

# Who is Vueling

2015



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Main Facts

2.  
Premium Low  
Cost model

3.  
Innovating  
culture

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Vueling in  
Russia



# Vueling history

2004

First flight  
Barcelona-  
Ibiza

2006

Flotation

2009

Vueling + Clickair  
merger

2009  
& 2010

Vueling, Europe's  
second most profitable  
low cost airline.

2010

Connecting  
flights

2011

International  
Expansion

2012

Business  
targeting  
and acceleration  
of growth

2013

International  
Consolidation  
and IAG  
integration

2014

10<sup>th</sup> anniversary  
and connections  
HUB in FCO

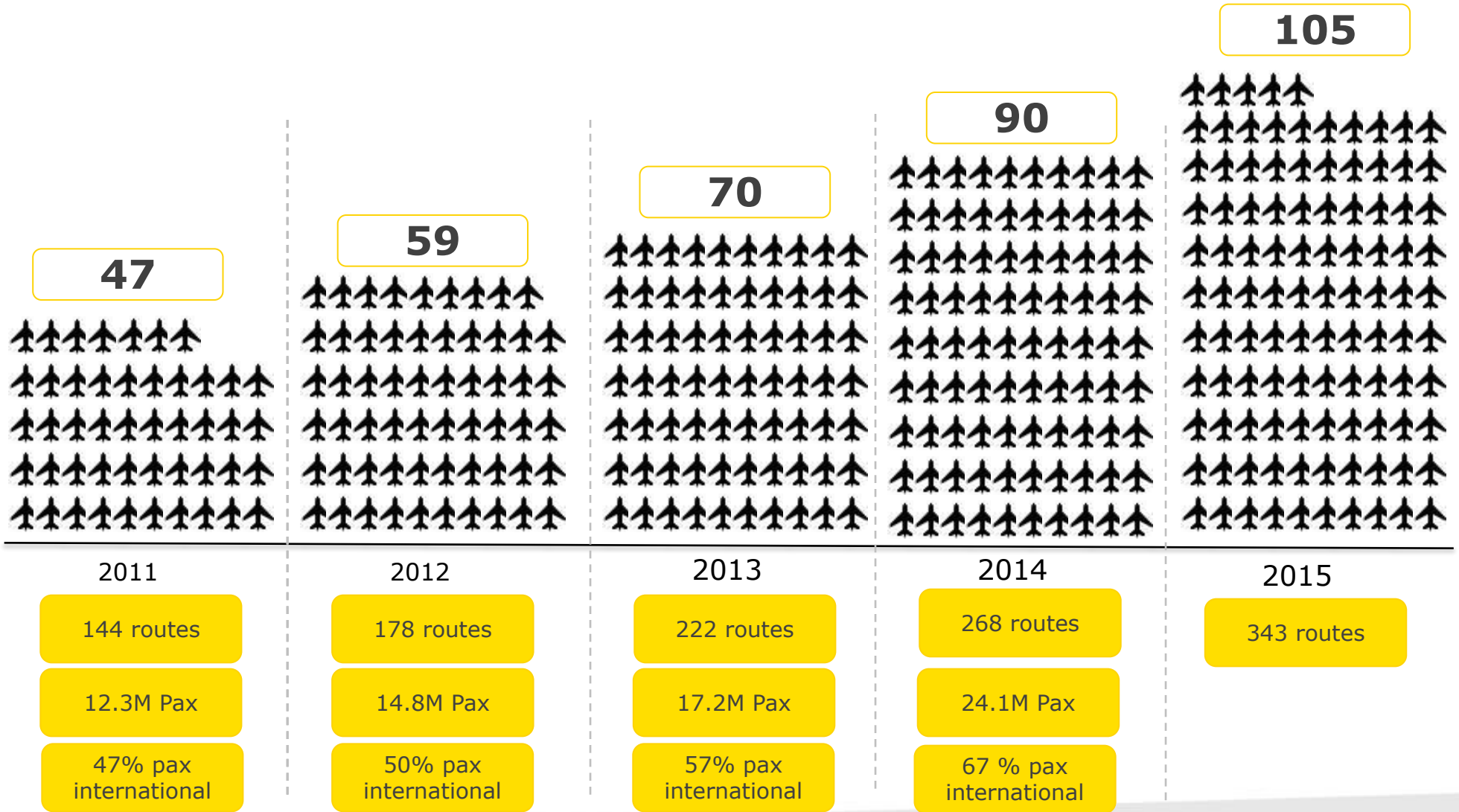


- **Vueling** is Barcelona number one airline since 2009
- Connects **Catalonia** with more than 150 cities in Europe, Africa and the Middle East. Main hub in BCN Airport to fly through to more than 450 OD
- **New fleet** of Airbus 319, 320 and 321.



# Vueling growth

## Number of Aircraft, Routes, and Passengers



# Best short-medium haul network in Europe

**100+**  
Aircraft

**340+**  
Routes

**20+**  
Bases

**150+**  
Destinations

**>25M**  
Pax

**New Airbus**  
fleet of 319,  
320 and A321



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# VUELING FARES

Basic Fare	Optima Fare	Excellence Fare
		
€	€ +  + 	€ +  +  + 
<input type="radio"/> BASIC	<input checked="" type="radio"/> OPTIMA	<input type="radio"/> EXCELLENCE
<p>Fly at the best price with seat allocated by Vueling.</p> <p>Collect Vueling points.</p>	<p>Check in one item of luggage of up to 23 kg.</p> <p>Choose your seat.</p> <p>Bring your flight forward when you arrive at the airport is there is an earlier one on the same day.</p> <p>Collect Vueling points or Iberia Plus Avios.</p>	<p>Fly in row 1 with no-one sitting in the middle seat, guaranteed.</p> <p>With reserved room for your hand luggage.</p> <p>Preferential check-in at Barcelona, Madrid and Bilbao.</p> <p>Preferential boarding at all airports.</p> <p>Flexible on changes.</p> <p>Collect Vueling points or Iberia Plus Avios.</p>

Different needs

Different solutions



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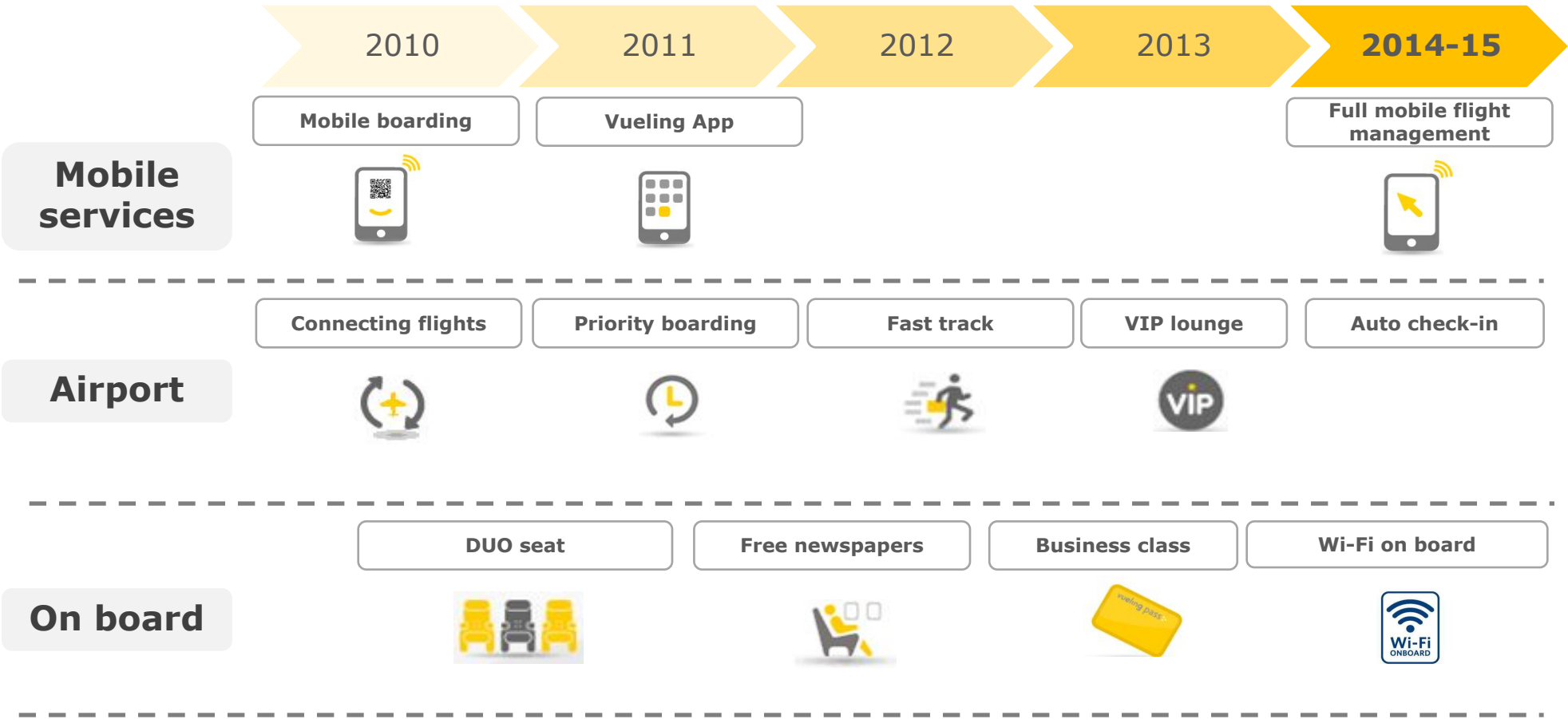
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# A track record of continuous innovation



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# ROUTES 2015



# OUR FLIGHTS TO BARCELONA; FLIGHTS DURATION



BCNSVO 4h 30min  
SVOBCN 4h 30min

June- October

BCNLED 4h 05min  
LEDBCN 4h 05min

All year long

BCNKGD 3h 15min  
KGDBCN 3h 10min

June- September

BCNKZN 5h 10min  
KZNBCN 5h 25min

End June- mid September

BCNDME 4h 20 min  
DMEBCN 4h 35 min

All year long

BCNKUF 5h 15 min  
KUFBCN 5h 25 min

End of June- mid September

BCNKRR 4h 30 min  
KRRBCN 4h 45 min

End of June- mid September

# FROM RUSSIA TO OTHER DESTINATIONS IN SPAIN



AGPDME 5h 10min **March- October**  
DMEAGP 5h 25min

ALCDME 4h 45 min **March- October**  
DMEALC 5h 05min

PMIDME 4h 25min **April- October**  
DMEPMI 4h 30min

AGPLED 5h 00 min **May- October**  
LEDAGP 5h 20 min

ALCLED 4h 25min **April- October**  
LEDALC 4h 40 min

