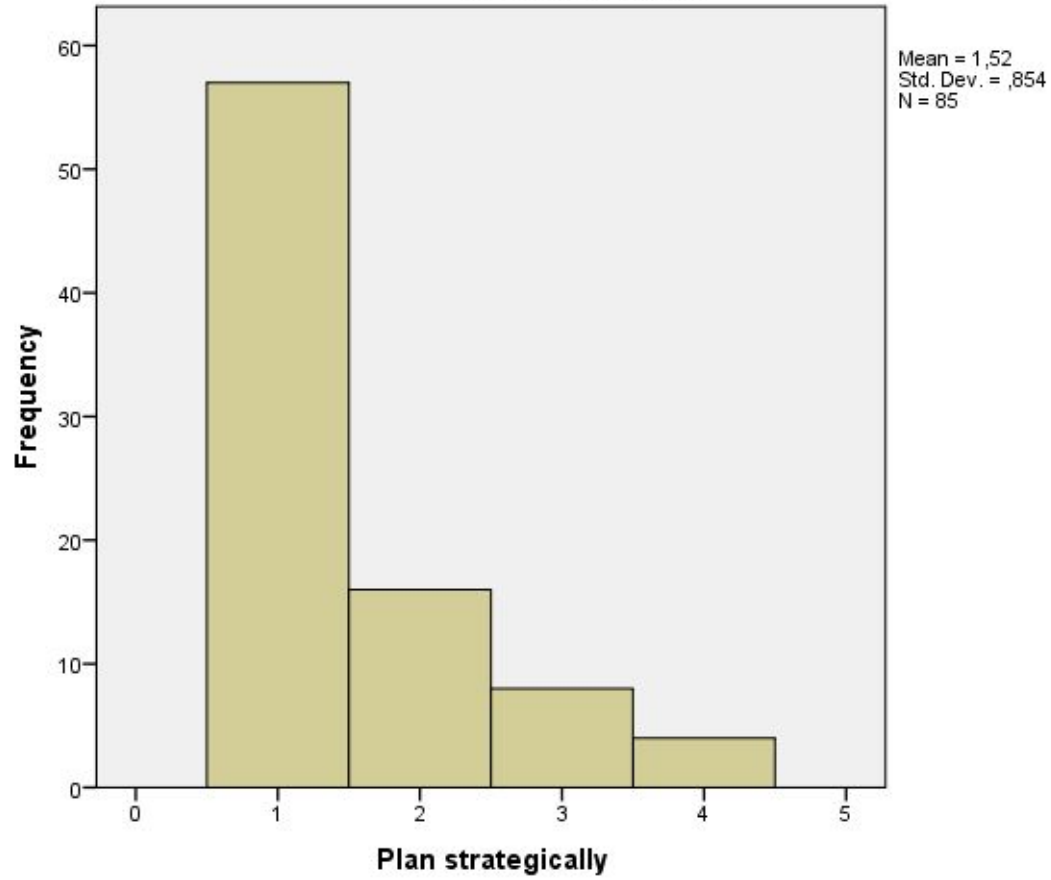


Turkey



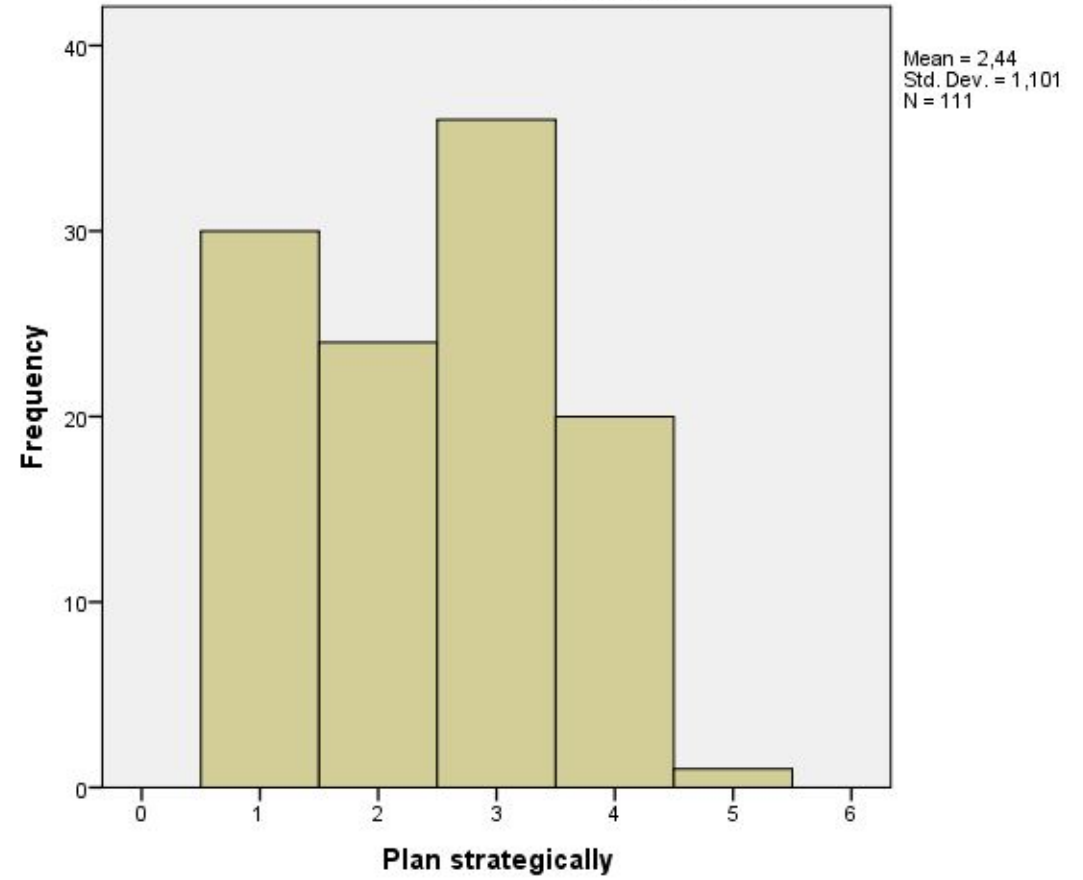
Bulgaria

Plan strategically



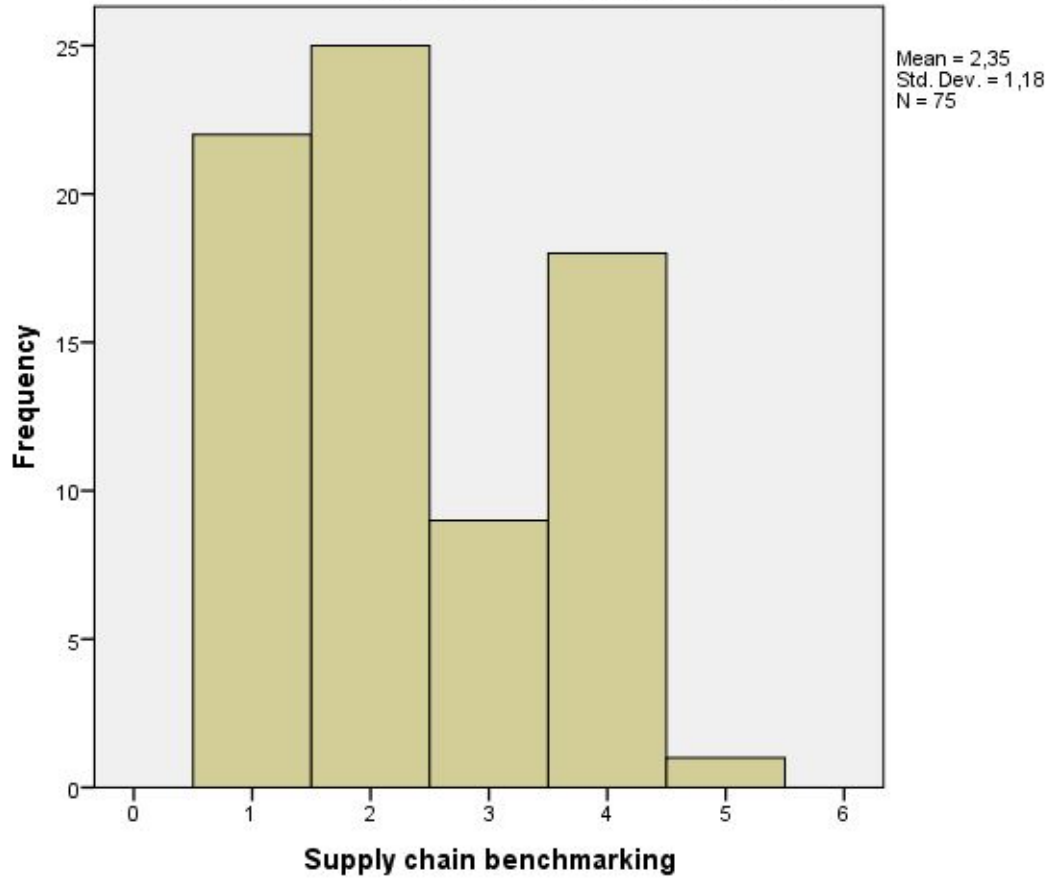
Turkey

Plan strategically



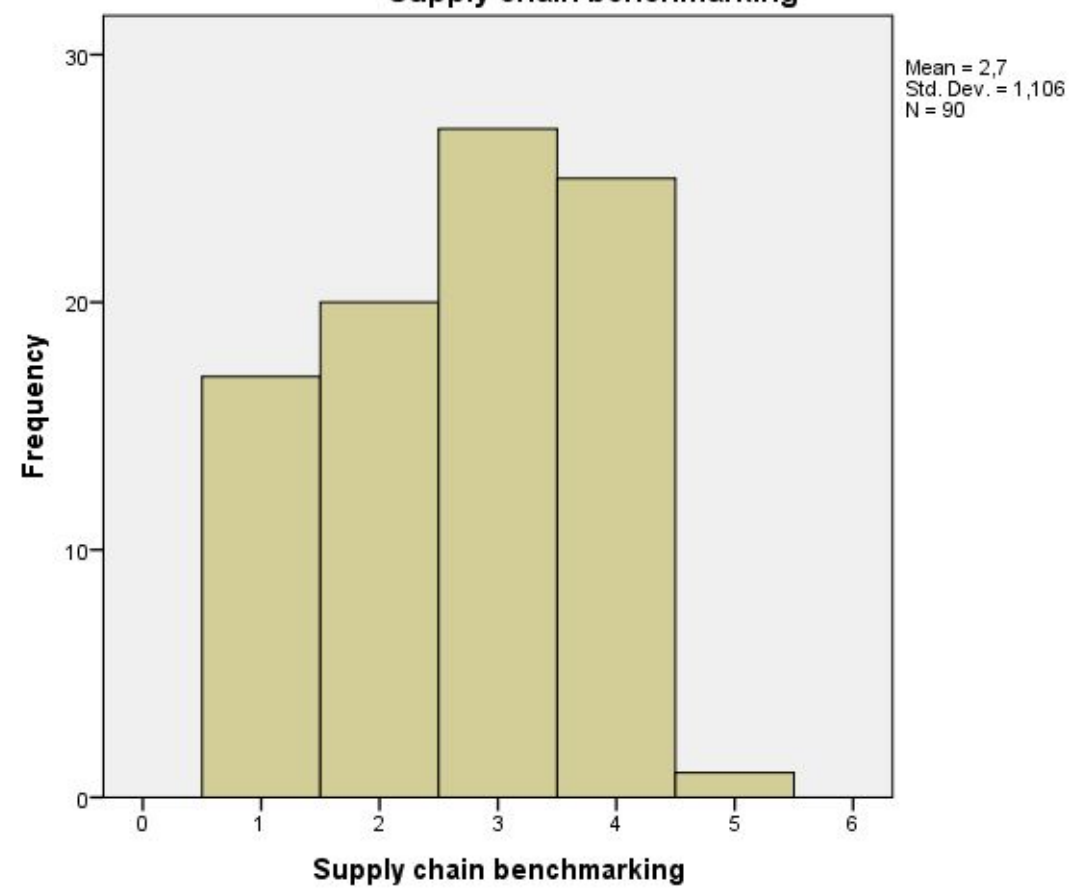
Bulgaria

Supply chain benchmarking



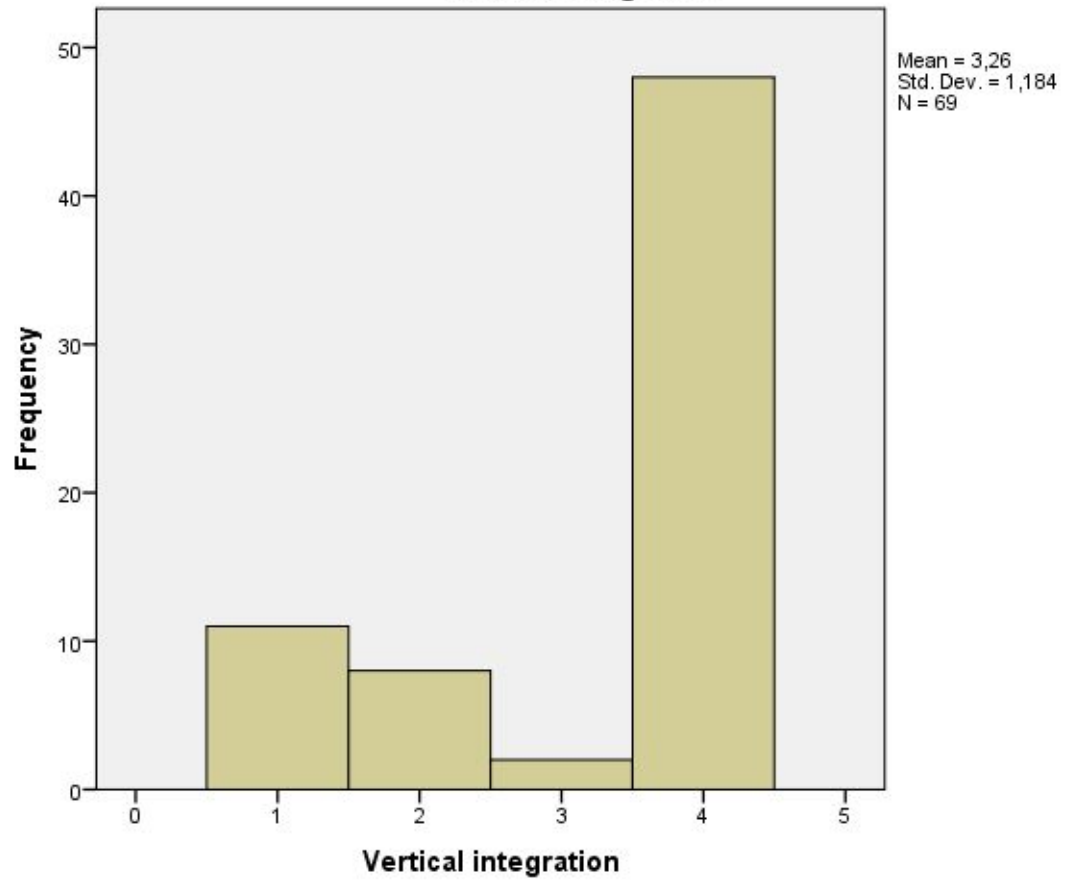
Turkey

Supply chain benchmarking



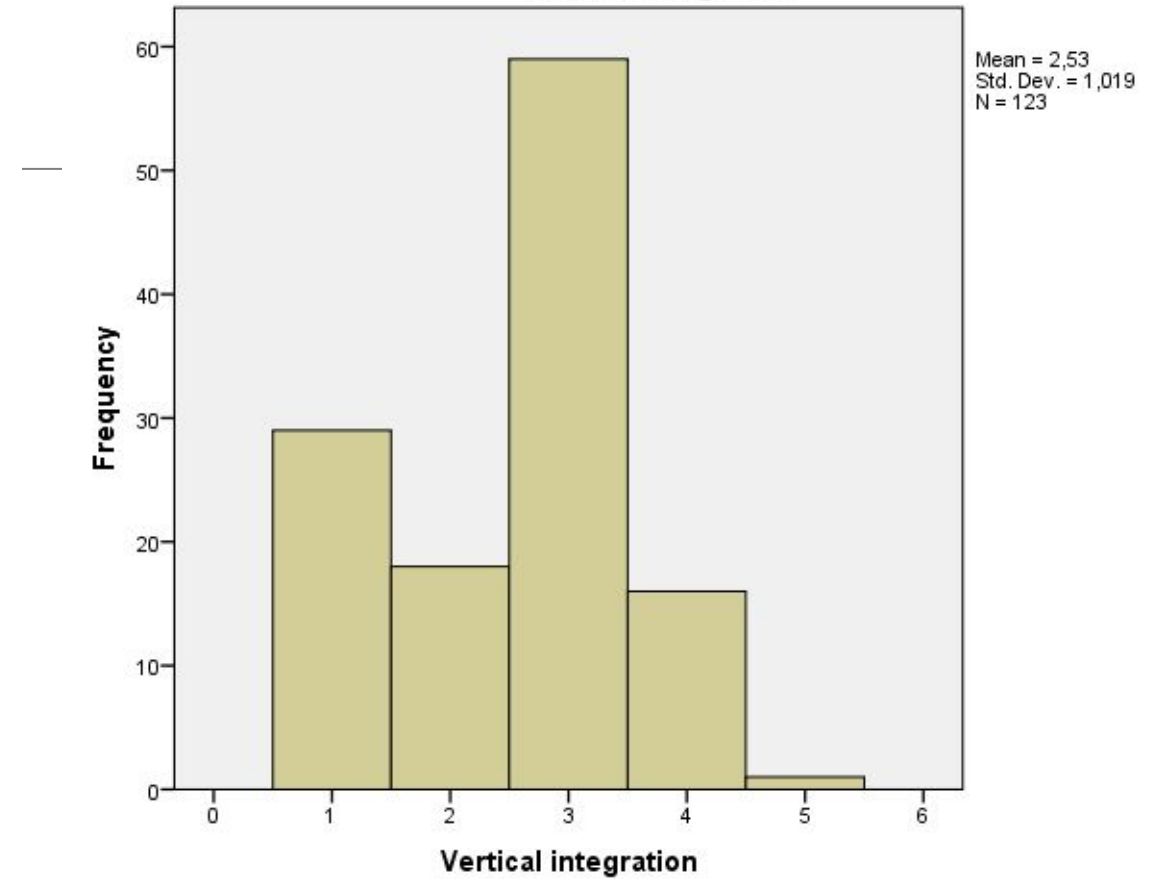
Bulgaria

Vertical integration



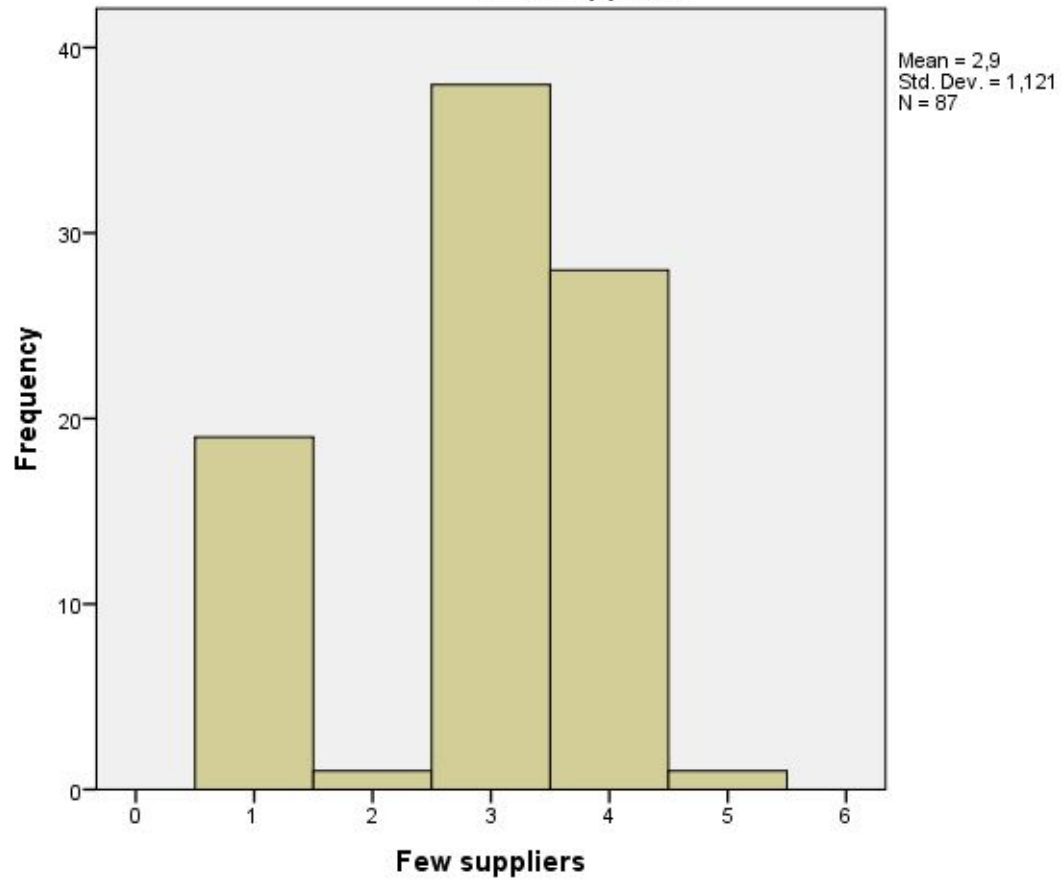
Turkey

Vertical integration



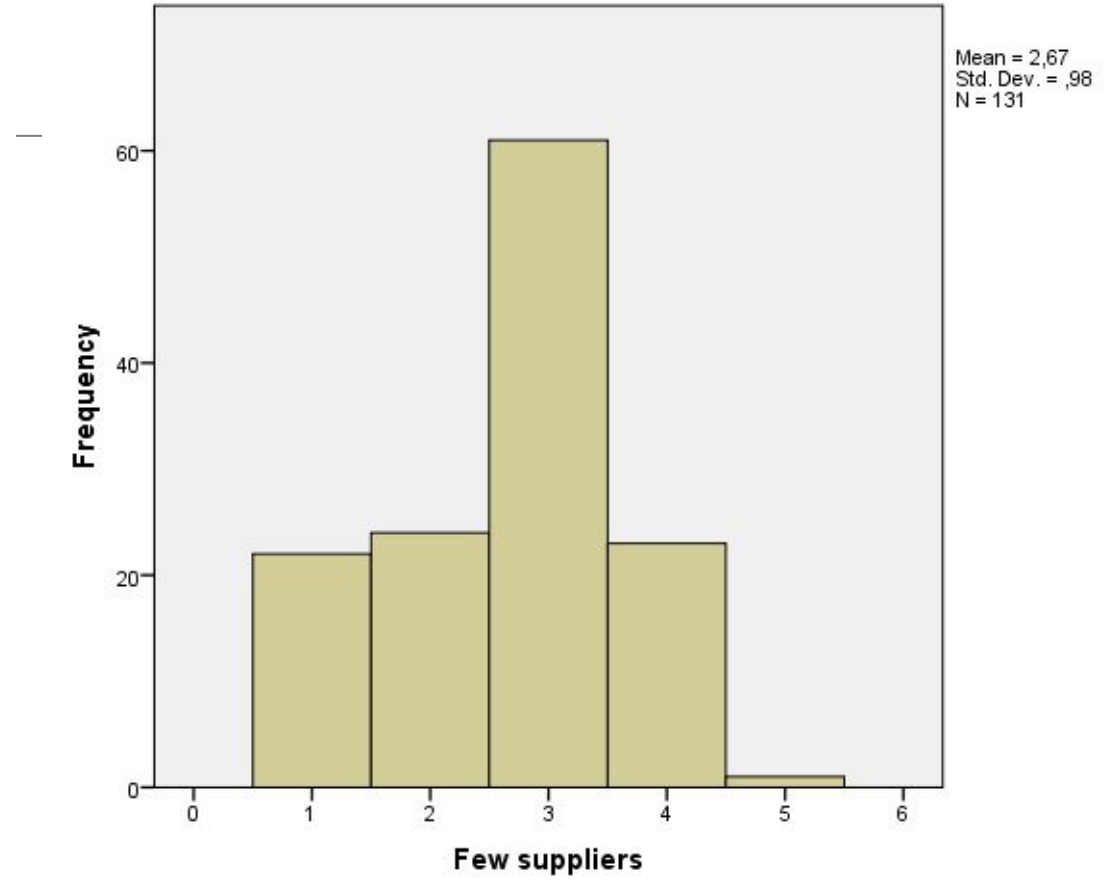
Bulgaria

Few suppliers



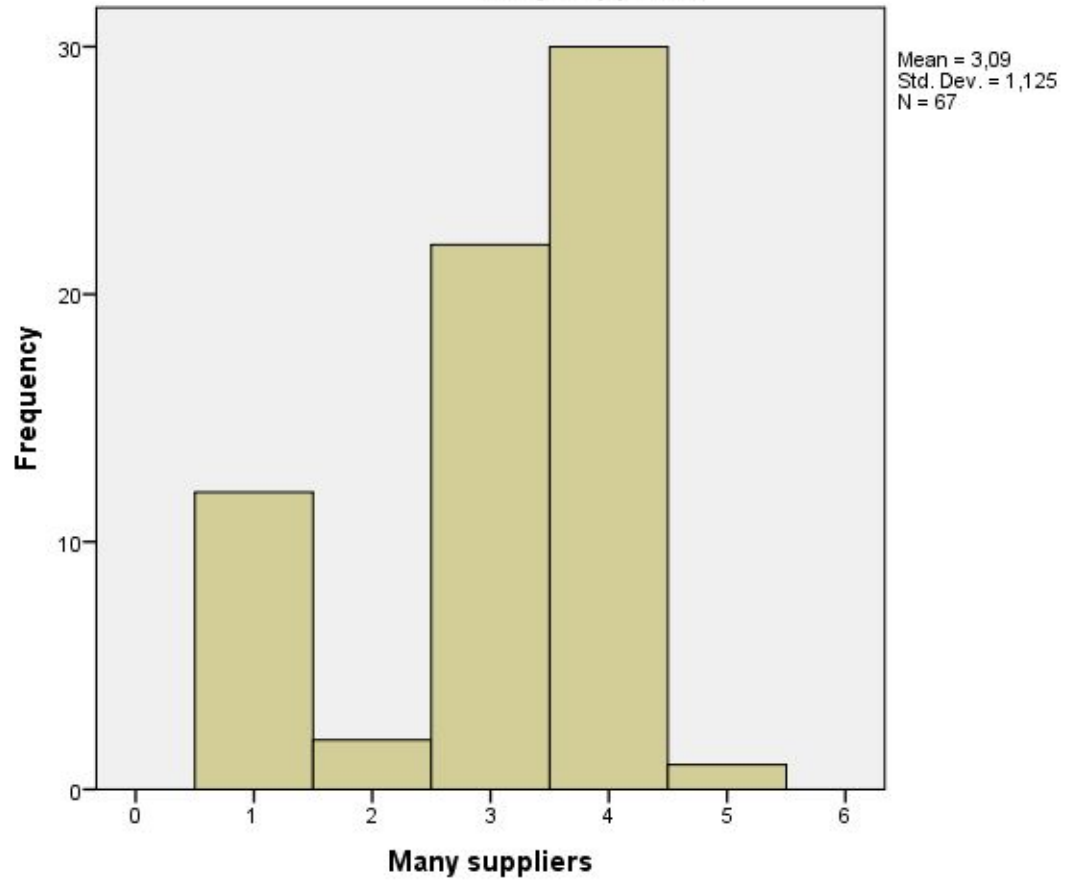
Turkey

Few suppliers



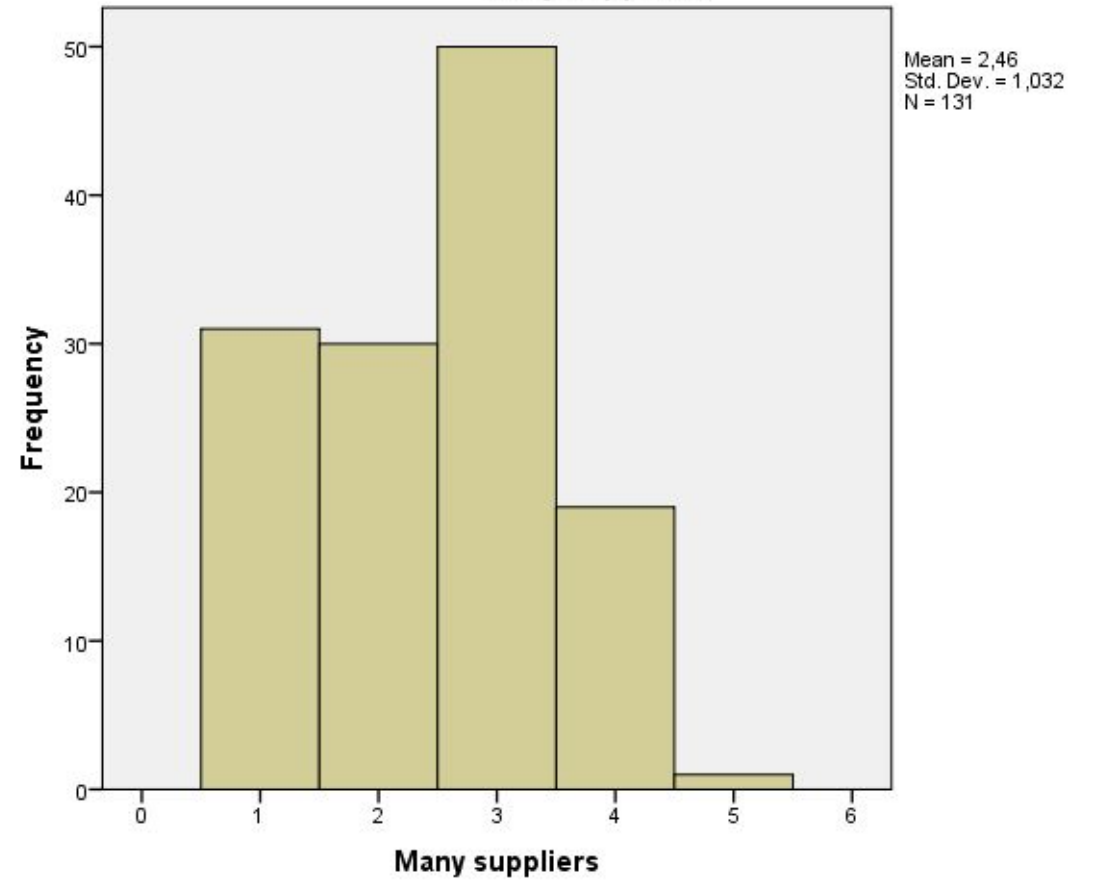
Bulgaria

Many suppliers



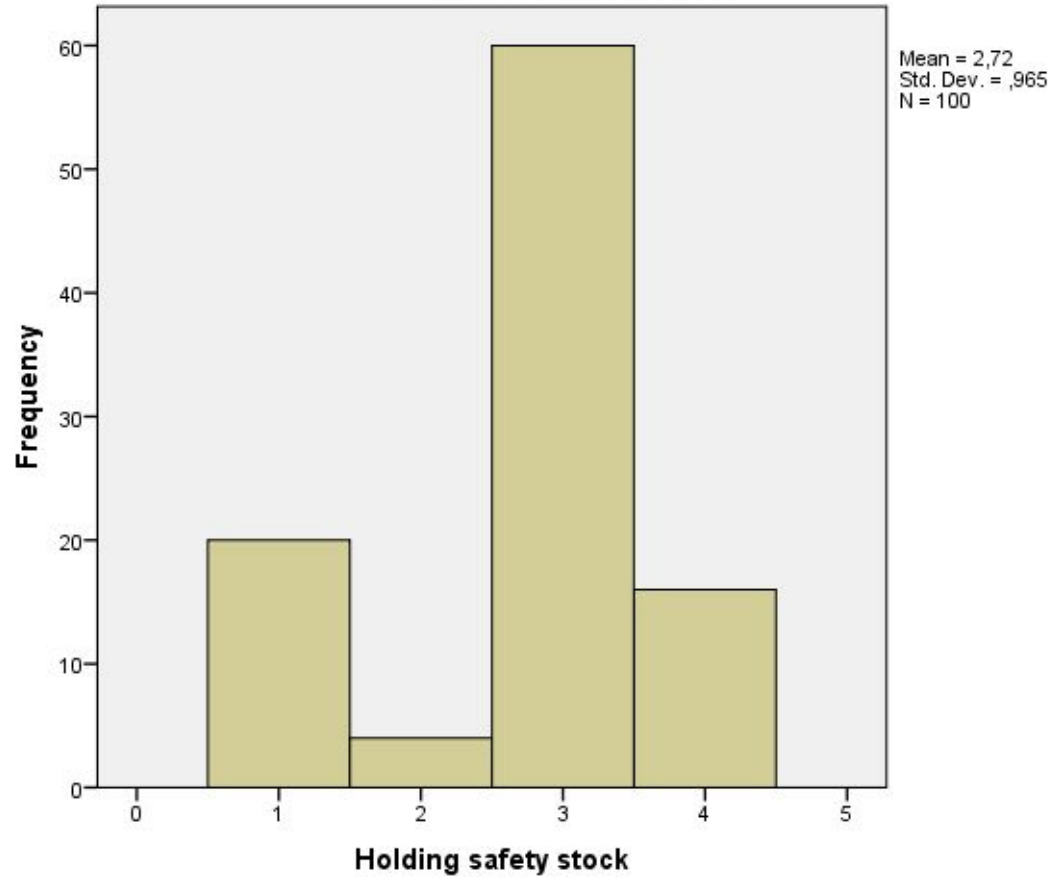
Turkey

Many suppliers



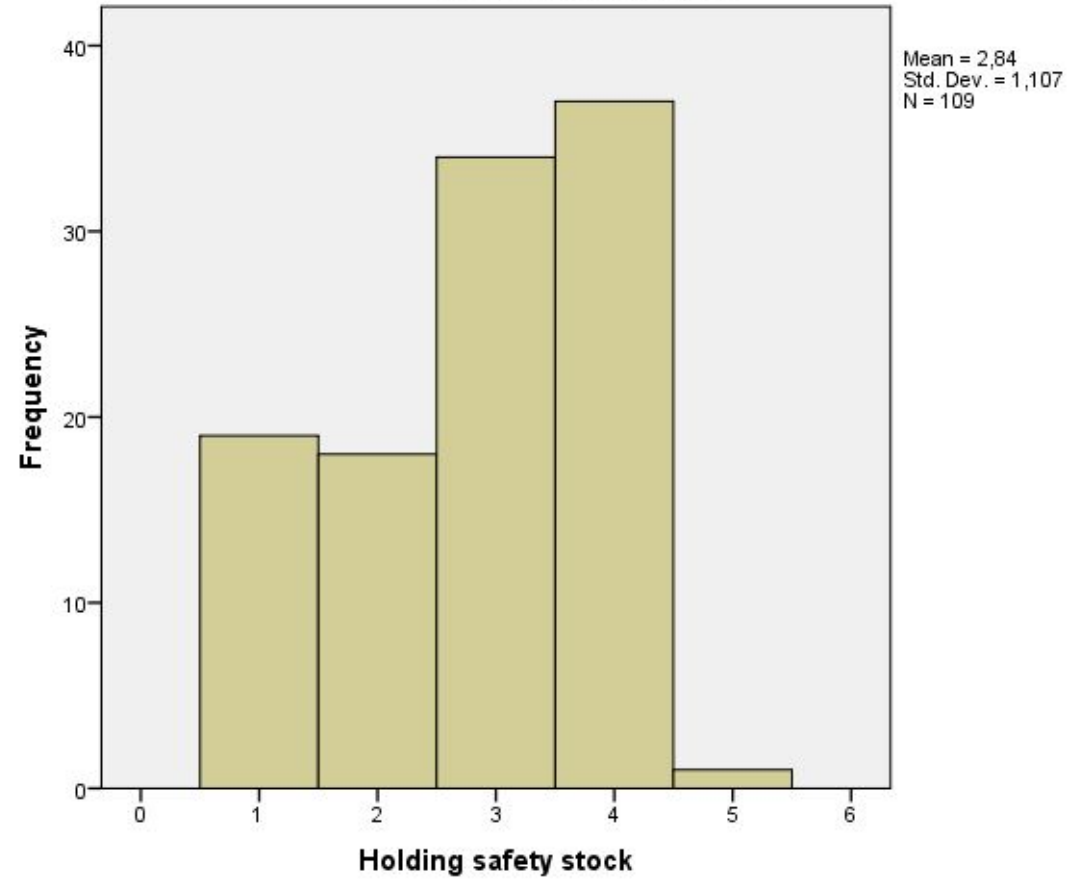
Bulgaria

Holding safety stock



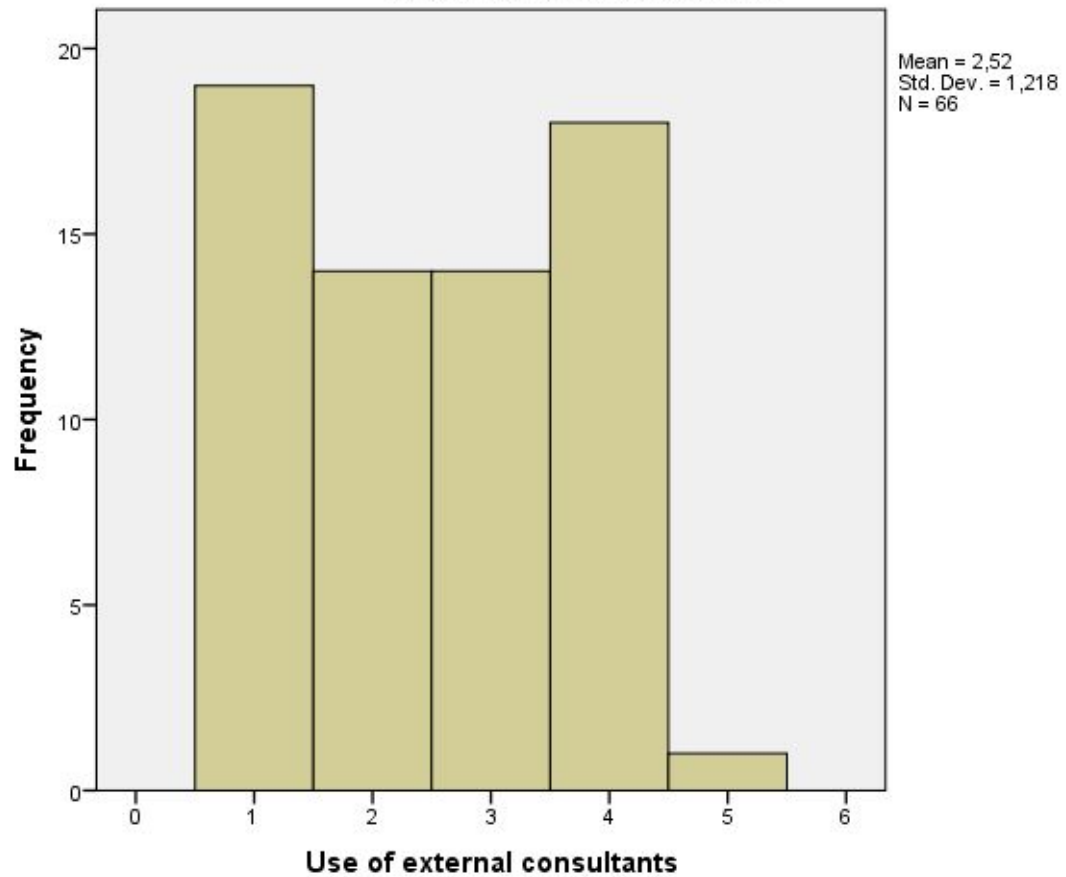
Turkey

Holding safety stock



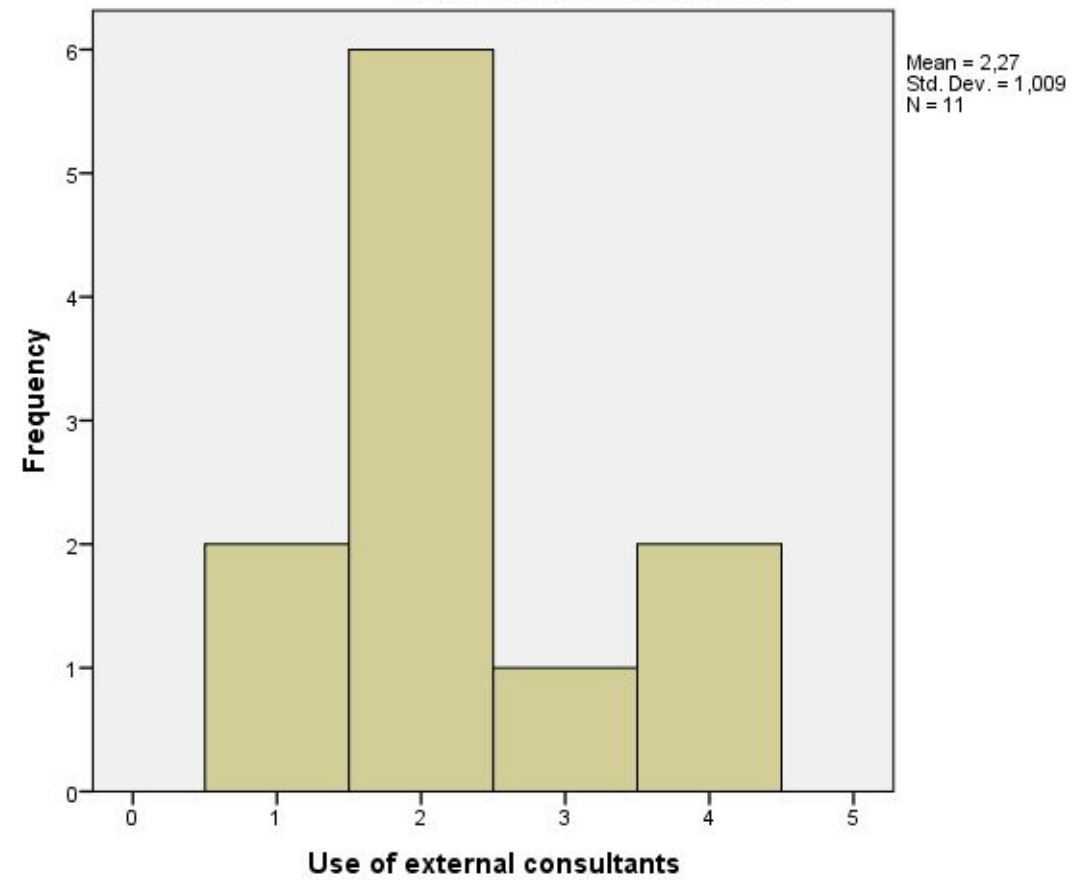
Bulgaria

Use of external consultants



Turkey

Use of external consultants



17). Does your company have a separate logistics department?

Bulgaria
logistic

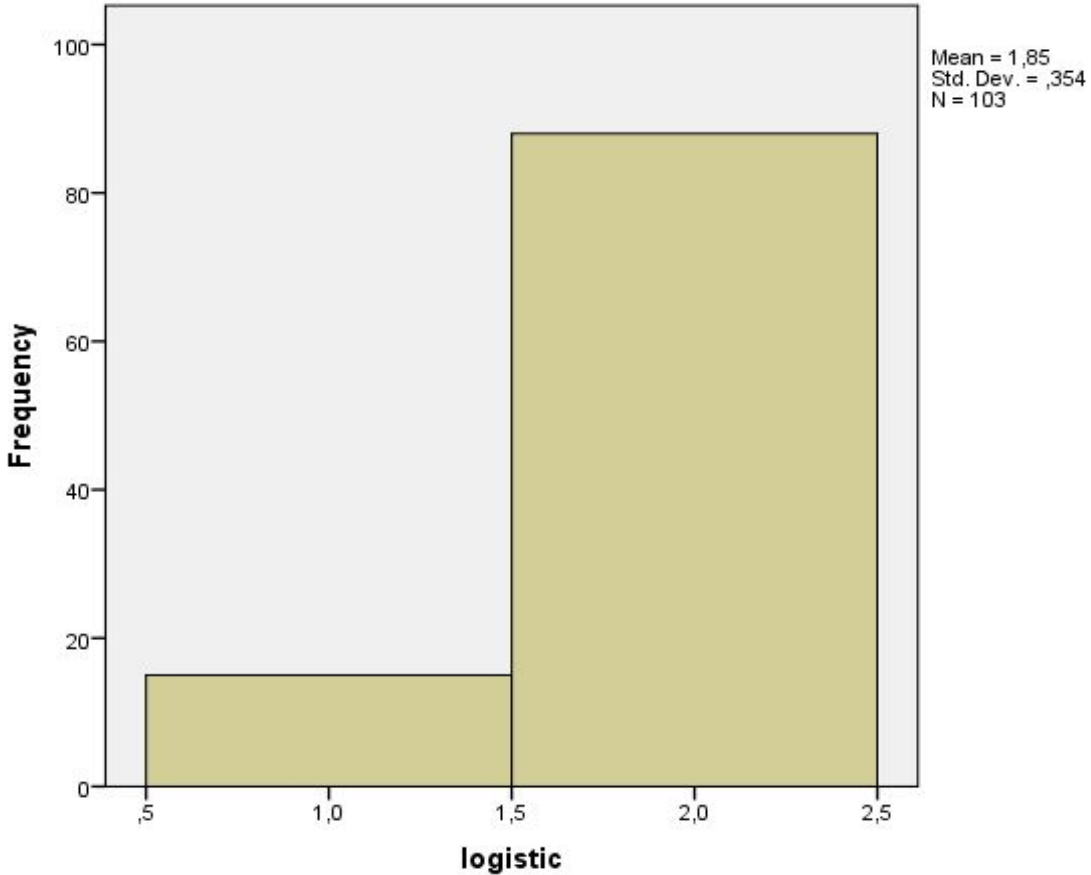
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	15	14,6	14,6	14,6
	No	88	85,4	85,4	100,0
	Total	103	100,0	100,0	

Turkey

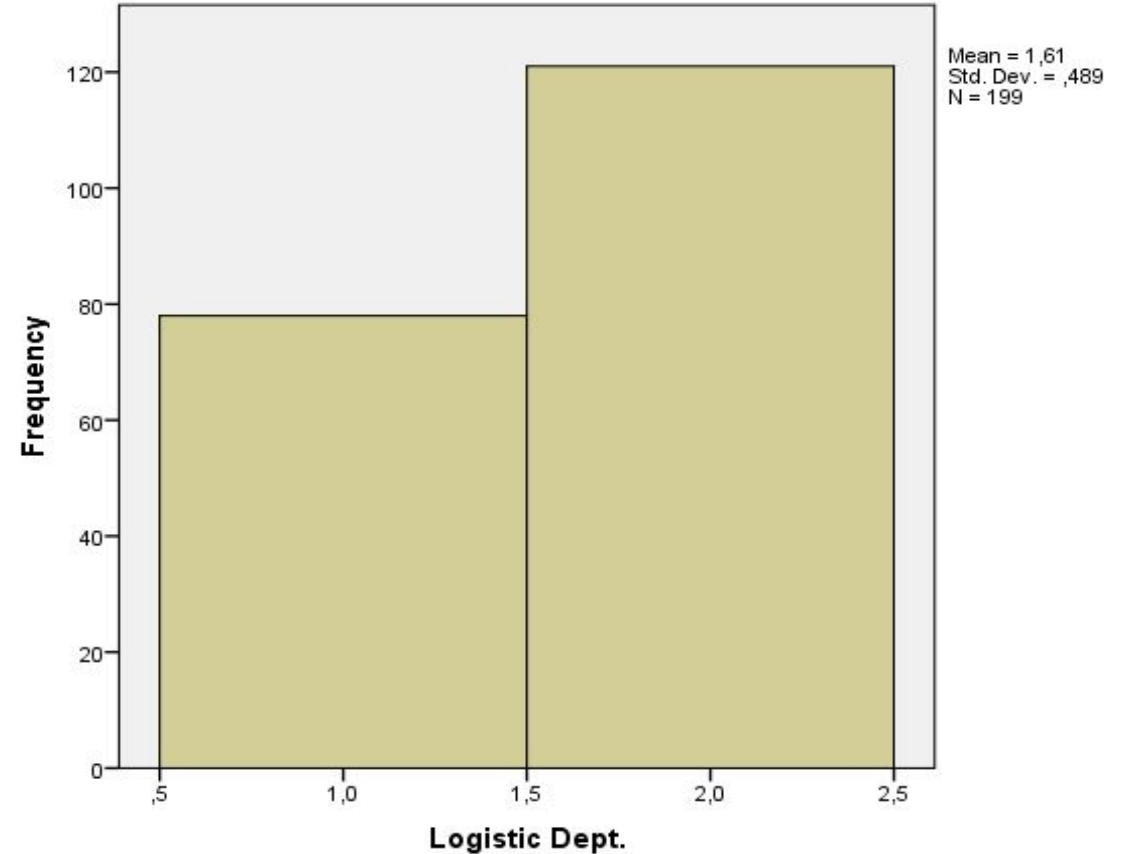
Logistic Dept.

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	78	38,4	39,2	39,2
	No	121	59,6	60,8	100,0
	Total	199	98,0	100,0	
Missing	System	4	2,0		
Total		203	100,0		

logistic



Logistic Dept.



18). Does your company have a clear logistics strategic plan?

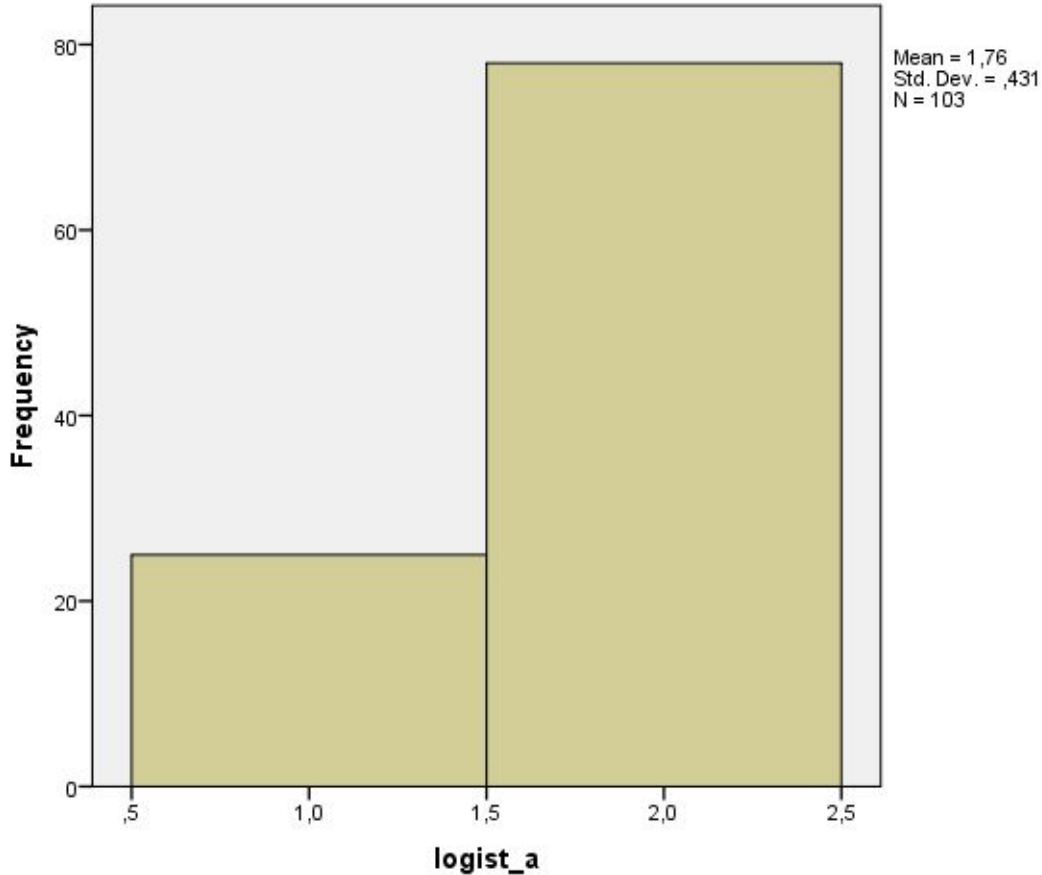
Bulgaria

		logist_a			
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	25	24,3	24,3	24,3
	No	78	75,7	75,7	100,0
	Total	103	100,0	100,0	

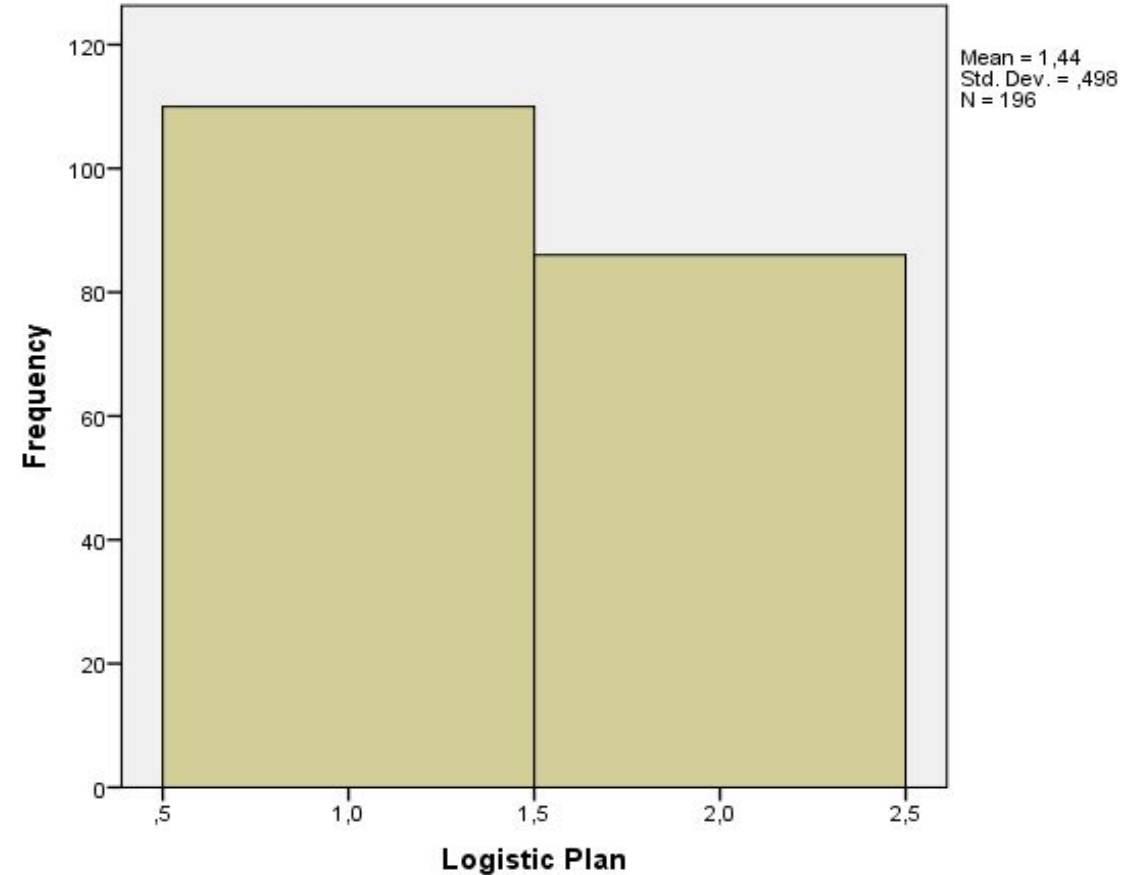
Turkey

		Logistic Plan			
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Yes	110	54,2	56,1	56,1
	No	86	42,4	43,9	100,0
	Total	196	96,6	100,0	
Missing	System	7	3,4		
Total		203	100,0		

logist_a



Logistic Plan



THANK YOU !!!