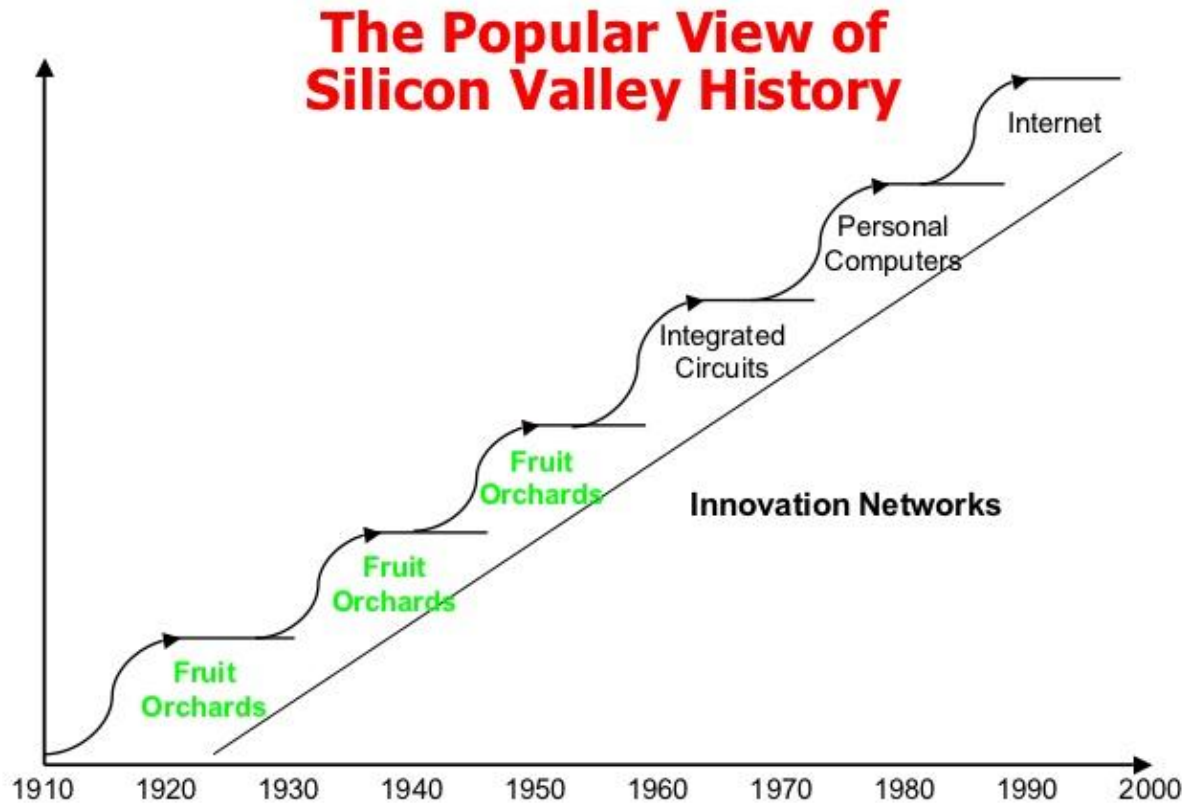


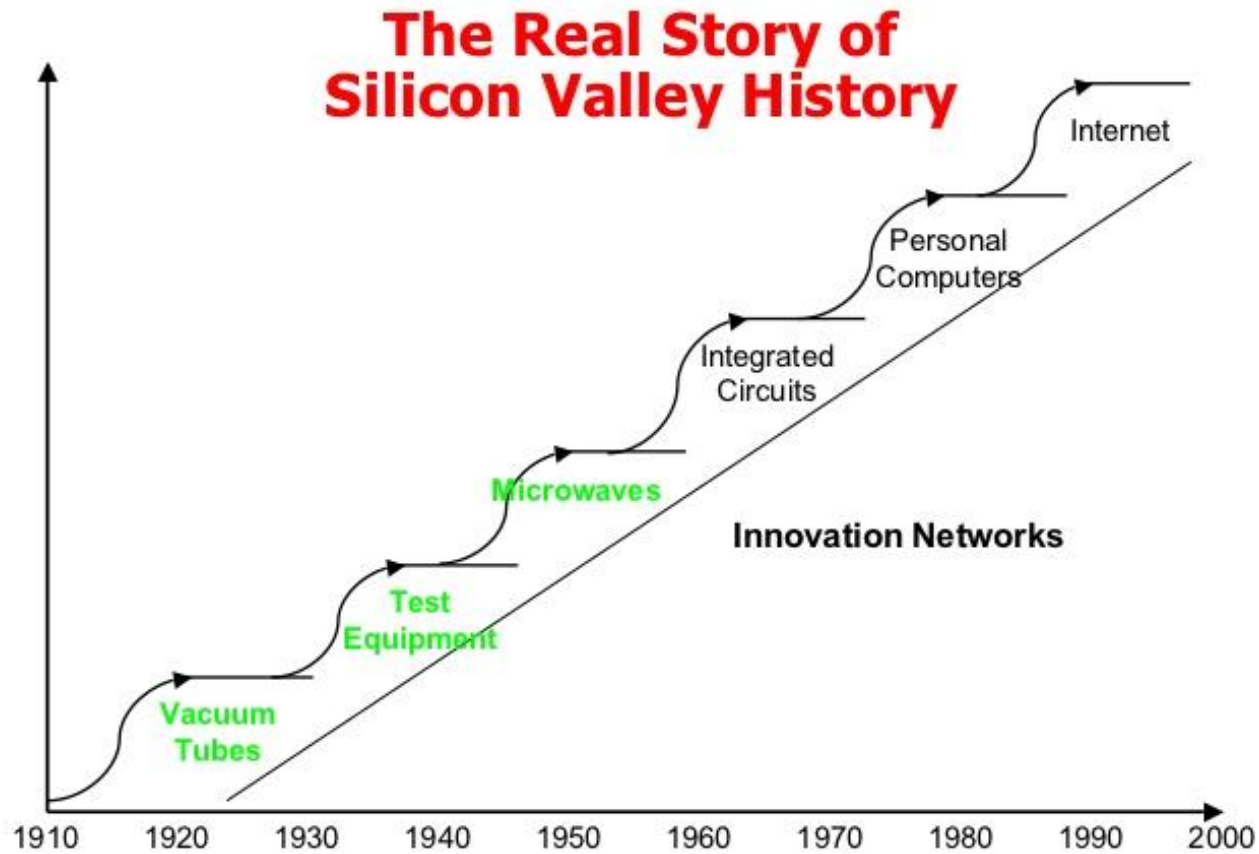
SECRET STORY OF SILICON VALLEY

<http://steveblank.com/secret-history/>

A told story of Silicon Valley

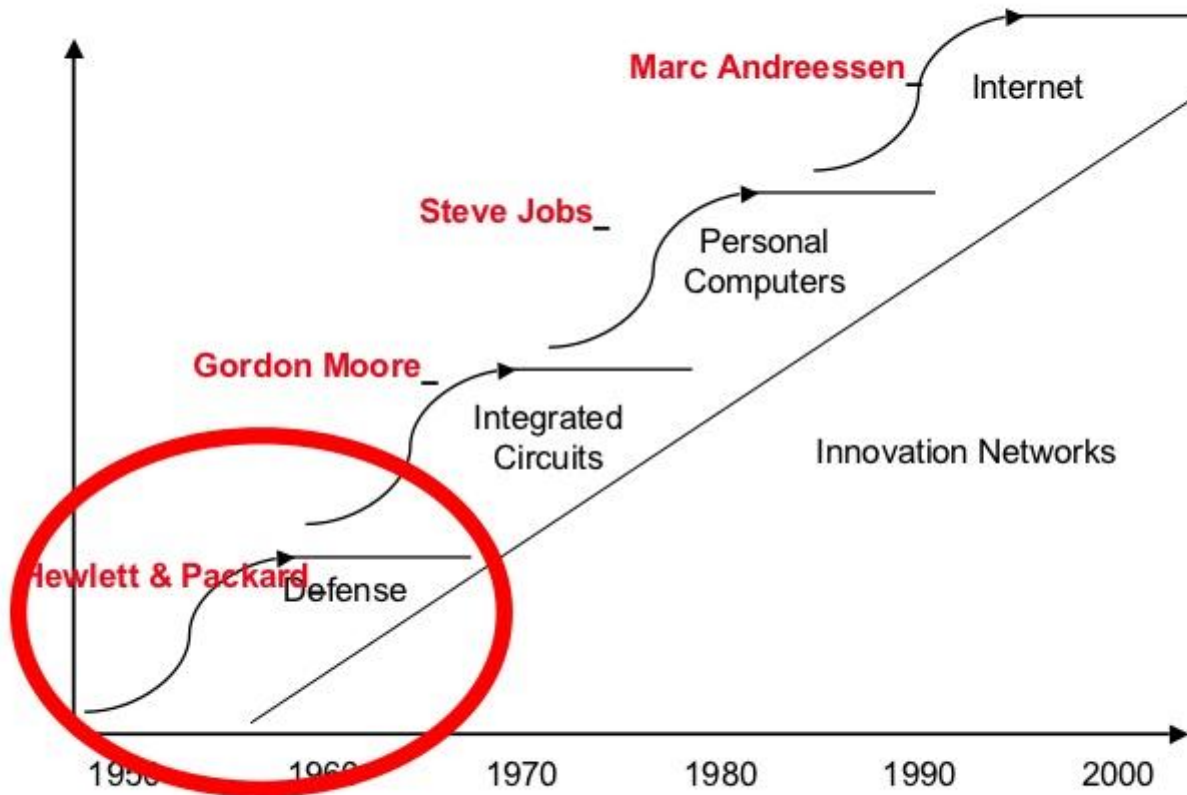


A real story of Silicon Valley



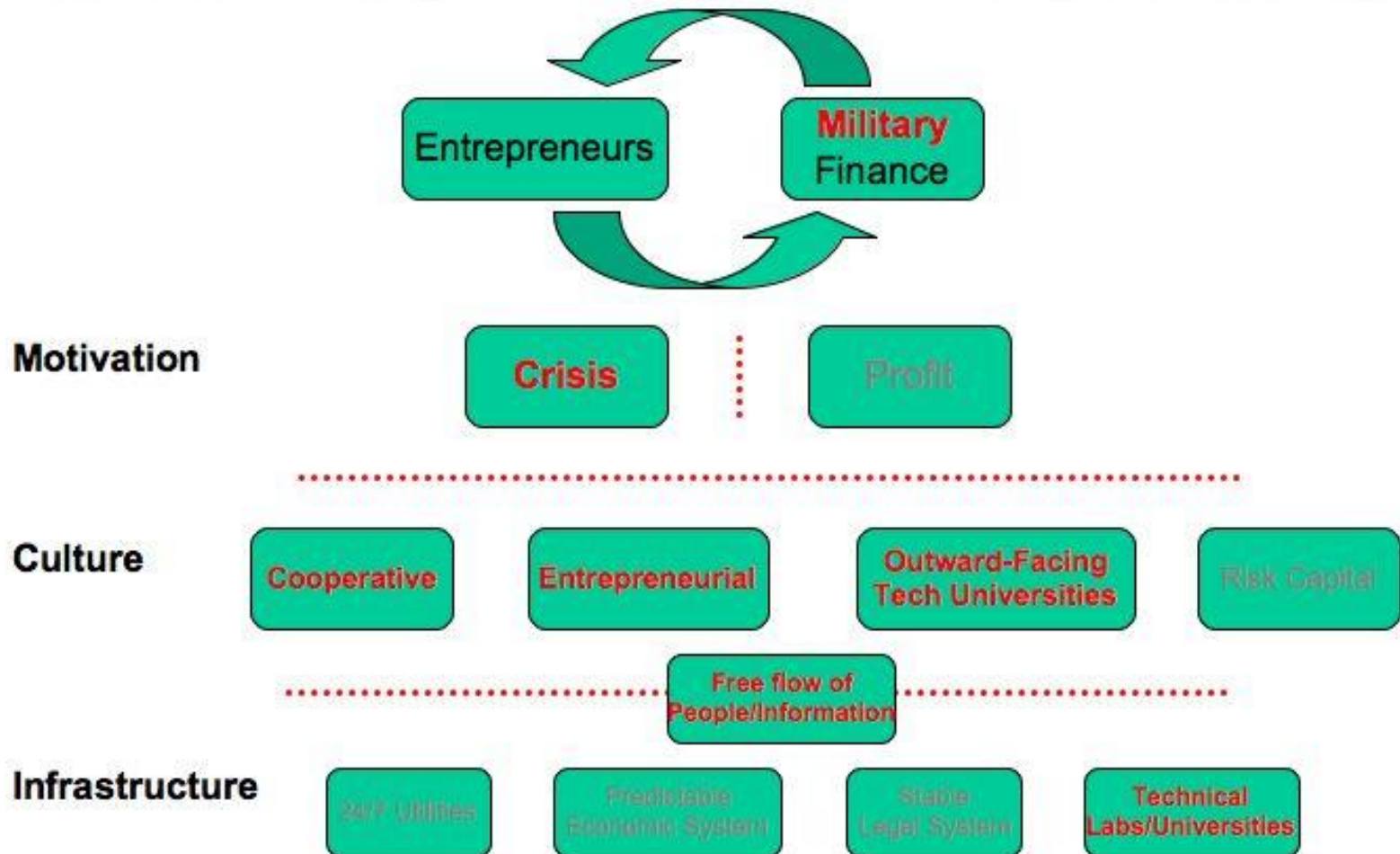
A close-up

The Genesis of Silicon Valley Entrepreneurship



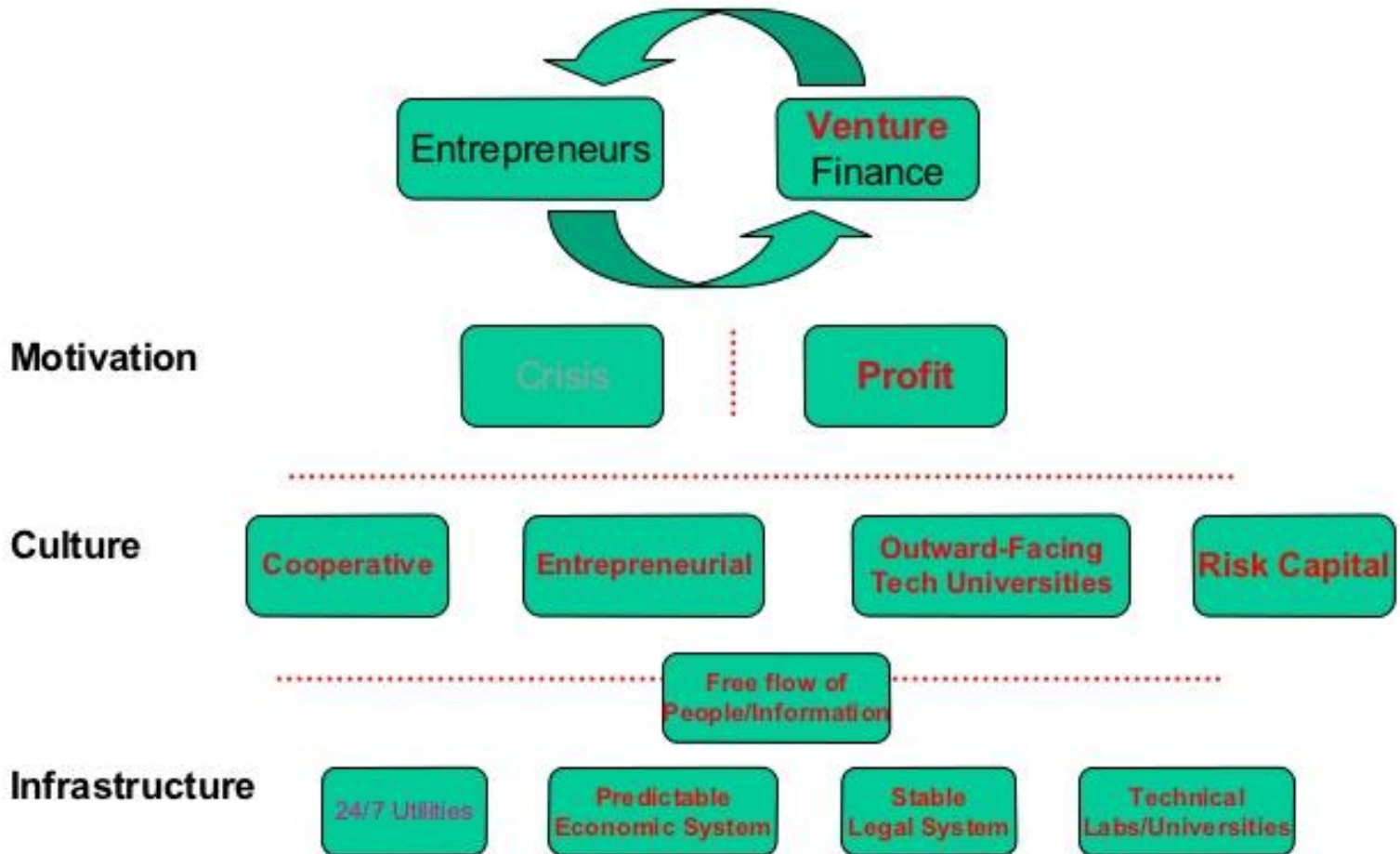
Terman and the Cold War

Silicon Valley's 1st Engine of Entrepreneurship



Venture Capital

Silicon Valley's 2nd Engine of Entrepreneurship



EXAM

- Take 1 venture fund from the list
- Make a short description of the fund
 - Stage
 - Preferences (topics)
 - Amounts
 - Typical deal structures (if available)
- Take 4 startup companies the fund has funded
- Describe their cases
 - Origin and initiation
 - Founders
 - Investment history