



- Lot of papers
- Our sales managers are highly qualified, and using their time just as cahiers – is not efficient
- Cash in hands and shops entails risks
- Collection, accounting & support costs
- Tax risks
- Non ability to get payments in cash over 1500 euro per client in day



## Client's level circle:

1. Sales manager helps to choose the best products for his case.
2. Client input order № in terminal.
3. See details of order on a screen and put banknotes to banknote-receiver
4. Client and manager immediately get notification about success payment

## Data & technical level circle:

1. Sales manager input order in ERP system
2. After Order№ inputted in terminal it sends request check {order\_id} to ERP
3. If correct ERP response Check {order\_id; sum; order details}
4. After banknotes put in receiver terminal checks sum and if OK send request to ERP pay{order\_id; sum; success}
5. Notification on screen and/or by SMS/telegram
6. ERP prints invoice for client
7. Everybody happy

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## Change

- Very often price is some kind of 998,17
- Client pays 2 banknotes 500. We have to give change 1,83
- ✓ Financial decision how to return change on client's card (we cannot do it at once for juridically reasons)
- ✓ Immediate change on top up phone account
- Rounding prices and orders sum
- Proposal for client to convert change in our loyalty bonuses

## Large amounts

- Total sum of order sometimes over 100000 that's 200 banknotes or over
- In early models of banknote receiver time per banknote was 8seconds => total time over 20minutes
- ✓ Implementation of a new type of receiver with ability to process a pack of banknotes.
- ✓ Speed 1 banknote/second.
- ✓ 60% of payments processing less then a 1 minute
- ✓ 99% less then 5 minutes